





- We act in the best interest of our customers.
- We are honest, straightforward and transparent.
- We do the right thing even when no-one is watching.



- We deliver on our promises and take accountability for our actions and commitments.
- We are empowered to make decisions and learn from failure.
- We speak up to express an idea, an opinion or when we see something wrong.



- We care about our customers, communities, and each other.
- We are eager to help one another and for our people to thrive.
- We treat each other with respect and value our differences.

Our Values are more than just words. **They are Actions. Mandates. Pledges.** We ask that you subscribe to these, and that they guide all your behaviours. When we do this, we will deliver for our clients.

We will **Win. The Right Way. Together.**And we will fulfil our Purpose of empowering communities to progress.
We will be **the bank for Europe's future.**



"Culture is the linchpin. Culture is the gel. Without Culture there is no community, no bank, no team. We could have created the best business plan in the world for the best bank in the world, but without people that have a common ambition, trust and reinforce each other and come together as one, we would have gone nowhere. People make all the difference. It is the team that wins the regatta, not the boat. That is the most important thing. We win if we share Principles, if we share Values, if we share Culture. And so far, we have done a great job at this!"

Andrea Orcel, Group CEO and Head of Italy



"Culture is not something you set once and then forget about, it's not a separate initiative—it must be part of everything we do, every day. Our values shape how we work, how we lead, and how we support and care for each other. When we act with Integrity, take Ownership of challenges and opportunities, we create a culture that is robust, lasting, and real. A great culture doesn't happen by itself. We build it together, live it every day, and reinforce it over time. This is how we create a place where people feel supported to succeed—and how we leave a legacy we can all be proud of."

Siobhán McDonagh, Head of Group People & Culture



"I'm incredibly proud of our journey and the milestones we've achieved! With the Culture and DE&I Team and the unwavering support of the Culture Network, we've built a vibrant culture that truly reflects UniCredit's values. Our people have played a vital role in shaping these principles, ensuring we stay grounded even in challenging times. Let's celebrate the pride, belonging, and unity that define us! This booklet reflects our dedication to fostering our culture, and I can't wait to see what we achieve next!"

Nikolina Zečić, Head of Group Culture and DE&I





1st Culture Day 15 June 2022

The first Culture Day marked the beginning of our Transformation Journey. It was the moment we introduced our Manifesto and core Values of Integrity, Ownership, and Caring, which have been driving our mindset to Win. The Right Way. Together. ever since.



"Clients come to UniCredit for more than banking services." They come to be served by people who really believe in supporting and empowering them. This is what you all do every day because of the Culture we share. And it is what will enable us and our clients to succeed."

Joanna Carss, Head of Group Stakeholder Engagement



New

Culture

1st Culture Day 15 June 2022



Zagreb

Culture Roadshow 11 October 2022

The Culture Roadshow, format driven directly by Group CEO and Head of Group P&C, is launched with the aim to build alignment on our Values and Culture change across all countries, exploring innovative ways to further adopt them, encouraging local commitment and engagement.



"In Central and Eastern Europe, our Culture is visible through the willingness of employees and countries to share examples of good practices with each other.

This has played a pivotal role

in the Region's integration into the Group."

Teodora Petkova, Head of Central Europe and Eastern Europe



Munich

Culture Roadshow 17 November 2022



"Within our work environment, shaped by digital transformation,

flexible working, and an increasingly diverse workforce, embarking on this Culture

transformation journey is a crucial success

factor for our future."

Marion Höllinger, Head of Germany





Vienna

Culture Roadshow 21 November 2022



"Decades ago,
no one would ever think we would be talking
about ownership, caring for others
within the financial industry,
but the world is changing so fast
that we need to understand that

when you know why you are doing something you are creating a future for us all."

Ali Mahlodji, Keynote speaker, Influencer



1st CEO Culture Progress Meeting 19 December 2022

The annual Culture Progress meeting gathers our Culture Sponsors and Champions sharing tangible achievements with Group CEO and Top Management, promoting knowledge exchange and collaboration.







"The main drivers of success
are that you love what you do, you are kind to others,
which is more powerful than being simply nice
and you embrace continuous learning."

Mauro Porcini, SVP & Chief Design Officer, PepsiCo

Sofia

Culture Roadshow 20 March 2023





"Three main reasons underline the success of our Bank.
First is the achievement of our customers and partners.

