

# CDP

**Module: Introduction** 

**Page: Introduction** 

CC0.1

### Introduction

Please give a general description and introduction to your organization.

UniCredit is a leading European commercial bank with an international network spanning 50 markets, over 7,800 branches and more than 143,000 employees. The Group operates in 17 countries.

UniCredit benefits from an international profile, with a strong European identity and a broad customer base. Our strategic position in Western and Eastern Europe affords the group one of the highest market shares in the region.

The Group operates in the following countries: Austria, Azerbaijan, Bosnia and Herzegovina, Bulgaria, Croatia, the Czech Republic, Germany, Italy, Poland, Romania, Russia, Serbia, Slovakia, Slovenia, Turkey, Ukraine and Hungary.

Data for 2015 has been collected involving 61 legal entities (a full-time equivalent of more than 120,000) operating in Italy, Germany, Austria, Poland and in Central and Eastern Europe (CEE) countries. The CEE countries included are: Bosnia and Herzegovina, Bulgaria, Croatia, Czech Republic, Hungary, Romania, Russia, Serbia, Slovakia, Slovakia, Slovenia and Ukraine.

CC0.2

### **Reporting Year**

Please state the start and end date of the year for which you are reporting data. The current reporting year is the latest/most recent 12-month period for which data is reported. Enter the dates of this year first.

CDP 2016 Climate Change 2016 Information Request UniCredit



We request data for more than one reporting period for some emission accounting questions. Please provide data for the three years prior to the current reporting year if you have not provided this information before, or if this is the first time you have answered a CDP information request. (This does not apply if you have been offered and selected the option of answering the shorter questionnaire). If you are going to provide additional years of data, please give the dates of those reporting periods here. Work backwards from the most recent reporting year.

Please enter dates in following format: day(DD)/month(MM)/year(YYYY) (i.e. 31/01/2001).

Enter Periods that will be disclosed

Thu 01 Jan 2015 - Thu 31 Dec 2015

### CC0.3

### **Country list configuration**

Please select the countries for which you will be supplying data. If you are responding to the Electric Utilities module, this selection will be carried forward to assist you in completing your response.

Select country

### CC0.4

#### **Currency selection**

Please select the currency in which you would like to submit your response. All financial information contained in the response should be in this currency.

EUR(€)



#### Modules

As part of the request for information on behalf of investors, electric utilities, companies with electric utility activities or assets, companies in the automobile or auto component manufacture sub-industries, companies in the oil and gas sub-industries, companies in the information technology and telecommunications sectors and companies in the food, beverage and tobacco industry group should complete supplementary questions in addition to the main questionnaire. If you are in these sector groupings (according to the Global Industry Classification Standard (GICS)), the corresponding sector modules will not appear below but will automatically appear in the navigation bar when you save this page. If you want to query your classification, please email respond@cdp.net. If you have not been presented with a sector module that you consider would be appropriate for your company to answer, please select the module below. If you wish to view the questions first, please see https://www.cdp.net/en-US/Programmes/Pages/More-questionnaires.aspx.

#### **Further Information**

### **Module: Management**

### Page: CC1. Governance

### CC1.1

#### Where is the highest level of direct responsibility for climate change within your organization?

Board or individual/sub-set of the Board or other committee appointed by the Board

### CC1.1a

### Please identify the position of the individual or name of the committee with this responsibility

The Executive Management Committee (EMC), chaired by the CEO, is a managerial committee appointed by the Board which comprises representatives from key business functions and divisions such as the CEO, COO, CRO, and CIB. It ensures the effective steering, coordination and control of Group business, as well as the successful alignment of the parent company with the different businesses and geographies regarding strategic topics, which include environmental issues concerning the Group. The EMC thereby presides over, and is directly responsible for, climate change.

In 2014, UniCredit reinforced its internal governance by establishing the Group Environmental and Social Council (GESC) which is functional to the work of the EMC to which it reports, in addition to strengthening its Environmental Commitment. The GESC oversees the effective implementation of UniCredit's environment related



initiatives and commitments which derive from the Group's strategy to reduce its environmental direct and indirect impacts, with a specific focus on climate change. It also proposes annual objectives, targets and related activities, which are then submitted to the EMC for final approval. The GESC is chaired by the Head of Group Identity & Communication and includes executives from all major business divisions (e.g., CIB and CEE), competence lines (e.g., CRO and COO) and country representatives. Depending on the specific agenda, additional functions may be invited to participate. The Group Sustainability unit acts as GESC secretariat.

The activities of the GESC are consistent with our Environmental and Human Rights Commitments and the UniCredit Environmental Policy, which support a precautionary approach to environmental challenges by undertaking initiatives that promote greater environmental responsibility and encourage the development and diffusion of environmentally friendly technology, while avoiding adverse social impacts and fostering positive ones.

### CC1.2

Do you provide incentives for the management of climate change issues, including the attainment of targets?

Yes

### CC1.2a

Please provide further details on the incentives provided for the management of climate change issues

| Who is entitled to benefit from these incentives? | The type of incentives | Incentivized<br>performance<br>indicator   | Comment  |
|---|------------------------|--|--|
| Chief Operating Officer (COO)                     | Monetary reward        | Emissions reduction<br>project<br>Emissions reduction<br>target<br>Energy reduction<br>project<br>Energy reduction target<br>Efficiency project<br>Efficiency target<br>Behaviour change | Top managers are rewarded for sustainability goals achievement; the management of climate change related issues is a specific KPI within this context. |



| Who is entitled to benefit from these incentives? | The type of incentives | Incentivized<br>performance<br>indicator   | Comment  |
|---|------------------------|--|--|
|   |                        | related indicator  |  |
| Energy managers                                   | Monetary reward        | Emissions reduction<br>project<br>Emissions reduction<br>target<br>Energy reduction<br>project<br>Energy reduction target<br>Efficiency project<br>Efficiency target | Top managers are rewarded for sustainability goals achievement; the management of climate change related issues is a specific KPI within this context. |
| Environment/Sustainability managers               | Monetary reward        | Emissions reduction<br>project<br>Behaviour change<br>related indicator  | Top managers are rewarded for sustainability goals achievement; the management of climate change related issues is a specific KPI within this context. |
| Facility managers                                 | Monetary reward        | Emissions reduction<br>project<br>Emissions reduction<br>target<br>Energy reduction<br>project<br>Energy reduction target<br>Efficiency project<br>Efficiency target | Top managers are rewarded for sustainability goals achievement; the management of climate change related issues is a specific KPI within this context. |

Further Information

Page: CC2. Strategy



### CC2.1

Please select the option that best describes your risk management procedures with regard to climate change risks and opportunities

Integrated into multi-disciplinary company wide risk management processes

### CC2.1a

Please provide further details on your risk management procedures with regard to climate change risks and opportunities

| Frequency<br>of<br>monitoring        | To whom are<br>results reported?   | Geographical areas considered   | How far into<br>the future<br>are risks<br>considered? | Comment  |
|--------------------------------------|--|---|--|--|
| Six-monthly<br>or more<br>frequently | Board or<br>individual/sub-set of<br>the Board or<br>committee appointed<br>by the Board | Risk management procedures apply to all the<br>countries where our Group operates. Furthermore,<br>opportunities management (outside of risk area) are<br>also implemented Group-wide, by considering the<br>specifics of local countries and the various<br>organizational areas. Representatives of all<br>geographic areas are asked to provide specific<br>information on risk and opportunities. | > 6 years  | Company level risks are overseen by the Group<br>Risk Management (GRM) department. Our<br>Environmental Commitment document, which is<br>disclosed on our institutional website, describes<br>UniCredit 's approach with respect to identifying<br>and managing environmental risks and takeing<br>advantage of environmental opportunities. |

### CC2.1b

### Please describe how your risk and opportunity identification processes are applied at both company and asset level

At Group level, environmental impacts are managed at operational level and within UniCredit's financing procedures according to strategic pillars: i) operations management; ii) a multifaceted risk management approach addressing E&S risks associated with products and services; iii) opportunity management, including developing environment-friendly products; iv) coordinated monitoring and transparency of our environmental performance through our EMS (over 3,800 EMAS registered sites; ISO 14001 certifications held in Austria, Czech and Slovakia, and in Germany). Accordingly, climate change risks and opportunities are identified



and managed via specific governance rules and structures that assign guidance, support and control roles, which involve strategic and operating committees at Group level. The EMC steers the strategy concerning the key areas, while the Group Environmental and Social Council (GESC) oversees its implementation. At asset level, specific procedures and policies are put in place in order to leverage opportunities and mitigate risks based on the particular features of each single asset class. For example, for project finance transactions and advisory, along with certain project-related corporate loans (incl. export structured finance loans), the standards established by the Equator Principles for determining, assessing and managing environmental (including climate change) and social risks apply. For Export Credit Agencies (ECA) supporting Corporate Loans, the OECD Common Approaches environmental and social due diligence process applies. Within this framework we have developed detailed policies for sectors relevant to UniCredit that are susceptible to environmental and social risks. These apply to lending and other forms of financial assistance in sectors such as mining, coal power, nuclear sector and hydro. Finally, our asset management company (Pioneer Investments) has dedicated funds which aim at exploiting demand for ecologically driven investments.

### CC2.1c

### How do you prioritize the risks and opportunities identified?

In order to prioritize the risks and opportunities identified we use a materiality matrix. In 2015 we surveyed over 100 opinion leaders (academics, journalists, regulators, sustainability experts and strategic consultants) to select, from a list of 20, the top trends with the biggest potential to impact the banking industry in the next 10 years. Within this list, global warming and energy transformation resulted amongst the top priorities. More in detail, the prioritising of climate change risks and opportunities in UniCredit is embedded in the definition and review of our Environmental strategy. In particular, following the 2014 project to establish our Group Environmental and Social Council (GESC), involving a synergic team of more than 15 functions across our divisions and countries with different stakes in terms of environmental risks and opportunities (e.g. CIB, CRO, Procurement, Cost Management, Organization, Planning, etc), the GESC selected the areas of activity considered more sensitive to climate change among the ones identified: i) Efficient operations: company carbon footprint management; ii) Climate related business opportunities; iii) Environmental risk assessment; iv) Environmental Governance. The current positioning/strategy was approved by the project Steering Committee and consequently in March 2015 by the EMC. The Commitment/strategy aims to define a reliable approach for UniCredit, leveraging on the identification and management of environmental risks and by taking advantage of environmental opportunities.

### CC2.1d

Please explain why you do not have a process in place for assessing and managing risks and opportunities from climate change, and whether you plan to introduce such a process in future

| Main reason for not having a process | Do you plan to introduce a process? | Comment |
|--------------------------------------|-------------------------------------|---------|
|--------------------------------------|-------------------------------------|---------|



### CC2.2

Is climate change integrated into your business strategy?

Yes

CC2.2a

Please describe the process of how climate change is integrated into your business strategy and any outcomes of this process

At UniCredit environmental impacts, including climate change, are managed via specific governance rules and structures. The EMC (Executive Management Committee) appointed by the Board approves the strategy, receives regular updates about Group positions and performance on environmental topics; the Group Environmental and Social Council (GESC) oversees the implementation of UniCredit's environment-related initiatives and commitments. It also proposes the Group environmental strategy, annual objectives and targets, as well as the related activities submitted to the EMC for approval. Notably:

I) The GESC regularly collects information on our carbon exposure in order to adapt the strategy to a changing environment, for instance investors' appetite for carbon intensive assets;

II) The strategy has been influenced firstly by opportunities to develop green business arising in the market. Since 2011 we have run our energy service business through Officinae Verdi. Officinae Verdi Energy Efficiency Group was originally created by UniCredit in JV with Fondazione WWF; in two years of activity it has arranged green energy operations in Italy with investments of about €93.4mn, consolidating a high level of know-how and an integrated approach in energy efficiency for key sectors of the real economy (real estate, infrastructure, large-scale trade, manufacturing), becoming a strategic key to manage investments in energy efficiency. It has also invested in renewable energy sources. Lately, as an outcome of the Paris Agreement, a much stronger focus has been put on potential regulation changes across the countries in which we operate;

III) The most important component of the short term strategy is seizing green business opportunities, it is mostly based on a short term perspective, quick to seize and easy to revert;

IV) The most important component of our long term strategy is the understanding of how climate change may affect the long term stability and credit worthiness of our customers;

V) As we have already achieved our -30% emissions by 2020 vs 2008 reduction target, we have just set new ambitious targets, -60% by 2020 vs 2008 and -80% by 2030 vs 2008. We believe this will eventually result in competitive advantages versus competitors in terms of cost management, given the reduction of electricity bills; furthermore, our abatement strategy implies reducing commuting time for employees (via the careful selection of the locations of our large office buildings, and the provision of flexible working solutions) which offers better work balance solutions and talent attraction; alongside the operational efficiency side, the opportunities for revenues also bring competitive advantages. For example, UniCredit is a significant participant in the green bond market and is a signatory to the Green Bond Principles. UniCredit has brought a number of green bonds to market: the first green bond ever issued (European Investment Bank, 2007), three of the five European utility company benchmark green bonds issued in 2014, the first green covered bond (Berlin Hyp, 2015), and was lead manager of the first green bond issued in 2016 for the European Investment Bank. The active role in the green bond market is earning UniCredit a competitive advantage, notably based on the awards received over time: in 2014 UniCredit led managed Verbund which received the Green Bond of the year award by EMEA Finance; in 2015 it brought Berlin Hyp to the market which was awarded The Cover Awards 2015 Best Debut Deal.

VI) Location, space optimization and long term analysis of climate consequences are the most relevant decisions taken in recent years. These are ongoing activities



and, as a consequence, no major action has been taken in 2015, while we are progressing on decisions made in preceding years.

### CC2.2b

Please explain why climate change is not integrated into your business strategy

### CC2.2c

Does your company use an internal price of carbon?

No, but we anticipate doing so in the next 2 years

### CC2.2d

Please provide details and examples of how your company uses an internal price of carbon

### CC2.3

Do you engage in activities that could either directly or indirectly influence public policy on climate change through any of the following? (tick all that apply)

Direct engagement with policy makers Trade associations Funding research organizations Other



## CC2.3a

### On what issues have you been engaging directly with policy makers?

| Focus of legislation             | Corporate<br>Position               | Details of engagement   | Proposed legislative solution  |
|----------------------------------|-------------------------------------|---|--|
| Mandatory<br>carbon<br>reporting | Support with<br>minor<br>exceptions | We have contributed a case study to the G20 Green Finance<br>Study Group, in addition to responding to a consultation<br>process for the application of the EU Non Financial Reporting<br>Directive (2014/95/EU) in all EU countries where UniCredit<br>operates.   | While we believe mandatory reporting on carbon emissions must<br>be applied for carbon intensive businesses, UniCredit promotes<br>the deployment of a public - private joint effort to develop the<br>best set of indicators to report on climate related financial risks.<br>Currently, consensus on how to properly assess risks is not<br>enough to move to mandatory reporting for financial institutions<br>in the short term. Nonetheless, we believe that carbon reporting<br>must be made mandatory also for financial institutions as soon<br>as exceptions are cleared. |
| Climate<br>finance               | Support                             | Direct relationship with Government officials. UniCredit joined<br>The Italian Ministry of Environment's project to deliver a<br>recommendation for the Italian Stability Law to be approved<br>later this year. By contributing its experience and best<br>practice, UniCredit provides the Ministry with a full set of<br>information on green finance perspectives and shortcomings. | UniCredit supports any regime potentially apt to improve<br>economic performance of green investments in the short term.   |

# CC2.3b

Are you on the Board of any trade associations or provide funding beyond membership?

Yes

# CC2.3c

Please enter the details of those trade associations that are likely to take a position on climate change legislation



| Trade association  | Is your<br>position<br>on climate<br>change<br>consistent<br>with<br>theirs? | Please explain the trade association's position  | How have you, or are you attempting to, influence the position?   |
|--|--|--|---|
| Associazione Bancaria<br>Italiana (ABI)  | Consistent   | ABI represents and promotes the interests of its<br>associates. In this regard, ABI is very concerned about<br>climate change and financial stability. ABI has engaged<br>with associate banks in developing quantitative analysis of<br>environmental and climate risk in order to improve<br>knowledge of the links between climate risk, financial<br>stability and the economic performance of banks.  | Through a continuous engagement and open dialogue with ABI experts on sustainable finance.  |
| Association for<br>Environmental<br>Management and<br>Sustainability in<br>Financial Institutions<br>(VfU) | Consistent   | The VfU is a financial sector association focusing on<br>sustainability issues of which climate change is a core<br>component. The association works to develop and<br>implement innovative and sustainable solutions for financial<br>service providers with the aim of promoting the contribution<br>of finance to sustainable development. As stakeholders of<br>sustainability issues in the German financial sector, the VfU<br>is involved in political dialogue aimed at favouring a<br>sustainable economy. As a think tank, the VfU brings focus<br>to the incorporation of sustainability issues in business and<br>management processes, and the growth of sustainable<br>financial services. | UniCredit is a member of VfU and is present on the Board.<br>It also takes an active role in the VfU's climate change<br>working group. As a voting member, we apply our<br>experience and expertise in steering annual strategy and<br>special issues. Our involvement in the association has<br>been particularly focused on the issue of climate change, a<br>core topic at VfU's annual Round Table over the last 10<br>years. UniCredit is also co-founder and active member of<br>the special VFU-Working Group "Finanzforum<br>Klimawandel". |
| European Financial<br>Services Roundtable<br>EFR   | Consistent   | The European Financial Services Round Table (EFR)<br>brings together Chairmen and Chief Executives of leading<br>European banks and insurance companies. The purpose<br>of the EFR is to contribute to the European public policy<br>debate on issues relating to financial services and to the<br>financial stability with the completion of the single market in<br>financial services. In public statements EFR advocates for<br>Governments' action to provide long-term regulatory<br>stability for low carbon investments, implement national<br>adaptation and mitigation strategies, pricing carbon, and<br>end inefficient fossil fuels subsidies.  | UniCredit's Chairman of the Board is a member of the association and signs in EFR public position.  |
| B.A.U.M (German<br>Association for   | Consistent   | B.A.U.M is Europe's largest environmental initiative in the business sector. Its objective is to raise awareness and   | UniCredit is part of B.A.U.M's supervisory Board and applies its expertise to engage in the transfer of knowhow   |



| Trade association            | Is your<br>position<br>on climate<br>change<br>consistent<br>with<br>theirs? | Please explain the trade association's position  | How have you, or are you attempting to, influence the position?   |
|------------------------------|--|--|---|
| Environmental<br>Management) |  | assist businesses, communities, and organisations with<br>regards to sustainable business practices and preventative<br>environmental protection, with regards to which climate<br>change constitutes a significant component. | amongst members and support the association's activities.<br>Additionally, we are an active member of the Sustainability<br>Leadership Forum (SLF), which is organised and headed<br>by B.A.U.M. in cooperation with Leuphana University. |

### CC2.3d

Do you publicly disclose a list of all the research organizations that you fund?

Yes

### CC2.3e

### Please provide details of the other engagement activities that you undertake

UniCredit also supports the activities of the Stati Generali della Green Economy (SGGE), a strategic-planning multi stakeholder open process. The SGGE aims at promoting an economic shift of the Italian system towards the green economy to give way to sustainable and durable economic opportunities in Italy. UniCredit, as a member of the Global Compact Network Italia Environment working group, is contributing to the promotion of the use of the Natural capital concept. By lending its expertise in the calculation of externalities and its role within the Natural Capital Declaration, UniCredit is helping the SGGE to promote a general framework to ultimately be used to advocate for mandatory accounting and legal recognition of the Natural Capital.

Within its engagement activity, UniCredit has contributed to the implementation of Italian legislation in accordance with the EU energy efficiency directive. Indeed, as member of the Italian bankers' association ABI, UniCredit joined a dedicated working group on energy efficiency, bringing its expertise and experience in conducting energy audits under its Environmental Management System, with the aim of valorising voluntary instruments of environmental management in complying with the legislation.

UniCredit is an active member of UNEP FI, the largest sustainability association in the financial domain, where it covers a position in the Climate Change Advisory Group, contributing to the development of industry position vis à vis regulators and public authorities at large.



### CC2.3f

What processes do you have in place to ensure that all of your direct and indirect activities that influence policy are consistent with your overall climate change strategy?

Our public positioning is the outcome of a structured internal process and does not need to be aligned. Our position on climate change is to advocate for climate action while protecting the profitability of our business to in turn protect our customers' investments. More broadly, our activities with policy makers on climate change is a joint effort of our Group Institutional and Regulatory Affairs, directly reporting to the CEO and the owners of the formal institutional positioning vis à vis regulators and public institutions, and Group Sustainability, the knowledge point on climate change. Besides this, Group Sustainability, including and not limited to climate change, acts as secretariat of our Group Environmental and Social Council where climate change related topics are discussed for formal approval by the Executive Management Committee.

#### CC2.3g

Please explain why you do not engage with policy makers

### **Further Information**

### Page: CC3. Targets and Initiatives

### CC3.1

Did you have an emissions reduction or renewable energy consumption or production target that was active (ongoing or reached completion) in the reporting year?

Absolute target

### CC3.1a

Please provide details of your absolute target



| ID   | Scope                             | % of<br>emissions in<br>scope | %<br>reduction<br>from base<br>year | Base<br>year | Base year<br>emissions<br>covered by<br>target (metric<br>tonnes<br>CO2e) | Target<br>year | Is this a<br>science-based<br>target?                                 | Comment  |
|------|-----------------------------------|-------------------------------|-------------------------------------|--------------|---|----------------|---|--|
| Abs1 | Scope 1+2<br>(location-<br>based) | 100%                          | 30%                                 | 2008         | 491448  | 2020           | No, and we do<br>not anticipate<br>setting one in<br>the next 2 years | In 2015 we recorded a -33% reduction in our Scope 1<br>and 2 emissions, thereby surpassing exceeding our -<br>30% by 2020 vs 2008 location based target (Abs 1),<br>which we originally set in 2009. In early 2016, we<br>therefore set a new target of -60% by 2020 vs 2008<br>(Abs 2) and a further target of -80% by 2030 vs 2008<br>(Abs 3). |
| Abs2 | Scope 1+2<br>(location-<br>based) | 100%                          | 60%                                 | 2008         | 491448  | 2020           | No, and we do<br>not anticipate<br>setting one in<br>the next 2 years | In 2015 we recorded a -33% reduction in our Scope 1<br>and 2 emissions, thereby surpassing exceeding our -<br>30% by 2020 vs 2008 location based target (Abs 1),<br>which we originally set in 2009. In early 2016, we<br>therefore set a new target of -60% by 2020 vs 2008<br>(Abs 2) and a further target of -80% by 2030 vs 2008<br>(Abs 3). |
| Abs3 | Scope 1+2<br>(location-<br>based) | 100%                          | 80%                                 | 2008         | 491448  | 2030           | No, and we do<br>not anticipate<br>setting one in<br>the next 2 years | In 2015 we recorded a -33% reduction in our Scope 1<br>and 2 emissions, thereby surpassing exceeding our -<br>30% by 2020 location based target (Abs 1), which we<br>originally set in 2009. In early 2016, we therefore set a<br>new target of -60% by 2020 vs 2008 (Abs 2) and a<br>further target of -80% by 2030 vs 2008 (Abs 3).            |

CC3.1b

Please provide details of your intensity target



| ID | Scope | % of<br>emissions in<br>scope | % reduction<br>from base<br>year | Metric | Base year | Normalized<br>base year<br>emissions<br>covered by<br>target | Target year | Is this a science-<br>based target? | Comment |
|----|-------|-------------------------------|----------------------------------|--------|-----------|--|-------------|-------------------------------------|---------|
|----|-------|-------------------------------|----------------------------------|--------|-----------|--|-------------|-------------------------------------|---------|

# CC3.1c

Please also indicate what change in absolute emissions this intensity target reflects

| ID | Direction of change anticipated in<br>absolute Scope 1+2 emissions at<br>target completion? | % change anticipated<br>in absolute Scope 1+2<br>emissions | Direction of change anticipated in<br>absolute Scope 3 emissions at target<br>completion? | % change anticipated<br>in absolute Scope 3<br>emissions | Comment |
|----|---|--|---|--|---------|
|    |   |  |   |  |         |

## CC3.1d

Please provide details of your renewable energy consumption and/or production target

| ID | Energy types<br>covered by target | Base year | Base year energy for<br>energy type covered<br>(MWh) | % renewable<br>energy in base<br>year | Target year | % renewable<br>energy in target<br>year | Comment |
|----|-----------------------------------|-----------|--|---------------------------------------|-------------|---|---------|
|----|-----------------------------------|-----------|--|---------------------------------------|-------------|---|---------|



# CC3.1e

For all of your targets, please provide details on the progress made in the reporting year

| ID   | %<br>complete<br>(time) | % complete<br>(emissions or<br>renewable<br>energy) | Comment   |
|------|-------------------------|---|---|
| Abs1 | 58.3%                   | 100%  | In 2015 we recorded a -33% reduction in our Scope 1 and 2 emissions, thereby exceeding our -30% by 2020 vs 2008 location based target (Abs 1), which we originally set in 2009. Indeed, in 2015 our emissions reduction result was equal to 109.3% completion of our original -30% target. In early 2016, we therefore set a new target of -60% by 2020 vs 2008 (Abs 2) and a further target of -80% by 2030 vs 2008 (Abs 3). |
| Abs2 | 58.3%                   | 54.6%   | In 2015 we recorded a -33% reduction in our Scope 1 and 2 emissions, thereby exceeding our -30% by 2020 vs 2008 location based target (Abs 1), which we originally set in 2009. In early 2016, we therefore set a new target of -60% by 2020 vs 2008 (Abs 2) and a further target of -80% by 2030 vs 2008 (Abs 3).  |
| Abs3 | 31.8%                   | 41.0%   | In 2015 we recorded a -33% reduction in our Scope 1 and 2 emissions, thereby exceeding our -30% by 2020 vs 2008 location based target (Abs 1), which we originally set in 2009. In early 2016, we therefore set a new target of -60% by 2020 vs 2008 (Abs 2) and a further target of -80% by 2030 vs 2008 (Abs 3).  |

## CC3.1f

Please explain (i) why you do not have a target; and (ii) forecast how your emissions will change over the next five years

# CC3.2



Do you classify any of your existing goods and/or services as low carbon products or do they enable a third party to avoid GHG emissions?

Yes

# CC3.2a

Please provide details of your products and/or services that you classify as low carbon products or that enable a third party to avoid GHG emissions

| Level of aggregation | Description of<br>product/Group of<br>products     | Are you<br>reporting<br>low carbon<br>product/s or<br>avoided<br>emissions? | Taxonomy,<br>project or<br>methodology<br>used to classify<br>product/s as low<br>carbon or to<br>calculate<br>avoided<br>emissions | %<br>revenue<br>from low<br>carbon<br>product/s<br>in the<br>reporting<br>year | % R&D in<br>low carbon<br>product/s<br>in the<br>reporting<br>year | Comment   |
|----------------------|--|---|---|--|--|---|
| Company-<br>wide     | Financing of<br>renewable energy<br>sources        | Low carbon<br>product   | Low Carbon<br>Investment (LCI)<br>Registry<br>Taxonomy  | 1.00%  | Less than<br>or equal to<br>10%                                    | UniCredit's renewable energy portfolio has been growing in recent years, with its exposure reaching a record €9.3 billion by the end of 2015. Our portfolio in renewable energy financing provides funding for photovoltaic installations, small wind turbines and biogas generators. UniCredit is also the current owner of Bard Offshore 1 (Ocean Breeze Energy), a 400-megawatt offshore wind park situated in the German North Sea.   |
| Group of products    | Distributed<br>generation and<br>energy efficiency | Low carbon<br>product   | Low Carbon<br>Investment (LCI)<br>Registry<br>Taxonomy  | 0.01%  | Less than<br>or equal to<br>10%                                    | Officinae Verdi (OV) is a JV we established in collaboration<br>with WWF. This is an ESCO operating in Italy which<br>promotes distributed generation and energy efficiency by<br>offering green technology solutions that meet the energy<br>needs of both households and businesses alike, helping<br>them to reduce their CO2 emissions. i) Avoided emissions<br>from renewable energy sources would normally represent<br>third party scope 2 emissions. ii) Emissions reductions are |



| Level of<br>aggregation | Description of<br>product/Group of<br>products | Are you<br>reporting<br>low carbon<br>product/s or<br>avoided<br>emissions? | Taxonomy,<br>project or<br>methodology<br>used to classify<br>product/s as low<br>carbon or to<br>calculate<br>avoided<br>emissions | %<br>revenue<br>from low<br>carbon<br>product/s<br>in the<br>reporting<br>year | % R&D in<br>low carbon<br>product/s<br>in the<br>reporting<br>year | Comment   |
|-------------------------|--|---|---|--|--|---|
|                         |  |   |   |  |  | afforded by the generation of electricity deriving from<br>renewable sources in substitution of electricity consumption<br>from the national grid. Emission factors for renewable<br>sources, excluding potential leakages or life cycle<br>emissions, are generally accounted for with no emissions<br>which would generate an automatic emission reduction<br>considering that UniCredit Group operates in Italy where<br>the national emission factor is above 0. iii) Estimated<br>amount of emissions avoided: approximately 223,500<br>metric tCO2 emissions were avoided in 2015 in relation to<br>OVs managed renewable energy plant portfolio. iv)<br>Estimation methodology: conversion factors EI. En 0,5546<br>tCO2/MWh Source ISPRA 2015, and from energy<br>efficiency measure for Conad del tirreno, about 100tCO2<br>per point of sale. |
| Product                 | Green bonds                                    | Low carbon product  | Low Carbon<br>Investment (LCI)<br>Registry<br>Taxonomy  | 0.01%  | Less than<br>or equal to<br>10%                                    | UniCredit was the first financial institution to bring to the<br>market EIB Climate Awareness Bond in 2007. We have a<br>dedicated team and analysts and are active players in the<br>green bond market as signatories to the Green Bond<br>Principles.   |

CC3.3

Did you have emissions reduction initiatives that were active within the reporting year (this can include those in the planning and/or implementation phases)



# CC3.3a

Please identify the total number of projects at each stage of development, and for those in the implementation stages, the estimated CO2e savings

| Stage of development      | Number of projects | Total estimated annual CO2e savings in metric tonnes<br>CO2e (only for rows marked *) |
|---------------------------|--------------------|---|
| Under investigation       | 3                  |   |
| To be implemented*        | 2                  | 4579  |
| Implementation commenced* | 0                  | 0   |
| Implemented*              | 96                 | 1051  |
| Not to be implemented     | 0                  |   |