Second is the fact that we are part of UniCredit Group, which gives us stability, challenges us to be better and gives us the opportunity to bring knowledge and

experience of the whole Group to local market.

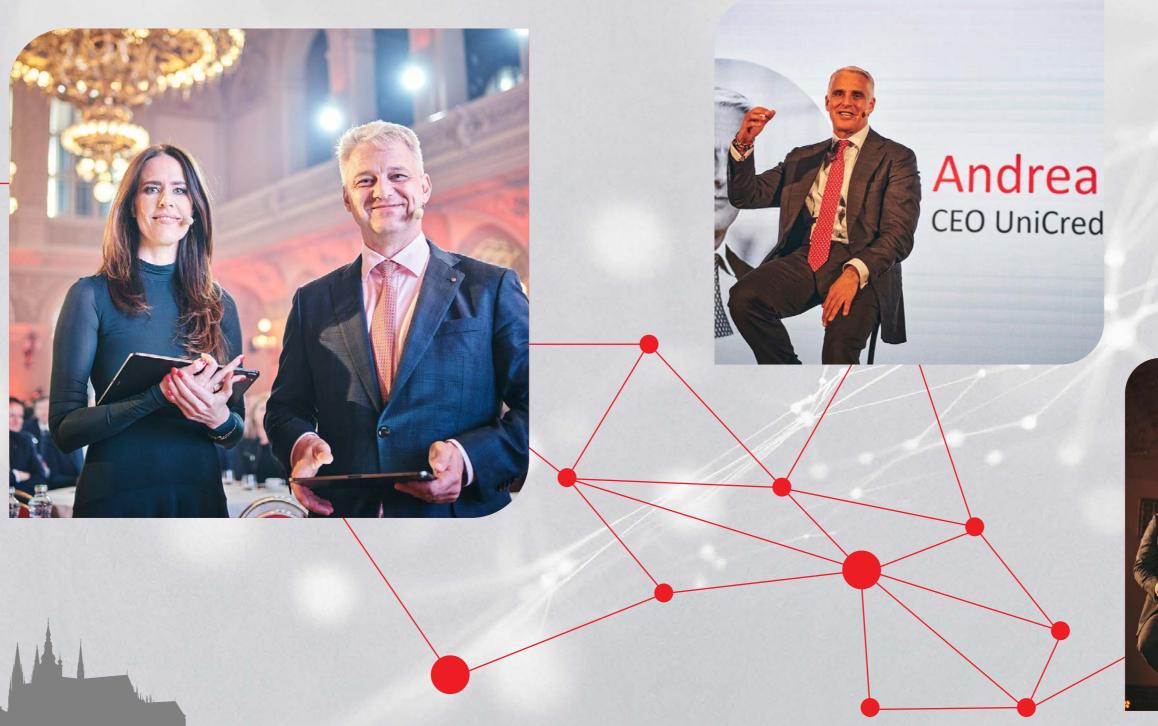
The third factor is our people."

Tsvetanka Mintcheva, CEO of UniCredit Bulbank



Prague

Culture Roadshow 18 May 2023







Prague

Culture Roadshow 18 May 2023

"Our Culture should be visible throughout UniCredit.
We should see examples of our Values in action
at every level of the business."

Gianfranco Bisagni, Group Chief Operating Officer



UniCredit atture Forum

Prague, May 18th 2023





Culture Roadshow 26 May 2023



Culture Roadshow 26 May 2023





"At UniCredit, we embrace ambitious thinking without hesitation.

Each individual possesses a unique talent that distinguishes them.

By harnessing our collective potential across the entire Group and embracing our innovative approach to banking, we will effectively cater to the needs of our customers.

In Italy, our shared Culture **continues to bolster and propel us**forward along this journey."

Ilaria Dalla Riva, Head of People & Culture and COO Italy

2nd Culture Day 14-15 June 2023 30,000 Participants

as we continue Unlocking Tomorrow's participation of 30,000 colleagues. Potential for all.

A year into our transformation, the second Thanks to the format expansion to two Culture Day celebrated our achievements days, active engagement of branch netand the people who showcased what it works across our countries and UniCredit's truly means to live our Values, ensuring first Metaverse fully immersive environthere's no gap between words and actions ment, the event amazingly exceeded the



74 Value Heroes



2nd Culture Day 14-15 June 2023



Budapest

Culture Roadshow 4 September 2023

"Culture is

the number one lever to implement our strategy effectively...

without the right culture we will not succeed."