### CC3.3b

For those initiatives implemented in the reporting year, please provide details in the table below

| Activity<br>type | Description of activity | Estimated<br>annual<br>CO2e<br>savings<br>(metric<br>tonnes<br>CO2e) | Scope | Voluntary/<br>Mandatory | Annual<br>monetary<br>savings<br>(unit<br>currency<br>- as<br>specified<br>in CC0.4) | Investment<br>required<br>(unit<br>currency -<br>as<br>specified<br>in CC0.4) | Payback<br>period | Estimated<br>lifetime of<br>the<br>initiative | Comment |
|------------------|-------------------------|--|-------|-------------------------|--|---|-------------------|---|---------|
|------------------|-------------------------|--|-------|-------------------------|--|---|-------------------|---|---------|



| Activity<br>type                              | Description of activity  | Estimated<br>annual<br>CO2e<br>savings<br>(metric<br>tonnes<br>CO2e) | Scope   | Voluntary/<br>Mandatory | Annual<br>monetary<br>savings<br>(unit<br>currency<br>- as<br>specified<br>in CC0.4) | Investment<br>required<br>(unit<br>currency -<br>as<br>specified<br>in CC0.4) | Payback<br>period | Estimated<br>lifetime of<br>the<br>initiative | Comment   |
|---|--|--|---|-------------------------|--|---|-------------------|---|---|
| Energy<br>efficiency:<br>Processes            | At one of our Italian data centers,<br>we increased the average IT load,<br>which allowed for an optimization<br>of the operating point of the UPS<br>(uninterruptible power supply),<br>leading to an efficiency<br>improvement of about 5% | 447  | Scope 2<br>(location-<br>based)<br>Scope 2<br>(market-<br>based)            | Voluntary               | 206344   | 0   | <1 year           | <1 year                                       |   |
| Energy<br>efficiency:<br>Building<br>fabric   | We have carried out a specific<br>retrofit of 3 of our premises with the<br>purpose of improving localized<br>energy efficiency.   | 35   | Scope 1<br>Scope 2<br>(location-<br>based)<br>Scope 2<br>(market-<br>based) | Voluntary               | 91185  | 280469  | 4-10<br>years     | 6-10 years                                    | The<br>investment<br>reported is<br>net of tax<br>relief. |
| Energy<br>efficiency:<br>Building<br>fabric   | We have invested in curbing<br>energy dispersion at one of our<br>sites by improving insulation<br>thereby affording greater thermal<br>stability  | 86   | Scope 1   | Voluntary               | 47557  | 107557  | 1-3<br>years      | 6-10 years                                    | The<br>investment<br>reported is<br>net of tax<br>relief. |
| Energy<br>efficiency:<br>Building<br>fabric   | We have invested in curbing<br>energy dispersion at 6 of our sites<br>by fitting new windows which afford<br>greater thermal stability.  | 18   | Scope 1   | Voluntary               | 57324  | 169075  | 4-10<br>years     | 6-10 years                                    | The<br>investment<br>reported is<br>net of tax<br>relief. |
| Energy<br>efficiency:<br>Building<br>services | We have carried out the replacement of thermal units in 85 sites as part of our energy efficiency effort.  | 465  | Scope 1   | Voluntary               | 1440428  | 2931858   | 4-10<br>years     | 6-10 years                                    | The<br>investment<br>reported is<br>net of tax            |



| Activity<br>type | Description of activity | Estimated<br>annual<br>CO2e<br>savings<br>(metric<br>tonnes<br>CO2e) | Scope | Voluntary/<br>Mandatory | Annual<br>monetary<br>savings<br>(unit<br>currency<br>- as<br>specified<br>in CC0.4) | Investment<br>required<br>(unit<br>currency -<br>as<br>specified<br>in CC0.4) | Payback<br>period | Estimated<br>lifetime of<br>the<br>initiative | Comment |
|------------------|-------------------------|--|-------|-------------------------|--|---|-------------------|---|---------|
|                  |                         |  |       |                         |  |   |                   |   | relief. |

# CC3.3c

What methods do you use to drive investment in emissions reduction activities?

| Method  | Comment   |  |  |  |  |  |
|---|---|--|--|--|--|--|
|   |   |  |  |  |  |  |
| Compliance with regulatory requirements/standards | UniCredit abides by all relevant legislation. Since 2014, at UniCredit SpA, the holding company, the Environmental Management System, registered according the EMAS regulation and spanning more than 3,800 sites, serves as supervisory body on behalf of Group Compliance in order to meet the following requirements: a) defining and updating an inventory detailing all applicable environmental legislation and regulation b) carrying out an assessment of UniCredit S.p.A's environmental risk exposure in relation to applicable environmental legislation and regulation, and subsequently ensuring any necessary mitigating actions are carried out by the relevant reference departments/persons. |  |  |  |  |  |
| Dedicated budget for energy efficiency            | Enhancing energy efficiency in operations, facility management and processes is UniCredit's favorite approach. It allows cost savings and performance improvement. Organization and facility management are allocated a dedicated budget for energy efficiency, including for energy audits.  |  |  |  |  |  |
| Dedicated budget for low carbon product R&D       | A substantial budget has been allocated for the implementation, monitoring and maintenance of the process innovation project Firma Mia, a graphometric signature system in Italy. The initiative is part of the Group's drive towards the full digitalization of processes.   |  |  |  |  |  |
| Employee engagement                               | UniCredit operates several Environmental Management Systems across its legal entities. All the Italian sites of UniCredit S.p.A are registered under the EMAS regulation, while in Austria (UniCredit Bank Austria AG) and in Czech Republic and Slovakia   |  |  |  |  |  |





| Method                              | Comment  |
|-------------------------------------|--|
|                                     |  |
|                                     | (UniCredit Bank Czech Republic and Slovakia a.s.) all the sites are certified ISO14001. A number of sites in Germany (UniCredit Bank AG) are also ISO14001 certified. Within this framework employee awareness is a key priority, achieved through dedicated sections within internal communication tools, including the promotion of energy saving tips, and given broad dissemination through environmental news commentaries. |
| Financial optimization calculations | Energy efficiency measures undertaken are assessed from both an environmental and financial point of view, in order to validate the investments at source (calculation of ROI and payback time are provided to support the decision making process). A remote control system is implemented, where multi-meters have been located in a sample of branches to measure and monitor electricity consumptions.                       |

CC3.3d

If you do not have any emissions reduction initiatives, please explain why not

## **Further Information**

# Page: CC4. Communication

### CC4.1

Have you published information about your organization's response to climate change and GHG emissions performance for this reporting year in places other than in your CDP response? If so, please attach the publication(s)

| Publication                         | Status   | Page/Section reference                                | Attach the document  | Comment  |
|-------------------------------------|----------|---|--|--|
| In mainstream<br>reports (including | Complete | Please see pp. 80-86 of the UniCredit 2015 Integrated | https://www.cdp.net/sites/2016/94/19794/Climate Change 2016/Shared Documents/Attachments/CC4.1/UniCredit | In accordance with the requirements of the EU Non- |



| Publication   | Status   | Page/Section reference   | ection reference Attach the document  |  |  |  |  |
|---|----------|--|---|--|--|--|--|
|   | Status   |  |   | Comment  |  |  |  |
| an integrated<br>report) but have not<br>used the CDSB<br>Framework |          | Report, including pp. 66-67 of<br>the 2015 Integrated Report<br>Supplement. Please note that for<br>ease of reference, a single pdf<br>has been supplied. However, the<br>Report and Supplement have<br>their own individual page<br>references. Please refer to the<br>aforementioned page numbers<br>visible on the document, not the<br>screen page number which<br>appears when viewing the<br>document on screen. | Integrated_Report and Supplement_2015_eng.pdf   | Financial Reporting Directive<br>(2014/95/EU) which is to be<br>transposed into national<br>legislation within 2 years<br>thereof, since 2014 UniCredit<br>has published an Integrated<br>Report which reports non<br>financial information, including<br>that regarding its response to<br>climate change and GHG<br>emissions performance, in<br>addition to financial data. The<br>Integrated Report forms part of<br>the Group's annual reporting<br>package alongside the<br>Consolidated Report. Prior to<br>the UniCredit Integrated<br>Report ,UniCredit published a<br>Sustainability Report since<br>2000. The guidelines adopted<br>for the preparation of the<br>sustainability information<br>included in the Integrated<br>Report 2015, including the<br>Supplement, are the<br>Sustainability Reporting<br>Guidelines (version G4) and<br>the Sector Disclosures -<br>Financial Services, both<br>published in May 2013 by the<br>GRI (Global Reporting<br>Initiative). |  |  |  |
| In voluntary communications   | Complete | All pages are applicable (Italian<br>version of UniCredit S.p.A's<br>EMAS certified EMS 2016<br>Updated Environmental  | https://www.cdp.net/sites/2016/94/19794/Climate Change<br>2016/Shared<br>Documents/Attachments/CC4.1/UniCredit_UniCredit Spa<br>updated EMAS ES16.pdf |  |  |  |  |



| Publication | Status | Page/Section reference           | Attach the document | Comment |
|-------------|--------|----------------------------------|---------------------|---------|
|             |        | Statement - data refers to 2015. |                     |         |
|             |        |                                  |                     |         |

**Further Information** 

Module: Risks and Opportunities

Page: CC5. Climate Change Risks

CC5.1

Have you identified any inherent climate change risks that have the potential to generate a substantive change in your business operations, revenue or expenditure? Tick all that apply

Risks driven by changes in regulation Risks driven by changes in physical climate parameters Risks driven by changes in other climate-related developments

## CC5.1a

Please describe your inherent risks that are driven by changes in regulation

| Risk driver | Description | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications | Management<br>method | Cost of management |
|-------------|-------------|------------------|-----------|---------------------|------------|------------------------|--|----------------------|--------------------|
|             |             |                  |           |                     |            |                        |  |                      |                    |



| Risk driver              | Description  | Potential impact                                  | Timeframe       | Direct/<br>Indirect  | Likelihood  | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method  | Cost of management   |
|--------------------------|--|---|-----------------|----------------------|-------------|------------------------|---|---|--|
| International agreements | In the aftermath<br>of COP 21 in<br>Paris the<br>expectation for<br>regulatory<br>developments<br>that can have<br>deep<br>implications on<br>risk<br>assessment,<br>notably for<br>carbon<br>intensive<br>industries has<br>increased.<br>UniCredit is<br>currently<br>undertaking an<br>effort to<br>understand how<br>the Paris<br>Agreement and<br>the specific<br>NDCs will<br>translate into<br>national binding<br>regulations. | Reduction/disruption<br>in production<br>capacity | 1 to 3<br>years | Indirect<br>(Client) | Very likely | Medium-<br>high        | We have not<br>made a<br>quantitative<br>assessment of<br>financial<br>impacts. That<br>would imply a<br>complex<br>exercise on the<br>portfolio, based<br>on metrics<br>whose<br>reliability is<br>questionable.<br>We rely on<br>available macro<br>scenario<br>provided by<br>research center<br>to gage the<br>potential impact<br>of stranded<br>assets in oil<br>and gas sector<br>and other<br>climate<br>sensitive<br>industries. | In order to be<br>aware of risks<br>and<br>opportunities in<br>climate change,<br>our Group<br>Sustainability<br>department<br>keeps the Group<br>abreast of all the<br>major<br>sustainability<br>issues that could<br>have an impact<br>on society,<br>including climate<br>change. With<br>this objective<br>Group<br>Sustainability<br>UniCredit is<br>collaborating<br>with the GHG<br>Protocol and<br>UNEP FI and<br>other financial<br>institutions in the<br>development<br>process of a<br>guidance to help<br>financial<br>intermediaries<br>quantify the<br>emissions from | Costs for<br>supporting<br>UniCredit<br>Group<br>Sustainability<br>and other<br>business<br>functions<br>involved in<br>bringing<br>forward all<br>initiatives is<br>already<br>embedded in<br>the team's<br>budget as part<br>of the core<br>business<br>management<br>costs. These<br>costs, in<br>addition to the<br>expenses for<br>additional<br>activities (such<br>as the analysis<br>of the<br>development of<br>technologies<br>and the<br>evaluation of<br>new regulatory<br>markets)<br>accounts, |



| Risk driver                 | Description   | Potential impact   | Timeframe       | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method   | Cost of management  |
|-----------------------------|---|--------------------|-----------------|---------------------|------------|------------------------|---|--|---|
|                             |   |                    |                 |                     |            |                        |   | their lending and<br>investments<br>portfolios. Within<br>this project, a<br>dedicated<br>workstream has<br>been launched<br>to assess<br>carbon asset<br>risk in lending<br>and investment<br>portfolios. This<br>guidance will<br>serve as a<br>supplement to<br>the GHG<br>Protocol<br>Corporate Value<br>Chain (Scope 3)<br>Accounting and<br>Reporting<br>Standard. | annually, for<br>approximately<br>€880,000.   |
| Cap and<br>trade<br>schemes | The EU<br>Emission<br>Trading<br>Scheme will<br>undergo a<br>further revision<br>in order to allow<br>compliance<br>sector to<br>achieve their<br>43% reduction | Other: Market Risk | 1 to 3<br>years | Direct              | Likely     | Low-<br>medium         | The new EU<br>ETS could<br>have a great<br>effect on our<br>clients as<br>permit caps are<br>being reduced<br>and new<br>business<br>sectors will be<br>included. The | We have a risk<br>management<br>tool which is<br>related to other<br>commodity<br>prices, and<br>relative spreads.<br>Besides this, we<br>also maintain tis<br>an ongoing<br>involvement with  | Costs are<br>embedded in<br>Group<br>Sustainability<br>and Risk<br>Management<br>annual<br>budgets. |



| Risk driv | ver Description  | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method   | Cost of management |
|-----------|--|------------------|-----------|---------------------|------------|------------------------|---|--|--------------------|
|           | vs 2005 by<br>2030 to keep<br>them aligned<br>with the overall<br>EU 2030 target<br>as pledged in<br>the Paris<br>Agreement<br>NDC. This will<br>imply a decline<br>in emissions of<br>2.2% annually<br>compared to<br>the previous<br>1.74%. The<br>implication for<br>involved sectors<br>will be further<br>investments<br>needed to<br>comply and<br>possibly an<br>increase in the<br>carbon price. |                  |           |                     |            |                        | potential impact<br>and related risk<br>is price<br>volatility, net<br>position and<br>changes on a<br>daily basis. | UNEP FI in<br>order to monitor<br>the evolution of<br>the international<br>agreement on<br>carbon<br>constraint<br>related to<br>financed<br>emissions.<br>Carbon credit<br>prices are<br>studied and<br>future scenarios<br>are analyzed<br>and shared with<br>our<br>stakeholders. In<br>particular, we<br>are analyzing<br>the development<br>of regulations<br>and national and<br>international<br>legislation that<br>will govern this<br>market with the<br>support of<br>different<br>business<br>functions<br>including Group<br>Sustainability,<br>Public Affairs, |                    |



| Risk drive      | Description   | Potential impact   | Timeframe | Direct/<br>Indirect  | Likelihood              | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method   | Cost of management  |
|-----------------|---|--------------------|-----------|----------------------|-------------------------|------------------------|---|--|---|
|                 |   |                    |           |                      |                         |                        |   | Research and<br>Development<br>and Strategic<br>Planning, while<br>our Carbon<br>Solutions team<br>follows market<br>dynamics and<br>provides liquidity<br>to the markets,<br>while serving<br>customers'<br>needs.  |   |
| Carbon<br>taxes | UniCredit is<br>exposed to<br>carbon risks<br>through the<br>financing of<br>carbon<br>intensive<br>sectors like coal<br>mining, cement<br>companies,<br>utilities, oil and<br>gas and other<br>carbon<br>intensive<br>industries. A<br>carbon tax will<br>increase the<br>likelihood of a<br>switch towards<br>renewables, | Other: Market risk | >6 years  | Indirect<br>(Client) | More likely<br>than not | Medium-<br>high        | A tighter<br>regulation on<br>energy<br>efficiency and<br>carbon taxes<br>will have an<br>indirect impact,<br>in terms of a<br>limited financial<br>capacity of our<br>customers to<br>respond to<br>increased costs<br>of fuel and<br>other<br>commodities<br>subject to these<br>regulations.<br>The financial<br>implications of | In order to<br>mitigate indirect<br>risks deriving<br>from our<br>business<br>operations in<br>this area,<br>country-level<br>lending activities<br>and policies<br>relating to all of<br>our business<br>lines are also<br>included in the<br>scope of the<br>holding<br>company's EMS.<br>A coal policy<br>that aims to<br>provide | Management<br>costs in this<br>area include<br>the registration,<br>management<br>and<br>maintenance<br>costs for the<br>Group's<br>holding EMS<br>The budget<br>allocated to<br>these activities<br>accounts for<br>approximately<br>€400,000. |



| Risk driver | Description   | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications   | Management<br>method   | Cost of management |
|-------------|---|------------------|-----------|---------------------|------------|------------------------|--|--|--------------------|
|             | which would<br>leave some of<br>our customers<br>behind. These<br>risks lie mainly<br>with the ability<br>of the sectors<br>affected, and of<br>the bank, to<br>cope with new<br>operational<br>costs and taxes<br>in order to<br>guarantee a<br>sufficient level<br>of compliance<br>but also the<br>possibility to<br>remain<br>competitive in<br>the market. Our<br>clients'<br>difficulties in<br>these terms<br>could cascade<br>on us,<br>financially,<br>whether they<br>won't be able to<br>abide by their<br>contractual<br>agreements, or<br>from a<br>reputational |                  |           |                     |            |                        | these impacts<br>have not been<br>quantified yet.<br>Should the<br>affected<br>company not<br>be able to pass<br>through tax<br>costs, the P&L<br>will be directly<br>affected. In<br>case of total or<br>partial pass<br>through, there<br>still remains the<br>risk of<br>decrease in<br>demand,<br>affecting the<br>revenue side of<br>the P&L. | standards and<br>guidelines that<br>address the<br>risks associated<br>with financing<br>coal fired power<br>industry has<br>been passed.<br>This policy is the<br>result of an<br>extensive, in-<br>depth analysis<br>across 10 key<br>countries within<br>our network: in<br>2013 we in fact<br>engaged internal<br>and external<br>stakeholders on<br>issues including<br>local energy<br>strategies, the<br>impact of<br>emissions, and<br>country-specific<br>technological<br>and regulatory<br>developments.<br>Among the<br>management<br>methods to<br>address this risk<br>we also include<br>our engagement |                    |



| Risk driver                                     | Description   | Potential impact            | Timeframe       | Direct/<br>Indirect  | Likelihood              | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method   | Cost of management  |
|---|---|-----------------------------|-----------------|----------------------|-------------------------|------------------------|---|--|---|
|   | point of view, if<br>bad publicity<br>results which is<br>explicitly related<br>to us.  |                             |                 |                      |                         |                        |   | with UNEP FI<br>and the<br>development of<br>a carbon model<br>aimed at<br>calculating the<br>externalities of<br>our coal and<br>utilities portfolio<br>in relation to<br>climate change,<br>ecosystems,<br>biodiversity and<br>human health.   |   |
| Uncertainty<br>surrounding<br>new<br>regulation | Given the wide<br>range of sectors<br>within our<br>financed<br>portfolio, there<br>is a risk that<br>some of our<br>activities could<br>be restricted<br>due to evolving<br>governmental<br>laws and<br>regulations,<br>including laws<br>on climate<br>change. This<br>could result in<br>lower revenues<br>from the firm's | Inability to do<br>business | 1 to 3<br>years | Indirect<br>(Client) | More likely<br>than not | Medium                 | There are two<br>potential<br>financial<br>implications for<br>many of our<br>clients: from a<br>financing<br>perspective,<br>the credit<br>default risk if<br>the bank<br>finances a<br>corporate client<br>non complaint<br>with<br>environmental<br>regulation; from<br>an investing<br>perspective, | In order to<br>mitigate this risk:<br>We are currently<br>trying to<br>understand and<br>anticipate the<br>evolving general<br>environmental<br>regulations<br>applicable to our<br>clients and also<br>the clients'<br>capability to<br>comply, adapt<br>and take<br>advantage of<br>them,<br>underweighting<br>the countries | The costs<br>associated with<br>our activities to<br>manage this<br>risk are<br>integrated into<br>UniCredit's<br>operating<br>expenditures<br>within the<br>involved<br>business<br>functions. |



| Risk driver | Description  | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method  | Cost of management |
|-------------|--|------------------|-----------|---------------------|------------|------------------------|---|---|--------------------|
|             | commodities<br>activities and<br>require the firm<br>to face<br>additional<br>operational<br>costs to comply<br>with the new<br>regulation. For<br>instance, the<br>hydrocarbon<br>extractive<br>sector and<br>those with<br>carbon-based<br>power<br>generating<br>infrastructure<br>assets could be<br>severely<br>affected by<br>international<br>regulation that<br>prevents<br>exploitation of<br>carbon<br>reserves. Also,<br>if the supply<br>chain of some<br>of our<br>customers, and<br>our supply<br>chain, fail to<br>meet new |                  |           |                     |            |                        | the devaluation<br>of the asset<br>under<br>management of<br>companies in<br>our portfolio<br>because of<br>environmental<br>penalties. | where we see<br>high risk of<br>uncertainty. We<br>also adopted the<br>Equator<br>Principles for our<br>Project Finance<br>activity in 2008.<br>The policies set<br>mandatory<br>requirements<br>and evaluation<br>criteria for the<br>Group's<br>financing and<br>investment in<br>these sectors.<br>The introduction<br>of these criteria<br>helps to highlight<br>all the risks<br>related to certain<br>transactions,<br>ensuring that<br>only responsible<br>projects are<br>selected. |                    |



| Risk dri                           | ver Description   | Potential impact       | Timeframe | Direct/<br>Indirect  | Likelihood              | Magnitude<br>of impact | Estimated<br>financial<br>implications   | Management<br>method  | Cost of management   |
|------------------------------------|---|------------------------|-----------|----------------------|-------------------------|------------------------|--|---|--|
|                                    | regulatory<br>requirements,<br>this could result<br>in lower cash<br>flows than<br>expected and<br>reducing growth<br>prospects,<br>having an<br>impact on our<br>business<br>operations and<br>ultimately on<br>our customers.<br>Finally the feed<br>in tariff regime<br>has been highly<br>volatile in<br>recent years in<br>some countries<br>making a fuzzy<br>picture of<br>customers'<br>projected<br>revenues over<br>time. |                        |           |                      |                         |                        |  |   |  |
| Fuel/ene<br>taxes and<br>regulatio | If the EU<br>introduces a<br>fuel and energy<br>d tax as some<br>have predicted,<br>the taxation on<br>fuels like coal  | Increased capital cost | >6 years  | Indirect<br>(Client) | More likely<br>than not | Medium-<br>high        | A tighter<br>regulation on<br>energy<br>efficiency and<br>carbon taxes<br>will have an<br>indirect impact, | In order to<br>mitigate indirect<br>risks deriving<br>from our<br>business<br>operations in<br>this area, | Management<br>costs in this<br>area include<br>the registration,<br>management<br>and<br>maintenance |



| Risk driver | Description   | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method   | Cost of management  |
|-------------|---|------------------|-----------|---------------------|------------|------------------------|---|--|---|
|             | with a heavier<br>impact in terms<br>of CO2<br>emissions, will<br>have a direct<br>impact also on<br>UniCredit's<br>Real Estate<br>costs and will<br>require<br>additional<br>measures in<br>terms of energy<br>efficiency in<br>order to<br>optimize<br>consumptions.<br>The financial<br>risk is directly<br>related to the<br>increase of<br>energy prices<br>due to the<br>introduction of<br>carbon taxes<br>and regulations<br>globally.<br>Furthermore,<br>fuel and energy<br>taxes will be a<br>source of<br>increased credit<br>risks, whether<br>the affected |                  |           |                     |            |                        | in terms of a<br>limited financial<br>capacity of our<br>customers to<br>respond to<br>increased costs<br>of fuel and<br>other<br>commodities<br>subject to these<br>regulations.<br>The financial<br>implications of<br>these impacts<br>have not been<br>quantified yet.<br>Should the<br>affected<br>company not<br>be able to pass<br>through tax<br>costs, the P&L<br>will be directly<br>affected. In<br>case of total or<br>partial pass<br>through, there<br>still remains the<br>risk of<br>decrease in<br>demand,<br>affecting the<br>revenue side of<br>the P&L. | country-level<br>lending activities<br>and policies<br>relating to all of<br>our business<br>lines are also<br>included in the<br>scope of the<br>holding<br>company's EMS.<br>A coal policy<br>that aims to<br>provide<br>standards and<br>guidelines that<br>address the<br>risks associated<br>with financing<br>coal fired power<br>industry has<br>been passed.<br>This policy is the<br>result of an<br>extensive, in-<br>depth analysis<br>across 10 key<br>countries within<br>our network: in<br>2013 we in fact<br>engaged internal<br>and external<br>stakeholders on<br>issues including<br>local energy | costs for the<br>Group's<br>holding EMS.<br>The<br>approximate<br>budget<br>allocated to<br>these activities<br>accounts for<br>approximately<br>€400,000 |



| Risk driver                       | Description  | Potential impact   | Timeframe       | Direct/<br>Indirect  | Likelihood              | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method  | Cost of management  |
|-----------------------------------|--|--------------------|-----------------|----------------------|-------------------------|------------------------|---|---|---|
|                                   | companies are<br>able to pass<br>this on to final<br>users or not.                                 |                    |                 |                      |                         |                        |   | strategies, the<br>impact of<br>emissions, and<br>country-specific<br>technological<br>and regulatory<br>developments.<br>Among the<br>management<br>methods to<br>address this risk<br>we also include<br>our engagement<br>with UNEP FI<br>and the<br>development of<br>a carbon model<br>aimed at<br>calculating the<br>externalities of<br>our coal and<br>utilities portfolio<br>in relation to<br>climate change,<br>ecosystems,<br>biodiversity and<br>human health. |   |
| Renewable<br>energy<br>regulation | The decrease<br>of incentives on<br>renewable<br>energies can<br>trigger financial<br>risks mainly | Other: Market risk | Up to 1<br>year | Indirect<br>(Client) | More likely<br>than not | Medium-<br>high        | The financial<br>implications<br>could arise<br>from the<br>decrease in the<br>investors' | Current sectorial<br>perspectives are<br>studied by our<br>Strategic Risk<br>Department<br>which provides   | The costs<br>associated with<br>our activities to<br>manage this<br>risk are<br>integrated into |



| Risk drive | r Description   | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method   | Cost of management  |
|------------|---|------------------|-----------|---------------------|------------|------------------------|---|--|---|
|            | related to<br>market-<br>significant<br>changes that<br>would result in<br>reduced profits<br>arising from the<br>funding<br>allocated to this<br>area, and the<br>increased risk<br>associated, and<br>a decrease in<br>business<br>opportunities. |                  |           |                     |            |                        | interest in this<br>kind of<br>investment<br>projects. The<br>decrease of the<br>incentives to<br>renewable<br>energies has<br>already had a<br>direct impact<br>on our<br>business and<br>will have a<br>direct impact as<br>well on the<br>future finance<br>strategy of the<br>Bank.<br>Nevertheless,<br>at least in some<br>of the regions<br>in which we<br>operate, the<br>grid parity<br>should prevent<br>interest to be<br>reduced. Our<br>portfolio of<br>renewable<br>energy<br>exposed to this<br>risk was €9.3<br>billion at the<br>end of 2015. | credit risk<br>officers with<br>preferred<br>allocation based<br>on global trends.<br>The firm is<br>managing this<br>risk also by<br>ensuring that our<br>financing<br>activities are<br>diversified<br>across a range<br>of sectors and<br>industries in<br>order to dissolve<br>the potential<br>impact on the<br>firm's overall<br>business<br>performance. In<br>addition, through<br>our ESCO<br>Officinae Verdi<br>we provide<br>environmental<br>energy services<br>to retail and<br>corporate<br>clients.<br>Furthermore,<br>UniCredit's risk<br>assessment<br>process benefits | UniCredit's<br>operational<br>costs within the<br>various lines of<br>business<br>involved. |



| Risk driver | Description | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications | Management<br>method                                       | Cost of management |
|-------------|-------------|------------------|-----------|---------------------|------------|------------------------|--|--|--------------------|
|             |             |                  |           |                     |            |                        |  | from the<br>contribution of<br>several sector<br>analysts. |                    |

# CC5.1b

Please describe your inherent risks that are driven by changes in physical climate parameters

| Risk driver   | Description   | Potential impact                                  | Timeframe       | Direct/<br>Indirect | Likelihood              | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method   | Cost of management   |
|---|---|---|-----------------|---------------------|-------------------------|------------------------|---|--|--|
| Change in<br>precipitation<br>extremes<br>and<br>droughts | Extreme<br>weather<br>events can<br>result in<br>physical risks<br>that refer to<br>both direct and<br>indirect<br>impacts. Direct<br>risks are<br>related to<br>extreme<br>adverse<br>weather<br>events due to | Reduction/disruption<br>in production<br>capacity | 1 to 3<br>years | Direct              | More likely<br>than not | High                   | High extreme<br>weather events<br>could lead to an<br>interruption of<br>our operations<br>and substantial<br>direct losses.<br>This risk is<br>material for our<br>facilities (data<br>centers, owned<br>buildings and<br>subsidiaries<br>buildings), data<br>and employees. | In order to<br>mitigate the<br>risks related to<br>the direct<br>impacts of<br>physical change<br>related to<br>Climate<br>Change,<br>UniCredit has<br>implemented a<br>Business<br>Continuity Plan<br>(BCP) which<br>entails risk | The costs<br>associated with<br>our activities to<br>manage this risk<br>are integrated<br>into UniCredit's<br>operational<br>costs within the<br>various lines of<br>business,<br>especially those<br>related to the<br>BCP's<br>implementation<br>activities and |


| Risk driver | Description  | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications   | Management<br>method   | Cost of management |
|-------------|--|------------------|-----------|---------------------|------------|------------------------|--|--|--------------------|
|             | climate<br>change.<br>Floods and<br>storms have<br>become<br>increasingly<br>common in all<br>regions,<br>including<br>Europe. In this<br>case our main<br>exposure is<br>related to: IT<br>services,<br>facilities, staff<br>health and<br>productivity. In<br>relation to IT<br>services,<br>considering<br>worse case<br>scenarios,<br>extreme<br>events could<br>lead to<br>disruptions of<br>our business<br>operations. In<br>case of<br>damages to<br>facilities and<br>staff, damages<br>could have an<br>impact in<br>terms of non- |                  |           |                     |            |                        | Damages could<br>require specific<br>interventions<br>and result in<br>increased<br>operational<br>costs (e.g.<br>relocation of<br>employees,<br>renovation and<br>reconstruction of<br>facilities) and<br>insurance costs<br>(insurance<br>premiums). | management<br>procedures to<br>guarantee the<br>security of our<br>IT system in<br>case of severe<br>damage to the<br>Group Facilities<br>or data loss.<br>Through this<br>plan the bank<br>has multiple<br>locations where<br>it houses its<br>servers having<br>selected the<br>areas based on<br>an assessment<br>of the<br>vulnerability of<br>the sites. This<br>plan largely<br>covers most<br>operational<br>risks, including<br>those related to<br>extreme<br>weather events. | maintenance.       |



| Risk driver | Description  | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications | Management<br>method | Cost of management |
|-------------|--|------------------|-----------|---------------------|------------|------------------------|--|----------------------|--------------------|
|             | productive<br>periods and<br>potentially also<br>to employees'<br>health (e.g.<br>severe heat<br>waves).<br>Indirect<br>impacts of this<br>type of<br>changes are<br>linked to<br>superior credit<br>risks that are<br>likely to occur<br>for clients<br>exposed to<br>these threats,<br>such as the<br>agricultural or<br>tourism sector. |                  |           |                     |            |                        |  |                      |                    |