Fiona Melrose, Head of Group Strategy & ESG







Belgrade

2nd CEO Culture Progress Meeting & Culture Roadshow 10 October 2023

+1,500 Culture Network members

50 best-in-class initiatives realised



"Culture is
who we are, what we are, what we do and how.
It's a context and shared idea which
is leading us to success."

Nikola Vuletić, CEO of UniCredit Bank Serbia



Sarajevo

Culture Roadshow 11 October 2023



"The Culture we've built is truly making a difference within our Bank and beyond, helping us stay connected with our communities and ensuring they feel safe and trust us. **This is a journey of continuous growth,**

and we need everyone to actively engage and contribute."

Amina Mahmutović, CEO of UniCredit Bank B&H Mostar



Sarajevo

Culture Roadshow 11 October 2023



Bucharest

Culture Roadshow 26 February 2024





Mihaela Lupu, CEO of UniCredit Bank Romania

Bucharest

Culture Roadshow 26 February 2024









Zagreb

Culture Roadshow 4 March 2024







"It is extraordinary to witness how one of the distinctive CE&EE traits

- the diversity - is not a reason for differentiation, but a reason for bonding and being in a common framework, within which our people come together under a shared Culture, embracing our fundamental Values in a unique way. Together we are not just living our Values, we are collectively building a bank for Europe's future."

Ivan Tardivo, Head of People & Culture CE&EE

Ljubljana

Culture Roadshow 5 March 2024





"Shared Culture and Values are what unite our very diverse, and because of this, a very unique Group in achieving our mission - empowering our communities to progress."

Lorenzo Ramajola, CEO of UniCredit Bank Slovenia

Ljubljana

Culture Roadshow 5 March 2024





Sofia

Culture Roadshow 10 April 2024 CULTURE ROADS HOW
Unlocking Tomorrow's Potential

Separation

Very Service of the Control of the

"In sports, as in business, success is achieved through teamwork.

Champion spirit is the result of shared

Simona Dyankova, Bulgarian former group rhythmic gymnast

effort and responsibility."



Bratislava

Culture Roadshow 22 May 2024





"When we meet with concrete examples and tangible performances of our colleagues, we realise that indeed our Values that are fundamental to UniCredit's Culture are not just empty words, but existing actions, concrete behaviours and that is truly important."

Jakub Dusílek, CEO of UniCredit Bank Czech Republic & Slovakia

Vienna

Culture Roadshow 23 May 2024

"Developing a culture is not a destination but a path, and I am confident that together, banks across UniCredit Group will create a successful story."

Ivan Vlaho, CEO of UniCredit Bank Austria and Deputy Head of CE&EE



Vienna

Culture Roadshow 23 May 2024



Munich

3rd Culture Day 13 June 2024 **Culture Jour Fixe in**

+3,000 branches







"Culture is about making our people proud of our company and all that we achieve together. Taking a step back to witness the initiatives, the people and how far we have come in the last couple of years, has made a significant positive impact in the identity of our Bank and brought belonging and engagement to our colleagues."

Georgiana Lazar-O'Callaghan, Head of People & Culture UniCredit Germany

Budapest

Culture Roadshow 4 September 2024

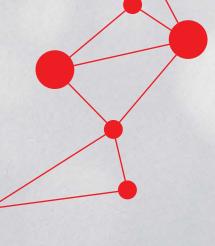




"A corporate culture is about the strong sense of trust, safety and belonging.

It means that we are all equal team members. There is no privileged position or person in our organization, and everyone has the freedom to speak up without fear of consequences."

Balázs Tóth, CEO of UniCredit Bank Hungary



Budapest

Culture Roadshow 4 September 2024





"To successfully drive Culture evolution,
Risk family is embedding our core Values of
Integrity, Ownership, and Caring in our New
Way of Working through concrete actions and
initiatives."

TJ Lim, Group Risk Officer

Prague

3rd CEO Culture Progress Meeting 1 October 2024

"In the last three and a half years, there was a lot of work for us to do internally.

We needed to find our footing and show ourselves what we can do. I was convinced that this bank could be excellent, and it is. You made it a reality."







Prague

3rd CEO Culture Progress Meeting 1 October 2024