## CC5.1c

Please describe your inherent risks that are driven by changes in other climate-related developments

| Risk Description Potential Direct/ Magnitude Es                      | timated Management Cost of |
|--|----------------------------|
| driver Description impact Timeframe Indirect Likelihood of impact fi | nancial method management  |
| imp  | lications                  |



| Risk<br>driver | Description   | Potential<br>impact                     | Timeframe       | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method   | Cost of management   |
|----------------|---|---|-----------------|---------------------|------------|------------------------|---|--|--|
| Reputation     | This risk can be<br>related to both<br>direct and indirect<br>impacts. Direct<br>risks refer to the<br>risks of not being<br>able to meet the<br>company's<br>commitments in<br>relation to climate<br>change or other<br>environmental<br>disclosed targets,<br>or other<br>comparison with its<br>peers. Indirect<br>risks are instead<br>related to our<br>lending, project<br>and investment<br>activities. As<br>climate-related<br>issues will have a<br>growing impact on<br>our stakeholders,<br>we believe that we<br>have to reduce our<br>exposure to<br>reputational risk. In<br>this context, a<br>distinction is made<br>between<br>operational risks,<br>i.e. risks resulting<br>directly from | Reduced<br>demand for<br>goods/services | 1 to 3<br>years | Direct              | Likely     | High                   | Financial<br>implications<br>could derive<br>from direct risks<br>(e.g. loss of<br>credibility) and<br>indirect risks (i.e.<br>actions<br>undertaken by<br>our customers,<br>e.g. from climate<br>sensitive<br>sectors, coal<br>fired power<br>generation<br>sector, mining<br>sector, nuclear<br>and others such<br>as oil sands,<br>hydraulic<br>fracturing and<br>deforestation.<br>Financial<br>implications<br>could derive<br>from: 1. costs for<br>the development<br>of a recovery<br>plan. 2. loss of<br>business<br>opportunities<br>with clients<br>affected by<br>climate<br>reputational | Our Group<br>Operational &<br>Reputational Risk<br>Committee met<br>10 times in 2015<br>to discuss and<br>approve new<br>policies (including<br>environmental<br>sensitive sectors<br>policies),<br>methodologies<br>and practices for<br>monitoring and<br>controlling our<br>reputational risk<br>across divisions,<br>business units<br>and legal entities.<br>In order to<br>support and<br>coordinate the<br>maintenance and<br>improvement of<br>our<br>environmental<br>and social<br>strategy, a new<br>Council called<br>"Group<br>Environmental<br>and Social<br>Council" has<br>been established<br>and in 2015 met | In this context<br>we include costs<br>related to the<br>budget assigned<br>to Group<br>Sustainability for<br>carrying out all<br>activities that will<br>eventually result<br>in maintaining a<br>high reputation<br>with all key<br>stakeholders<br>and monitoring<br>international<br>standards,<br>including those<br>undertaken by<br>GORRIC. The<br>approximate<br>budget allocated<br>to these<br>initiatives<br>accounts for<br>approximately<br>€230,000. |



| Risk<br>driver | Description   | Potential<br>impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications | Management<br>method  | Cost of management |
|----------------|---|---------------------|-----------|---------------------|------------|------------------------|--|---|--------------------|
|                | business activities,<br>and reputational<br>risks with potential<br>effects on brand<br>value (for example,<br>the financing of<br>environmentally<br>critical activities). |                     |           |                     |            |                        | constraints.                           | twice to discuss<br>and propose<br>improvements to<br>our<br>environmental<br>and social<br>strategies,<br>objectives and<br>targets. In<br>addition to<br>various efforts to<br>anticipate and<br>prevent<br>reputational risk,<br>in 2015, we<br>continued our<br>Industry<br>Reputational Risk<br>Analysis projects.<br>In particular, in<br>2015 UniCredit<br>instituted a new<br>process to<br>monitor external<br>events that may<br>trigger<br>reputational risks<br>for the banking<br>sector. The<br>process outlines<br>the potential<br>impacts for<br>UniCredit by<br>involving key<br>subject matter |                    |



| Risk<br>driver           | Description                        | Potential<br>impact         | Timeframe       | Direct/<br>Indirect  | Likelihood  | Magnitude<br>of impact | Estimated<br>financial<br>implications | Management<br>method   | Cost of management        |
|--------------------------|------------------------------------|-----------------------------|-----------------|----------------------|-------------|------------------------|--|--|---------------------------|
|                          |                                    |                             |                 |                      |             |                        |  | specialists (e.g.,<br>Investor<br>Relations,<br>Compliance) that<br>address the<br>perspectives of<br>different<br>stakeholders.<br>Trend analysis<br>and potential<br>impacts are<br>regularly<br>considered and<br>discussed by the<br>Group<br>Operational and<br>Reputational Risk<br>Committee<br>(GORRIC). This<br>process will raise<br>the level of<br>reputational risk<br>awareness within<br>our Group and<br>help us to<br>achieve our<br>objective to be<br>the premier bank<br>for risk culture in<br>every country in<br>which we<br>operate. |                           |
| Uncertainty<br>in market | Due to the physical and regulatory | Reduced stock price (market | 1 to 3<br>years | Indirect<br>(Client) | Very likely | Medium-<br>high        | In the long term<br>climate change     | UniCredit has<br>been allocating   | Costs for<br>pursuing and |



| Risk<br>driver | Description   | Potential<br>impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications   | Management<br>method  | Cost of management  |
|----------------|---|---------------------|-----------|---------------------|------------|------------------------|--|---|---|
| signals        | risks related to<br>climate change,<br>financial markets<br>could also be<br>affected should<br>some of its key<br>actors suffer from<br>any of these<br>events. UniCredit<br>is aware of the risk<br>associated with an<br>unexpected<br>decline of the<br>market (market<br>risk) due to<br>carbon-related<br>decisions. This<br>might occur<br>because of<br>inaccurate asset<br>allocation,<br>increased volatility<br>and consequently<br>the risk, thus<br>causing a<br>deterioration in our<br>lending portfolio.<br>We consider also<br>the interest rate<br>level to be subject<br>to changes in the<br>global<br>macroeconomic<br>conditions due to<br>climate change | valuation)          |           |                     |            |                        | could have a<br>radical impact<br>on economic<br>growth and the<br>operating<br>environment of<br>businesses<br>globally. Even if<br>financial risk and<br>market instability<br>is an endemic<br>risk to the<br>investment<br>sector, this type<br>of risk could<br>result in a<br>continuous loss<br>of business for<br>UniCredit as the<br>potential<br>damage to some<br>sectors would<br>have a direct<br>impact on their<br>financial<br>availability, due<br>to damages on<br>productivity, lack<br>of compliance<br>with new<br>regulations or<br>disrupted<br>reputation. | resources to the<br>R & D<br>department for<br>analyzing sector<br>trends and<br>specific market<br>perspectives.<br>These analyses<br>will enable the<br>Group to identify<br>the sectors at<br>greater risk<br>considering the<br>most relevant<br>market priorities.<br>The outcomes of<br>these scoping<br>studies are<br>generally shared<br>with Group Risk<br>Management<br>(GRM) in order to<br>integrate its<br>results in a more<br>strategic<br>approach that<br>seeks to prevent,<br>or at least<br>foresee, radical<br>market changes.<br>With this view<br>Group<br>Sustainability has<br>conducted an<br>internal analysis | identifying these<br>opportunities are<br>mostly covered<br>by the allocated<br>budgets of the<br>business lines<br>involved. New<br>funds shall be<br>devoted to<br>retrieve<br>additional<br>information on<br>new<br>technologies. In<br>this context we<br>include the costs<br>incurred for<br>participating in<br>UNEP FI<br>activities . |



| Risk<br>driver | Description  | Potential<br>impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications | Management<br>method  | Cost of management |
|----------------|--|---------------------|-----------|---------------------|------------|------------------------|--|---|--------------------|
|                | consequences,<br>more in relation to<br>adaptation<br>interventions than<br>mitigation as these<br>lead to increase<br>the GDP portion<br>dedicated to<br>investments. In<br>this case the<br>affected sectors<br>are expected to<br>increase<br>investments in<br>assets and capital<br>equipment rather<br>than consumer<br>goods. |                     |           |                     |            |                        |  | of the financial<br>implications for oil<br>and gas stranded<br>assets as a<br>consequence of<br>the hidden costs<br>of potential future<br>carbon taxes.<br>(Ref. Carbon<br>Tracker<br>Unburnable<br>Carbon (2012)). |                    |

### CC5.1d

Please explain why you do not consider your company to be exposed to inherent risks driven by changes in regulation that have the potential to generate a substantive change in your business operations, revenue or expenditure



Please explain why you do not consider your company to be exposed to inherent risks driven by physical climate parameters that have the potential to generate a substantive change in your business operations, revenue or expenditure

#### CC5.1f

Please explain why you do not consider your company to be exposed to inherent risks driven by changes in other climate-related developments that have the potential to generate a substantive change in your business operations, revenue or expenditure

#### **Further Information**

#### Page: CC6. Climate Change Opportunities

CC6.1

Have you identified any inherent climate change opportunities that have the potential to generate a substantive change in your business operations, revenue or expenditure? Tick all that apply

Opportunities driven by changes in regulation Opportunities driven by changes in physical climate parameters Opportunities driven by changes in other climate-related developments

### CC6.1a

Please describe your inherent opportunities that are driven by changes in regulation



| Opportuni<br>driver      | <sup>ty</sup> Description  | Potential impact                     | Timeframe       | Direct/Indirect      | Likelihood              | Magnitude<br>of impact | Estimated<br>financial<br>implications   | Management<br>method  | Cost of management  |
|--------------------------|--|--------------------------------------|-----------------|----------------------|-------------------------|------------------------|--|---|---|
| Internation<br>agreement | al<br>s<br>time products and<br>for the more<br>promising<br>sectors that<br>shall be<br>incentivized<br>for pursuing<br>the new<br>emission | New<br>products/business<br>services | 1 to 3<br>years | Indirect<br>(Client) | More likely<br>than not | High                   | Whether<br>changes in<br>the<br>international<br>regulation will<br>occur there<br>will be a<br>business case<br>for developing<br>new products<br>and services<br>in order to<br>support the<br>market,<br>especially the<br>most<br>vulnerable or<br>constrained<br>sectors that<br>will be<br>required to<br>meet the<br>newly agreed<br>targets. We<br>shall be able<br>to identify and<br>support those<br>sectors,<br>especially<br>those that<br>could on the<br>other hand<br>benefit from<br>sector specific<br>incentives, | UniCredit has<br>been able to<br>track some of<br>these<br>opportunities<br>through our<br>project finance<br>department,<br>our Investment<br>banking<br>division, and<br>through our<br>Research and<br>Development<br>department.<br>Officinae Verdi<br>is our ESCO,<br>joint ventured<br>with<br>Fondazione<br>WWF Italia,<br>which provides<br>environmental<br>energy<br>services to<br>retail and<br>corporate<br>clients. Our<br>Group has also<br>developed<br>environmental<br>and climate<br>friendly<br>financial<br>instruments in | Costs for<br>pursuing and<br>identifying<br>these<br>opportunities<br>are mostly<br>covered by the<br>allocated<br>budgets of the<br>business lines<br>involved. New<br>funds shall be<br>devoted to<br>retrieve<br>additional<br>information on<br>new<br>technologies.<br>In these<br>context we<br>include the<br>costs incurred<br>for<br>participating to<br>UNEP FI<br>activities . |



| Opportunity<br>driver | Description   | Potential impact | Timeframe | Direct/Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications            | Management<br>method   | Cost of management |
|-----------------------|---|------------------|-----------|-----------------|------------|------------------------|---|--|--------------------|
|                       | reduction<br>targets,<br>especially in<br>developing<br>country. We<br>expect energy<br>efficiency<br>measures to<br>be<br>increasingly<br>implemented<br>notably in<br>CEE where<br>UniCredit<br>holds a<br>significant<br>market share. |                  |           |                 |            |                        | such as those<br>related to EU<br>climate action. | its pioneering<br>role bringing<br>Green Bonds<br>to market.<br>These bonds<br>enable<br>companies to<br>raise capital<br>and solicit<br>investments in<br>projects with<br>environmental<br>benefits, such<br>as greenhouse<br>gas emission<br>reduction or<br>climate change<br>adaptation<br>projects. They<br>are a viable<br>alternative to<br>conventional<br>loans and<br>project finance.<br>In 2014, we<br>reinforced our<br>commitment to<br>this important<br>new market<br>segment by<br>joining the<br>Green Bond<br>Principles and<br>becoming a<br>partner in the |                    |



| Opportunity<br>driver | Description   | Potential impact            | Timeframe       | Direct/Indirect      | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications   | Management<br>method  | Cost of management  |
|-----------------------|---|-----------------------------|-----------------|----------------------|------------|------------------------|--|---|---|
|                       |   |                             |                 |                      |            |                        |  | Climate Bonds<br>Initiative. Our<br>team of Green<br>Bonds<br>specialists<br>provides<br>insight into<br>these<br>investments,<br>covering the<br>needs of our<br>clients. In<br>2014,<br>UniCredit<br>acted as lead<br>manager and<br>book runner in<br>support of<br>three out of the<br>five utility<br>companies that<br>entered the<br>green bond<br>market with<br>benchmark-<br>sized<br>transactions. |   |
| Carbon<br>taxes       | If carbon taxes<br>were to be<br>passed across<br>the countries<br>where we lead<br>business, this<br>change will | Investment<br>opportunities | 1 to 3<br>years | Indirect<br>(Client) | Likely     | High                   | Cap and trade<br>schemes and<br>carbon taxes<br>offer<br>UniCredit the<br>opportunity to<br>create new | Our project<br>finance and<br>Research and<br>Development<br>team has<br>allocated<br>resources for   | In this context<br>we consider<br>the costs for<br>pursuing R&D<br>sector analysis<br>to evaluate<br>future |



| Opportunity<br>driver       | Description  | Potential impact   | Timeframe       | Direct/Indirect | Likelihood  | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method   | Cost of management   |
|-----------------------------|--|--|-----------------|-----------------|-------------|------------------------|---|--|--|
|                             | probably<br>trigger the<br>need for low<br>carbon<br>products and<br>this will<br>inevitably<br>have an<br>impact on the<br>market and on<br>UniCredit<br>potential to<br>both provide<br>low carbon<br>products and<br>to support its<br>clients,<br>through new<br>products and<br>advisory<br>services, in<br>order to meet<br>these needs<br>and targets<br>and also to<br>provide new<br>investment<br>opportunities. |  |                 |                 |             |                        | products and<br>services for<br>providing its<br>clients with<br>specific<br>financial<br>investments<br>or customized<br>advisory<br>services for<br>capitalizing on<br>low carbon<br>products,<br>clean tech or<br>carbon<br>projects at the<br>national and<br>international<br>level. Also we<br>expect our<br>€9.3 bn RES<br>lending<br>portfolio plus<br>our RES<br>equity to<br>improve<br>performance<br>over time if<br>carbon taxes<br>are applied. | identifying new<br>markets and<br>innovative<br>products. We<br>are currently<br>addressing the<br>impacts on our<br>portfolio of<br>potential<br>changes,<br>meanwhile<br>investing in<br>technology<br>compliant with<br>a decarbonized<br>scenario. | scenarios and<br>startup of pilot<br>projects, costs<br>of project<br>finance<br>investigations,<br>which are<br>already<br>embedded in<br>the budget<br>allocated to<br>these functions<br>for bringing<br>forward<br>business as<br>usual<br>activities. |
| Cap and<br>trade<br>schemes | UniCredit's<br>dedicated<br>desk on<br>carbon trading  | Increased<br>demand for<br>existing<br>products/services | 1 to 3<br>years | Direct          | Very likely | Medium                 | Cap and trade<br>schemes and<br>carbon taxes<br>offer   | Our Research<br>and<br>Development<br>team has   | In this context<br>we consider<br>the costs for<br>pursuing R&D  |



| Opportunity<br>driver | Description   | Potential impact | Timeframe | Direct/Indirect | Likelihood  | Magnitude<br>of impact | Estimated<br>financial<br>implications   | Management<br>method   | Cost of management   |
|-----------------------|---|------------------|-----------|-----------------|-------------|------------------------|--|--|--|
|                       | will inevitably<br>be affected by<br>the future<br>evolution of<br>the EU ETS:<br>following the<br>carbon prices<br>new<br>investment<br>and trading<br>scenarios will<br>need to be<br>set. The<br>current<br>revision of<br>next phase of<br>EU ETS, it<br>may finally<br>trigger a rally<br>in prices and<br>increase in<br>liquidity which<br>will generate<br>benefits for<br>financial<br>institutions<br>involved in the<br>scheme |                  |           |                 |             |                        | UniCredit the<br>opportunity to<br>create new<br>products and<br>services for<br>providing its<br>clients with<br>specific<br>financial<br>investments<br>or customized<br>advisory<br>services for<br>capitalizing on<br>low carbon<br>products,<br>clean tech or<br>carbon<br>projects at the<br>national and<br>international<br>level. Also we<br>expect our<br>€9.3 bn RES<br>lending<br>portfolio plus<br>our RES<br>equity to<br>improve<br>performance<br>over time if<br>carbon taxes<br>are applied. | allocated<br>resources for<br>identifying new<br>markets and<br>innovative<br>products. We<br>are currently<br>addressing the<br>impacts on our<br>portfolio of<br>potential<br>changes,<br>meanwhile<br>investing in<br>technology<br>compliant with<br>a decarbonized<br>scenario. | sector analysis<br>to evaluate<br>future<br>scenarios and<br>startup of pilot<br>projects, costs<br>of project<br>finance<br>investigations,<br>which are<br>already<br>embedded in<br>the budget<br>allocated to<br>these functions<br>for bringing<br>forward<br>business as<br>usual<br>activities. |
| Renewable             | Following   | Increased        | 1 to 3    | Direct          | More likely | Medium                 | Our EUR 9.3  | Our project  | In this context  |



| Opportunity<br>driver | Description   | Potential impact                            | Timeframe | Direct/Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method  | Cost of management   |
|-----------------------|---|---|-----------|-----------------|------------|------------------------|---|---|--|
| energy<br>regulation  | changes to the<br>RES<br>regulation,<br>new market<br>opportunities<br>could arise,<br>especially if<br>the EU<br>regulation<br>related to our<br>regional<br>objectives in<br>terms of<br>emission<br>reductions and<br>intensity of<br>RES within the<br>energy mix will<br>set a new and<br>more<br>structured<br>scenario in<br>order to meet<br>these goals. In<br>any case the<br>market has<br>shown how<br>the sector in<br>slowly<br>increasing its<br>share in the<br>utilities<br>market, both<br>in Europe and<br>in developing | demand for<br>existing<br>products/services | years     |                 | than not   |                        | bn lending<br>portfolio plus<br>our RES<br>equity are<br>sensitive to<br>regulatory<br>framework.<br>Notably both<br>the increase<br>in demand for<br>renewable<br>energy<br>financing and<br>the sudden<br>decrease in<br>some<br>countries of<br>new installed<br>power over<br>the last five<br>years has<br>been mainly<br>driven by feed<br>in tariff<br>regime. | finance and<br>Research and<br>Development<br>team has<br>allocated<br>resources for<br>identifying new<br>markets and<br>innovative<br>products. We<br>are currently<br>addressing the<br>impacts on our<br>portfolio of<br>potential<br>changes,<br>meanwhile<br>investing in<br>technology<br>compliant with<br>a decarbonized<br>scenario. In<br>addition<br>UniCredit<br>opportunities<br>identification<br>process<br>benefits of the<br>contribution of<br>several sector<br>analysts. | we consider<br>the costs for<br>pursuing R&D<br>sector analysis<br>to evaluate<br>future<br>scenarios and<br>startup of pilot<br>projects, costs<br>of project<br>finance<br>investigations,<br>which are<br>already<br>embedded in<br>the budget<br>allocated to<br>these functions<br>for bringing<br>forward<br>business as<br>usual<br>activities. |



| Opportunity<br>driver | Description   | Potential impact | Timeframe | Direct/Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications | Management<br>method | Cost of management |
|-----------------------|---|------------------|-----------|-----------------|------------|------------------------|--|----------------------|--------------------|
|                       | countries<br>where many<br>renewable<br>sources still<br>need to be<br>exploited. |                  |           |                 |            |                        |  |                      |                    |

## CC6.1b

# Please describe the inherent opportunities that are driven by changes in physical climate parameters

| Opportunity<br>driver                         | Description   | Potential impact   | Timeframe       | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications   | Management<br>method   | Cost of management   |
|---|---|--|-----------------|---------------------|------------|------------------------|--|--|--|
| Other<br>physical<br>climate<br>opportunities | Climate related<br>event could<br>create demand<br>for specific<br>financial<br>products or<br>services by<br>UniCredit's<br>clients in order to<br>support them in<br>facing extreme<br>weather events<br>consequences,<br>preventing the<br>occurrence of | Increased<br>demand for<br>existing<br>products/services | 3 to 6<br>years | Direct              | Likely     | Medium                 | Financial<br>implications are<br>quantified<br>considering: -<br>investments in<br>adaptation<br>projects at the<br>national and<br>international<br>level, especially<br>the Group or its<br>customers will<br>be eligible to<br>dedicated<br>climate funds | Most key<br>opportunities are<br>identified in<br>conjunctions with<br>the R&D<br>department,<br>marketing and<br>corporate<br>investment<br>banking but also<br>independently by<br>Group<br>Sustainability,<br>thanks to the<br>continuous | FoR cost of<br>management,<br>In this scenario<br>we consider :<br>the costs<br>embedded in<br>the<br>management of<br>the R & D and<br>other<br>departments<br>involved; costs<br>for participating<br>in events and<br>international |



| Opportunity<br>driver | Description  | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications   | Management<br>method   | Cost of management                              |
|-----------------------|--|------------------|-----------|---------------------|------------|------------------------|--|--|---|
|                       | asset disruption<br>and advise them<br>on how to<br>mitigate and<br>manage these<br>risks. |                  |           |                     |            |                        | such as the<br>Green Climate<br>Fund; -<br>adaptation<br>programs for<br>supporting<br>private and<br>public sector in<br>preventing or<br>repairing to the<br>effects of<br>climate change;<br>- investing in<br>new insurance<br>products or<br>upgrading<br>existing one<br>could present<br>also a new<br>business<br>opportunity for<br>the bank. | efforts to engage<br>all relevant<br>stakeholders<br>within the overall<br>sustainability<br>strategy. Specific<br>initiatives in<br>relation to<br>climate change<br>have been<br>undertaken with<br>regard, even if<br>not directly<br>related, to the<br>bank's direct<br>impacts or core<br>business<br>(forestation and<br>park<br>reconstruction<br>project of<br>UniCredit<br>Bulbank). | working groups<br>during the<br>reference year. |

# CC6.1c

Please describe the inherent opportunities that are driven by changes in other climate-related developments



| Opportunity<br>driver | y Description  | Potential impact            | Timeframe       | Direct/<br>Indirect | Likelihood  | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method  | Cost of management  |
|-----------------------|--|-----------------------------|-----------------|---------------------|-------------|------------------------|---|---|---|
| Reputation            | The climate<br>change<br>momentum is<br>rising and there is<br>an increasing<br>interest from the<br>sides of many<br>stakeholders from<br>the private, public<br>and non-<br>governmental<br>sector. In<br>particular the<br>investors<br>community has<br>shown strong<br>interest in climate<br>related<br>investments and<br>a stronger<br>pressure is also<br>raised by our<br>clients, especially<br>when confronting<br>with the services<br>provided by other<br>financial<br>organizations in<br>relation to climate<br>change. Also the<br>community and<br>clients awareness<br>on the<br>possibilities<br>related to climate | Investment<br>opportunities | 1 to 3<br>years | Direct              | Very likely | Medium-<br>high        | Showing<br>consistent<br>commitment<br>towards our<br>own<br>emission<br>reduction<br>targets and<br>engaging<br>with our<br>customers<br>on climate<br>sensitive<br>issues and in<br>external<br>partnerships<br>and<br>conferences<br>has proved<br>to pay back<br>on our brand<br>and<br>reputation,<br>which today<br>is worth<br>\$5,405<br>million<br>(Brand<br>finance<br>2015). | We have seized<br>opportunities for<br>brand<br>enhancement<br>through:<br>communicating<br>to all our<br>stakeholders our<br>commitment on<br>Climate Change;<br>specific training<br>to employees on<br>policies<br>pertaining to the<br>mining and coal-<br>fired power<br>generation<br>sectors (roughly<br>180 employees<br>trained in 2015);<br>offering credible<br>and attractive<br>climate-related<br>banking products<br>and services;<br>taking market<br>opportunities<br>such as<br>investing in<br>renewable<br>energy<br>products/projects<br>or in energy<br>efficiency<br>projects; | In this context we<br>can consider: the<br>costs are embedded<br>in the management<br>of all initiatives<br>undertaken by<br>Group Sustainability<br>to manage<br>stakeholder<br>relations on these<br>topics and preserve<br>stakeholders<br>engagement in the<br>long term; the costs<br>for implementing<br>and maintaining our<br>EMS and all related<br>initiatives; the costs<br>embedded in the<br>business lines<br>devoted to energy<br>efficiency/renewable<br>projects and carbon<br>projects. |



| Opportunity<br>driver             | Description   | Potential impact   | Timeframe       | Direct/<br>Indirect | Likelihood           | Magnitude<br>of impact | Estimated<br>financial<br>implications  | Management<br>method   | Cost of management   |
|-----------------------------------|---|--|-----------------|---------------------|----------------------|------------------------|---|--|--|
|                                   | change has<br>increased<br>together with their<br>expectation for an<br>active role of the<br>private sector<br>leaders.  |  |                 |                     |                      |                        |   | investing in<br>products for<br>financing local<br>CO2 emissions<br>reduction<br>projects and<br>supporting<br>sustainable<br>development in<br>less developed<br>countries.   |  |
| Changing<br>consumer<br>behaviour | Following the<br>market dynamism<br>in relation to the<br>induced demand<br>for renewable<br>energies and the<br>cost savings<br>opportunities also<br>in terms of<br>energy efficiency,<br>also the demand<br>for dedicated<br>loans has<br>increased in the<br>recent years.<br>Moreover, clients<br>attention towards<br>the environmental<br>behavior of<br>companies has<br>increased,<br>including for the<br>banking industry. | Increased<br>demand for<br>existing<br>products/services | 1 to 3<br>years | Direct              | Virtually<br>certain | Medium-<br>high        | Showing<br>consistent<br>commitment<br>towards our<br>own<br>emission<br>reduction<br>targets and<br>engaging<br>with our<br>customers<br>on climate<br>sensitive<br>issues and in<br>external<br>partnerships<br>and<br>conferences<br>has proved<br>to pay back<br>on our brand<br>and<br>reputation, | We have seized<br>opportunities for<br>brand<br>enhancement<br>through:<br>communicating<br>to all our<br>stakeholders our<br>commitment on<br>Climate Change;<br>offering credible<br>and attractive<br>climate-related<br>banking products<br>and services;<br>taking market<br>opportunities<br>such as<br>investing in<br>renewable<br>energy<br>products/projects<br>or in energy | In this context we<br>can consider: the<br>costs are embedded<br>in the management<br>of all initiatives<br>undertaken by<br>Group Sustainability<br>to manage<br>stakeholder<br>relations on these<br>topics and preserve<br>stakeholders<br>engagement in the<br>long term; the costs<br>for implementing<br>and maintaining our<br>EMS and all related<br>initiatives; the costs<br>embedded in the<br>business lines<br>devoted to energy<br>efficiency/renewable<br>projects and carbon |



| Opportunity Desc<br>driver Desc  | cription<br>Potential i   | Timeframe<br>mpact | Direct/<br>Indirect | Likelihood | Magnitude<br>of impact | Estimated<br>financial<br>implications                                       | Management<br>method  | Cost of management |
|--|---|--------------------|---------------------|------------|------------------------|--|---|--------------------|
| Thanks<br>internet<br>our cliei<br>interest<br>verifying<br>conform<br>betweei<br>informa<br>provide<br>actual o<br>process<br>when a<br>the fina<br>markets<br>growing<br>interest<br>from the<br>the inve<br>sustaina<br>product<br>have ur<br>ESG se<br>criteria.<br>the med<br>attentio<br>followin<br>Paris A<br>is likely<br>debates<br>interest<br>public a | to<br>many of<br>ints are<br>ed in<br>g the<br>hity<br>in the<br>tion we<br>and the<br>operational<br>ses. Also<br>ccessing<br>incial<br>is there is a<br>g,especially<br>e side of<br>estors in<br>able<br>is which<br>indergone<br>election<br>Finally,<br>dia<br>n<br>g the<br>greement<br>to trigger<br>is and<br>in the<br>at large. |                    |                     |            |                        | which today<br>is worth<br>\$5,405<br>million<br>(Brand<br>finance<br>2015). | efficiency<br>projects;<br>investing in<br>products for<br>financing local<br>CO2 emissions<br>reduction<br>projects and<br>supporting<br>sustainable<br>development in<br>less developed<br>countries.<br>UniCredit holds<br>the largest<br>EMAS<br>certification with<br>over 3,800 sites<br>under the<br>environmental<br>management<br>system which<br>makes it a<br>powerful<br>communication<br>media, notably in<br>case public<br>attention on<br>environmental<br>topics should<br>increase<br>drammatically | projects.          |



#### CC6.1d

Please explain why you do not consider your company to be exposed to inherent opportunities driven by changes in regulation that have the potential to generate a substantive change in your business operations, revenue or expenditure

CC6.1e

Please explain why you do not consider your company to be exposed to inherent opportunities driven by physical climate parameters that have the potential to generate a substantive change in your business operations, revenue or expenditure

CC6.1f

Please explain why you do not consider your company to be exposed to inherent opportunities driven by changes in other climate-related developments that have the potential to generate a substantive change in your business operations, revenue or expenditure

**Further Information** 

Module: GHG Emissions Accounting, Energy and Fuel Use, and Trading

Page: CC7. Emissions Methodology



# CC7.1

Please provide your base year and base year emissions (Scopes 1 and 2)

| Scope                    | Base year                            | Base year emissions (metric tonnes CO2e) |
|--------------------------|--------------------------------------|--|
| Scope 1                  | Tue 01 Jan 2008 - Wed 31 Dec<br>2008 | 99479                                    |
| Scope 2 (location-based) | Tue 01 Jan 2008 - Wed 31 Dec<br>2008 | 391969                                   |
| Scope 2 (market-based)   | Tue 01 Jan 2008 - Wed 31 Dec<br>2008 | 391969                                   |

# CC7.2

Please give the name of the standard, protocol or methodology you have used to collect activity data and calculate Scope 1 and Scope 2 emissions

Please select the published methodologies that you use

ISO 14064-1

The Greenhouse Gas Protocol: A Corporate Accounting and Reporting Standard (Revised Edition)

CC7.2a



If you have selected "Other" in CC7.2 please provide details of the standard, protocol or methodology you have used to collect activity data and calculate Scope 1 and Scope 2 emissions

### CC7.3

Please give the source for the global warming potentials you have used

| Gas | Reference                                     |
|-----|---|
|     |   |
| CO2 | IPCC Fifth Assessment Report (AR5 - 100 year) |

### CC7.4

Please give the emissions factors you have applied and their origin; alternatively, please attach an Excel spreadsheet with this data at the bottom of this page

| Fuel/Material/Energy | Emission Factor | Unit | Reference                                      |
|----------------------|-----------------|------|--|
|                      |                 |      | Please see the 2 page Excel document attached. |
|                      |                 |      |  |

**Further Information** 



Please note that with regards to question CC7.1, the Scope 2 location-based base year figure has been used as a proxy for the Scope 2 market-based base year figure.

#### Attachments

https://www.cdp.net/sites/2016/94/19794/Climate Change 2016/Shared Documents/Attachments/ClimateChange2016/CC7.EmissionsMethodology/UniCredit\_2015\_GHG Inventory EFs and Market based EFs.xls

### Page: CC8. Emissions Data - (1 Jan 2015 - 31 Dec 2015)

#### CC8.1

Please select the boundary you are using for your Scope 1 and 2 greenhouse gas inventory

**Operational control** 

#### CC8.2

Please provide your gross global Scope 1 emissions figures in metric tonnes CO2e

70096

#### CC8.3

Does your company have any operations in markets providing product or supplier specific data in the form of contractual instruments?

Yes



## CC8.3a

Please provide your gross global Scope 2 emissions figures in metric tonnes CO2e

| Scope 2, location-based | Scope 2, market-based (if applicable) | Comment  |
|-------------------------|---------------------------------------|--|
| 260231                  | 85109                                 | The market based figure has not been subject to third party verification |

## CC8.4

Are there are any sources (e.g. facilities, specific GHGs, activities, geographies, etc.) of Scope 1 and Scope 2 emissions that are within your selected reporting boundary which are not included in your disclosure?

#### Yes

#### CC8.4a

Please provide details of the sources of Scope 1 and Scope 2 emissions that are within your selected reporting boundary which are not included in your disclosure

| Source | Relevance of<br>Scope 1<br>emissions from<br>this source | Relevance of<br>location-based<br>Scope 2<br>emissions from<br>this source | Relevance of<br>market-based<br>Scope 2<br>emissions from<br>this source (if<br>applicable) | Explain why the source is excluded |
|--------|--|--|---|------------------------------------|
|        |  |  | app   |                                    |



| Source                                    | Relevance of<br>Scope 1<br>emissions from<br>this source | Relevance of<br>location-based<br>Scope 2<br>emissions from<br>this source | Relevance of<br>market-based<br>Scope 2<br>emissions from<br>this source (if<br>applicable) | Explain why the source is excluded   |
|---|--|--|---|--|
| Geographies:<br>Ukraine and<br>Azerbaijan | Emissions are not relevant                               | Emissions are not relevant   | Emissions are not relevant  | Due to the relevant uncertainty of data and data collection processes, we do not include Azerbaijan or Ukraine in our reporting perimeter. These countries in any case represent a negligible portion of Group emissions.  |
| Geographies:<br>Poland                    | Emissions are relevant but not yet calculated            | Emissions are relevant but not yet calculated                              | Emissions are relevant but not yet calculated   | Due to the availability of certain data sources, we do not include Poland<br>in our GHG emissions reporting perimeter. We are working towards<br>improving the local data collection process in order to permit more<br>comprehensive emissions reporting in the future. |
| Greenhouse gases other than C02           | Emissions are not relevant                               | Emissions are not relevant   | Emissions are not relevant  | We do not include greenhouse gases other than CO2 due to the fact that<br>for all of our activities we consider CO2e which captures the equivalent of<br>greenhouse gases generated by all of our emission sources.  |
| Refrigerents                              | Emissions are not relevant                               | Emissions are not relevant   | Emissions are not relevant  | We do not include greenhouse gases other than CO2 due to the fact that<br>for all of our activities we consider CO2e which captures the equivalent of<br>greenhouse gases generated by all of our emission sources.  |

# CC8.5

Please estimate the level of uncertainty of the total gross global Scope 1 and 2 emissions figures that you have supplied and specify the sources of uncertainty in your data gathering, handling and calculations

| Scope   | Uncertainty range                      | Main sources of<br>uncertainty | Please expand on the uncertainty in your data  |
|---------|--|--------------------------------|--|
| Scope 1 | More than 5% but<br>less than or equal | Data Gaps<br>Assumptions       | Some data has been estimated because of delays in billing. Other data is sometimes not available and we need to apply internal simulation models, for example based on average temperatures. The |



| Scope                           | Uncertainty range                                | Main sources of<br>uncertainty                                      | Please expand on the uncertainty in your data   |
|---------------------------------|--|---|---|
|                                 | to 10%   | Metering/<br>Measurement<br>Constraints                             | banking industry has a huge network of branches in different countries and very often landlords cannot comply with our internal management requirements. While large buildings under direct control provide the maximum degree of accuracy in data collection, some inferences are needed with reference to the whole network. Furthermore, UniCredit does not always have access to meters as data is provided directly by landlords and consequently have to be considered with a minor degree of uncertainty.  |
| Scope 2<br>(location-<br>based) | More than 5% but<br>less than or equal<br>to 10% | Data Gaps<br>Assumptions<br>Metering/<br>Measurement<br>Constraints | Some data has been estimated because of delays in billing. Other data is sometimes not available<br>and we need to apply internal simulation models, for example based on average temperatures. The<br>banking industry has a huge network of branches in different countries and very often landlords cannot<br>comply with our internal management requirements. While large buildings under direct control provide<br>the maximum degree of accuracy in data collection, some inferences are needed with reference to the<br>whole network. Furthermore, UniCredit does not always have access to meters as data is provided<br>directly by landlords and consequently have to be considered with a minor degree of uncertainty. |
| Scope 2<br>(market-<br>based)   | More than 5% but<br>less than or equal<br>to 10% | Data Gaps<br>Assumptions<br>Metering/<br>Measurement<br>Constraints | Some data has been estimated because of delays in billing. Other data is sometimes not available<br>and we need to apply internal simulation models, for example based on average temperatures. The<br>banking industry has a huge network of branches in different countries and very often landlords cannot<br>comply with our internal management requirements. While large buildings under direct control provide<br>the maximum degree of accuracy in data collection, some inferences are needed with reference to the<br>whole network. Furthermore, UniCredit does not always have access to meters as data is provided<br>directly by landlords and consequently have to be considered with a minor degree of uncertainty. |

CC8.6

Please indicate the verification/assurance status that applies to your reported Scope 1 emissions

Third party verification or assurance process in place



Please provide further details of the verification/assurance undertaken for your Scope 1 emissions, and attach the relevant statements

| Verification<br>or<br>assurance<br>cycle in<br>place | Status in<br>the<br>current<br>reporting<br>year | Type of<br>verification<br>or<br>assurance | Attach the statement   | Page/section reference  | Relevant<br>standard | Proportion<br>of reported<br>Scope 1<br>emissions<br>verified<br>(%) |
|--|--|--|--|---|----------------------|--|
| Annual<br>process                                    | Complete   | Limited<br>assurance                       | https://www.cdp.net/sites/2016/94/19794/Climate<br>Change 2016/Shared<br>Documents/Attachments/CC8.6a/UniCredit<br>Integrated_Report and Supplement_2015_eng.pdf | See Deloitte's Independent<br>Auditor's statement at p. 96 and<br>97 of the UniCredit 2015<br>Integrated Report attached (the<br>page number of the Auditor<br>statement is not written, but the<br>relevant pages appear<br>immediately after p. 95). Also, see<br>p. 2 ('Report Structure') of the<br>UniCredit 2015 Integrated Report<br>which contains details regarding<br>GHG reporting to which Deloitte's<br>statement is directly linked.<br>Please refer to document, not<br>screen, page numbers if viewing<br>the document on screen. | ISAE3000             | 100  |

#### CC8.6b

Please provide further details of the regulatory regime to which you are complying that specifies the use of Continuous Emissions Monitoring Systems (CEMS)

| Regulation | % of emissions covered by the system | Compliance period | Evidence of submission |
|------------|--------------------------------------|-------------------|------------------------|
|            |                                      |                   |                        |



# CC8.7

Please indicate the verification/assurance status that applies to at least one of your reported Scope 2 emissions figures

Third party verification or assurance process in place

# CC8.7a

Please provide further details of the verification/assurance undertaken for your location-based and/or market-based Scope 2 emissions, and attach the relevant statements

| Location-<br>based or<br>market-<br>based<br>figure? | Verification<br>or<br>assurance<br>cycle in<br>place | Status in<br>the<br>current<br>reporting<br>year | Type of<br>verification<br>or<br>assurance | Attach the statement   | Page/Section reference  | Relevant<br>standard | Proportion<br>of<br>reported<br>Scope 2<br>emissions<br>verified<br>(%) |
|--|--|--|--|--|---|----------------------|---|
| Location-<br>based                                   | Annual<br>process                                    | Complete   | Limited<br>assurance                       | https://www.cdp.net/sites/2016/94/19794/Climate<br>Change 2016/Shared<br>Documents/Attachments/CC8.7a/UniCredit<br>Integrated_Report and Supplement_2015_eng.pdf | See Deloitte's<br>Independent Auditor's<br>statement at p. 96 and<br>97 of the UniCredit 2015<br>Integrated Report<br>attached (the page<br>number of the Auditor<br>statement is not written,<br>but the relevant pages<br>appear immediately after<br>p. 95). Also, see p. 2<br>('Report Structure') of the | ISAE3000             | 100   |



| Location-<br>based or<br>market-<br>based<br>figure? | Verification<br>or<br>assurance<br>cycle in<br>place | Status in<br>the<br>current<br>reporting<br>year | Type of<br>verification<br>or<br>assurance | Attach the statement | Page/Section reference   | Relevant<br>standard | Proportion<br>of<br>reported<br>Scope 2<br>emissions<br>verified<br>(%) |
|--|--|--|--|----------------------|--|----------------------|---|
|  |  |  |  |                      | UniCredit 2015<br>Integrated Report which<br>contains details<br>regarding GHG reporting<br>to which Deloitte's<br>statement is directly<br>linked. Please refer to<br>document, not screen,<br>page numbers if viewing<br>the document on screen. |                      |   |

### CC8.8

Please identify if any data points have been verified as part of the third party verification work undertaken, other than the verification of emissions figures reported in CC8.6, CC8.7 and CC14.2

| Additional data points verified                        | Comment   |
|--|---|
| Year on year change in<br>emissions (Scope 1 and<br>2) | UniCredit's emission figures, including change in Scope 1, 2 and 3 against the base year of our GHG reporting and the related progress against our emission reduction target (Scopes 1 and 2), have been verified by Deloitte as the accredited external third party, as reported in the UniCredit 2015 Integrated Report assurance statement, which includes GHG emission figures. |
| Year on year change in emissions (Scope 3)             | UniCredit's emission figures, including change in Scope 1, 2 and 3 against the base year of our GHG reporting and the related progress against our emission reduction target (Scopes 1 and 2), have been verified by Deloitte as the accredited external third party, as reported in the UniCredit 2015 Integrated Report assurance statement, which includes GHG emission figures. |
| Progress against                                       | UniCredit's emission figures, including change in Scope 1, 2 and 3 against the base year of our GHG reporting and the related   |



|        | Additional data points verified | Comment   |
|--------|---------------------------------|---|
|        | emission reduction target       | progress against our emission reduction target (Scopes 1 and 2), have been verified by Deloitte as the accredited external third party, as reported in the UniCredit 2015 Integrated Report assurance statement, which includes GHG emission figures. |
|        |                                 |   |
| CC8.9  |                                 |   |
|        | Are carbon dioxide emiss        | sions from biologically sequestered carbon relevant to your organization?   |
|        | No                              |   |
|        |                                 |   |
| CC8.9a | 1                               |   |

Please provide the emissions from biologically sequestered carbon relevant to your organization in metric tonnes CO2

### **Further Information**

Page: CC9. Scope 1 Emissions Breakdown - (1 Jan 2015 - 31 Dec 2015)

### CC9.1

Do you have Scope 1 emissions sources in more than one country?

Yes



# CC9.1a

Please break down your total gross global Scope 1 emissions by country/region

| Country/Region         | Scope 1 metric tonnes CO2e |
|------------------------|----------------------------|
| Austria                | 2887                       |
| Bosnia and Herzegovina | 382                        |
| Bulgaria               | 1168                       |
| Croatia                | 3008                       |
| Czech Republic         | 587                        |
| Germany                | 16450                      |
| Hungary                | 1231                       |
| Italy                  | 40488                      |
| Romania                | 1888                       |
| Russia                 | 703                        |
| Serbia                 | 34                         |
| Slovakia               | 1244                       |
| Slovenia               | 25                         |

### CC9.2

Please indicate which other Scope 1 emissions breakdowns you are able to provide (tick all that apply)

By activity



### Please break down your total gross global Scope 1 emissions by business division

| Business division | Scope 1 emissions (metric tonnes CO2e) |
|-------------------|--|
|                   |  |

### CC9.2b

Please break down your total gross global Scope 1 emissions by facility

| Facility | Scope 1 emissions (metric tonnes CO2e) | Latitude | Longitude |
|----------|--|----------|-----------|
|----------|--|----------|-----------|

#### CC9.2c

Please break down your total gross global Scope 1 emissions by GHG type

| GHG type | Scope 1 emissions (metric tonnes CO2e) |
|----------|--|
|          |  |

# CC9.2d



### Please break down your total gross global Scope 1 emissions by activity

| Activity   | Scope 1 emissions (metric tonnes CO2e) |
|--|--|
| Direct energy consumption, such as heating of premises | 43120                                  |
| Road travels   | 26976                                  |

#### **Further Information**

# Page: CC10. Scope 2 Emissions Breakdown - (1 Jan 2015 - 31 Dec 2015)

## CC10.1

Do you have Scope 2 emissions sources in more than one country?

### Yes

### CC10.1a

Please break down your total gross global Scope 2 emissions and energy consumption by country/region



| Country/Region            | Scope 2, location-based (metric<br>tonnes CO2e) | Scope 2, market-based (metric tonnes CO2e) | Purchased and<br>consumed electricity,<br>heat, steam or<br>cooling (MWh) | Purchased and consumed low<br>carbon electricity, heat, steam or<br>cooling accounted in market-based<br>approach (MWh) |
|---------------------------|---|--|---|---|
| Austria                   | 20803   | 9553                                       | 100275  | 64400   |
| Bosnia and<br>Herzegovina | 7072  | 7072                                       | 7261  | 0   |
| Bulgaria                  | 8258  | 9882                                       | 21750   | 0   |
| Croatia                   | 4655  | 8747                                       | 19358   | 0   |
| Czech Republic            | 4124  | 4756                                       | 9873  | 0   |
| Germany                   | 77163   | 18312                                      | 179887  | 111885  |
| Hungary                   | 2929  | 3950                                       | 9772  | 0   |
| Italy                     | 114969  | 1078                                       | 314332  | 310330  |
| Romania                   | 5511  | 6912                                       | 17598   | 0   |
| Russia                    | 10536   | 10536                                      | 34416   | 0   |
| Serbia                    | 2999  | 2999                                       | 4308  | 0   |
| Slovakia                  | 813   | 818  | 4663  | 0   |
| Slovenia                  | 397   | 494  | 1336  | 0   |

# CC10.2

Please indicate which other Scope 2 emissions breakdowns you are able to provide (tick all that apply)

By activity

CC10.2a

Please break down your total gross global Scope 2 emissions by business division



| Business division | Scope 2 emissions, location based<br>(metric tonnes CO2e) | Scope 2 emissions, market-based<br>(metric tonnes CO2e) |
|-------------------|---|---|
|-------------------|---|---|

### CC10.2b

Please break down your total gross global Scope 2 emissions by facility

| Facility | Scope 2 emissions, location based<br>(metric tonnes CO2e) | Scope 2 emissions, market-based<br>(metric tonnes CO2e) |
|----------|---|---|
|          |   |   |

## CC10.2c

# Please break down your total gross global Scope 2 emissions by activity

| Activity   | Scope 2 emissions, location based (metric<br>tonnes CO2e) | Scope 2 emissions, market-based (metric tonnes CO2e) |
|--|---|--|
| Business operations, such as lighting and running of electrical office equipment | 219292  | 79819  |
| Data centers   | 40939   | 5291   |



### **Further Information**

# Page: CC11. Energy

# CC11.1

What percentage of your total operational spend in the reporting year was on energy?

More than 0% but less than or equal to 5%

# CC11.2

Please state how much heat, steam, and cooling in MWh your organization has purchased and consumed during the reporting year

| Energy type | Energy purchased and consumed (MWh) |
|-------------|-------------------------------------|
| Heat        | 134554                              |
| Steam       | 0                                   |
| Cooling     | 0                                   |

### CC11.3

Please state how much fuel in MWh your organization has consumed (for energy purposes) during the reporting year

#### 198547

CC11.3a


### Please complete the table by breaking down the total "Fuel" figure entered above by fuel type

| Fuels          | MWh    |
|----------------|--------|
| Network week   | 400000 |
| Natural gas    | 186868 |
| Crude oil      | 4665   |
| Diesel/Gas oil | 7014   |

### CC11.4

Please provide details of the electricity, heat, steam or cooling amounts that were accounted at a low carbon emission factor in the market-based Scope 2 figure reported in CC8.3a

| Basis for applying a low carbon emission factor           | MWh consumed<br>associated with low carbon<br>electricity, heat, steam or<br>cooling | Comment   |
|---|--|---|
| Energy attribute<br>certificates, Guarantees of<br>Origin | 486616   | Within our accounting perimeter some legal entities in Austria, Germany and Italy purchase low carbon electricity and in some of our facilities renewable energy is self produced, however this latter item is not considered within our inventory. |

### CC11.5

Please report how much electricity you produce in MWh, and how much electricity you consume in MWh



| Total<br>electricity<br>consumed<br>(MWh) | Consumed<br>electricity that is<br>purchased (MWh) | Total<br>electricity<br>produced<br>(MWh) | Total renewable<br>electricity<br>produced (MWh) | Consumed<br>renewable<br>electricity<br>that is<br>produced by<br>company<br>(MWh) | Comment  |
|---|--|---|--|--|--|
| 589904                                    | 589904   | 6920                                      | 6920   | 0  | Please note that our self produced energy, which is entirely from renewable sources, is not considered in our GHG inventory. |

### **Further Information**

# Page: CC12. Emissions Performance

### CC12.1

How do your gross global emissions (Scope 1 and 2 combined) for the reporting year compare to the previous year?

### Decreased

## CC12.1a

Please identify the reasons for any change in your gross global emissions (Scope 1 and 2 combined) and for each of them specify how your emissions compare to the previous year

| Reason                         | Emissions value<br>(percentage) | Direction of<br>change | Please explain and include calculation  |
|--------------------------------|---------------------------------|------------------------|---|
| Emissions reduction activities | 1.44                            | Decrease               | In 2015 we reduced our scope 1 and 2 emissions by 4,781 tons of CO2e from 294,169 to 289,388 as a consequence of our emission reduction activities, mainly space optimization, a shift in fuels, travel |



| Reason                                  | Emissions value<br>(percentage) | Direction of<br>change | Please explain and include calculation  |
|---|---------------------------------|------------------------|---|
|   |                                 |                        |   |
|   |                                 |                        | policy and energy efficiency measures. This figure represents 1.44% of our 2014 scope 1 and 2 revised emissions of 333,142 tons CO2e.   |
| Divestment                              |                                 |                        |   |
| Acquisitions                            |                                 |                        |   |
| Mergers                                 |                                 |                        |   |
| Change in output                        | 0.59                            | Increase               | In 2015 we increased our scope 1 and 2 emissions by 1,966 from 38,972 tons to 40,939 tons of CO2e as a consequence of change in output as our data center IT charge increased. This figure represents the 0.59% of our 2014 revised scope 1 and 2 emissions of 333,142 tons CO2e. |
| Change in<br>methodology                |                                 |                        |   |
| Change in boundary                      |                                 |                        |   |
| Change in physical operating conditions |                                 |                        |   |
| Unidentified                            |                                 |                        |   |
| Other                                   |                                 |                        |   |

### CC12.1b

Is your emissions performance calculations in CC12.1 and CC12.1a based on a location-based Scope 2 emissions figure or a market-based Scope 2 emissions figure?

Location-based

## CC12.2

Please describe your gross global combined Scope 1 and 2 emissions for the reporting year in metric tonnes CO2e per unit currency total revenue



| Intensity<br>figure = | Metric<br>numerator (Gross<br>global combined<br>Scope 1 and 2<br>emissions) | Metric<br>denominator:<br>Unit total<br>revenue | Scope 2<br>figure<br>used | %<br>change<br>from<br>previous<br>year | Direction<br>of<br>change<br>from<br>previous<br>year | Reason for change   |
|-----------------------|--|---|---------------------------|---|---|---|
| 0.019002478           | metric tonnes<br>CO2e  | 17383356000                                     | Location-<br>based        | 0.18                                    | Increase  | The calculation carried out has considered our revised 2014 Scope 1 and 2 emissions (333,142 tC02e, revised in 2016) as the basis for comparison, thereby leading to a recalculation of our 2014 intensity figure which results as 0,018968453. Our 2015 intensity figure shows a marginal increase vs the revised 2014 figure, which we attribute to the fact that while our emissions have decreased by 0.84% yoy, a more significant decrease yoy in revenues of 1.00% has caused the ratio to increase. Our emissions reductions are represented by scope 1 sources related to our Space Optimization drive (including network reduction) which accounted for -99.29% of reductions; travel policy contributed for a minor -23.26%; and non-data center related indirect energy consumption which accounted for a -47.31%; IT load in our data centers showed a substantial increase accounting for an increase in emissions by 69.86%. |

# CC12.3

Please provide any additional intensity (normalized) metrics that are appropriate to your business operations



| Intensity<br>figure = | Metric<br>numerator (Gross<br>global combined<br>Scope 1 and 2<br>emissions) | Metric<br>denominator                     | Metric<br>denominator:<br>Unit total | Scope 2<br>figure<br>used | %<br>change<br>from<br>previous<br>year | Direction<br>of change<br>from<br>previous<br>year | Reason for change  |
|-----------------------|--|---|--------------------------------------|---------------------------|---|--|--|
| 3.358                 | metric tonnes CO2e   | full time<br>equivalent<br>(FTE) employee | 98365                                | Location-<br>based        | 0.01                                    | Increase   | Whilst our 2015 Scope 1 and 2 emissions (330,327 tCO2e) mark a decrease versus our 2014 revised Scope 1 and 2 emissions (333,142 tCO2e, revised in 2016 in conjunction with the finalization of our 2015 GHG Inventory), the minor increase in intensity is due to a lower number of FTEs within the perimeter in 2015 vs 2014 (99,518 FTE). |

### Further Information

# Page: CC13. Emissions Trading

### CC13.1

# Do you participate in any emissions trading schemes?

No, and we do not currently anticipate doing so in the next 2 years

## CC13.1a

Please complete the following table for each of the emission trading schemes in which you participate

| Scheme name | Period for which data is supplied | Allowances allocated | Allowances purchased | Verified emissions in<br>metric tonnes CO2e | Details of ownership |
|-------------|-----------------------------------|----------------------|----------------------|---|----------------------|
|             |                                   |                      |                      |   |                      |



CC13.1b

What is your strategy for complying with the schemes in which you participate or anticipate participating?

### CC13.2

Has your organization originated any project-based carbon credits or purchased any within the reporting period?

Yes

## CC13.2a

Please provide details on the project-based carbon credits originated or purchased by your organization in the reporting period

| Credit<br>origination<br>or credit<br>purchase | Project<br>type | Project identification                        | Verified to which<br>standard | Number of<br>credits<br>(metric<br>tonnes of<br>CO2e) | Number of<br>credits (metric<br>tonnes CO2e):<br>Risk adjusted<br>volume | Credits<br>cancelled | Purpose, e.g.<br>compliance |
|--|-----------------|---|-------------------------------|---|--|----------------------|-----------------------------|
| Credit<br>purchase                             | Wind            | Düzova 30 MW Wind Power<br>Project, Turkey    | Gold Standard                 | 160   | 160  | Yes                  | Voluntary<br>Offsetting     |
| Credit<br>purchase                             | Wind            | Kayaduzu 40 MW Wind Power<br>Project, Turkey  | Gold Standard                 | 19114   | 19114  | Yes                  | Voluntary<br>Offsetting     |
| Credit<br>purchase                             | Wind            | Catalca 60 MW Wind Power<br>Project, Turkey   | Gold Standard                 | 25  | 25   | Yes                  | Voluntary<br>Offsetting     |
| Credit<br>purchase                             | Wind            | Sayan 14896 MW Small Hydro<br>Project, Turkey | Gold Standard                 | 38020   | 38020  | Yes                  | Voluntary<br>Offsetting     |



# Further Information

# Page: CC14. Scope 3 Emissions

# CC14.1

Please account for your organization's Scope 3 emissions, disclosing and explaining any exclusions

| Sources of<br>Scope 3<br>emissions                         | Evaluation<br>status                     | metric<br>tonnes<br>CO2e | Emissions calculation methodology  | Percentage<br>of<br>emissions<br>calculated<br>using data<br>obtained<br>from<br>suppliers or<br>value chain<br>partners | Explanation  |
|--|--|--------------------------|--|--|--|
| Purchased goods and services                               | Relevant,<br>calculated                  | 1902                     | As a financial institution, paper consumption is the<br>main resource used within our operational activities.<br>We therefore choose to monitor our annual<br>consumption and related emissions. The emission<br>factor applied is sourced on the basis of CEPI<br>(Confederation of European Paper Industries)<br>emission factor data. | 0.00%  |  |
| Capital goods  | Not relevant,<br>explanation<br>provided |                          |  |  | We have evaluated that such goods do not<br>constitute a relevant source of emissions<br>for inclusion in our GHG inventory<br>considering |
| Fuel-and-energy-<br>related activities<br>(not included in | Not relevant,<br>explanation<br>provided |                          |  |  | These sources are not applicable to the financial sector in which UniCredit operates. All of our relevant fuel and                         |



| Sources of<br>Scope 3<br>emissions             | Evaluation<br>status                     | metric<br>tonnes<br>CO2e | Emissions calculation methodology  | Percentage<br>of<br>emissions<br>calculated<br>using data<br>obtained<br>from<br>suppliers or<br>value chain<br>partners | Explanation  |
|--|--|--------------------------|--|--|--|
| Scope 1 or 2)                                  |  |                          |  |  | energy activities are included in our Scope 1 and 2 emissions.   |
| Upstream<br>transportation<br>and distribution | Not relevant,<br>explanation<br>provided |                          |  |  | This source is not applicable to the financial sector in which UniCredit operates. It is therefore not included in our GHG Inventory.  |
| Waste generated in operations                  | Relevant, calculated                     | 711                      | Emissions arising from waste management,<br>categorized by type. Only paper, plastic and glass<br>are considered within the scope of our GHG<br>inventory. The emission factors applied to our<br>calculations are from Bilan Carbone. | 0.00%  | Emissions from waste management are<br>constantly monitored and reported annually<br>within our GHG Inventory.   |
| Business travel                                | Relevant, calculated                     | 9195                     | Our Scope 3 emissions include rail and air travel.<br>Air travel data has been categorized in long (>1600 km), medium (>500 km - <1600 km) and short (<500 km) distance. We apply DEFRA emission factors to our calculations.          | 0.00%  | Road travel is excluded as emissions<br>arising from our road vehicles are included<br>in our Scope 1 emissions.   |
| Employee<br>commuting                          | Relevant,<br>not yet<br>calculated       |                          |  |  | While relevant, this source has not yet<br>been included in our GHG Inventory due to<br>the insufficient reliability of data currently<br>collectable. We are currently analyzing<br>potential improvements to make to our data<br>collection process.     |
| Upstream leased assets                         | Relevant,<br>not yet<br>calculated       |                          |  |  | UniCredit makes use of leased cars.<br>However, due to the limits of the current<br>data collection process which does not<br>allow us to distinguish between data for<br>owned and leased cars, we currently<br>include emissions arising from our leased |



| Sources of<br>Scope 3<br>emissions               | Evaluation<br>status                     | metric<br>tonnes<br>CO2e | Emissions calculation methodology | Percentage<br>of<br>emissions<br>calculated<br>using data<br>obtained<br>from<br>suppliers or<br>value chain<br>partners | Explanation   |
|--|--|--------------------------|-----------------------------------|--|---|
|  |  |                          |                                   |  | cars in our Scope 1 data.   |
| Downstream<br>transportation<br>and distribution | Not relevant,<br>explanation<br>provided |                          |                                   |  | This source is not applicable to the financial sector in which UniCredit operates. It is therefore not included in our GHG Inventory.   |
| Processing of<br>sold products                   | Not relevant,<br>explanation<br>provided |                          |                                   |  | This source is not applicable to UniCredit<br>as financial products and services do not<br>undergo processing. It is therefore not<br>included in our GHG Inventory.  |
| Use of sold<br>products                          | Not relevant,<br>explanation<br>provided |                          |                                   |  | We have assessed this source of<br>emissions as not relevant for the financial<br>sector in which UniCredit operates. In fact,<br>in 2012, UniCredit S.p.A, the holding of the<br>Group, signed an agreement with the<br>Italian Ministry for the Environment<br>concerning the Italian Environmental<br>Footprint Program, which involves a<br>number of companies in different sectors.<br>As part of the joint activities outlined in this<br>agreement, an ad-hoc carbon management<br>team, made up of UniCredit staff and<br>specialists from the Ministry was created in<br>order to develop a methodology to<br>determine the carbon footprint of a financial<br>product such as a bank account. The result<br>of the analysis undertaken shows that<br>emissions arising from this source (product)<br>is insignificant. |



| Sources of<br>Scope 3<br>emissions           | Evaluation<br>status                     | metric<br>tonnes<br>CO2e | Emissions calculation methodology  | Percentage<br>of<br>emissions<br>calculated<br>using data<br>obtained<br>from<br>suppliers or<br>value chain<br>partners | Explanation  |
|--|--|--------------------------|--|--|--|
| End of life<br>treatment of sold<br>products | Not relevant,<br>explanation<br>provided |                          |  |  | We consider this source as not relevant<br>considering that financial products rarely<br>derive from resources requiring particular<br>waste management processes or other<br>kinds of end of life treatment. It is therefore<br>not included in our GHG Inventory.  |
| Downstream<br>leased assets                  | Not relevant,<br>explanation<br>provided |                          |  |  | This does not represent a relevant source<br>of emissions for our GHG Inventory and is<br>thus not included.   |
| Franchises                                   | Not relevant,<br>explanation<br>provided |                          |  |  | UniCredit does not operate through<br>franchises. As such they do not represent<br>a relevant source of emissions for our GHG<br>Inventory and are thus not included.  |
| Investments                                  | Relevant,<br>calculated                  | 30200000                 | A combination of life cycle assessment (LCA) data,<br>Scope 3 GHG reporting data, and company<br>financials. To avoid multiple counting, we apply<br>phase emissions at point of potential regulation:<br>Oil: Refining Gas: Distribution<br>Automotive/Aerospace: Final assembler1. The<br>analysis applies to a subset of UniCredit's portfolio:<br>general financing, leasing, factoring, bonds and<br>equity for at risk sectors in Italy: pulp and paper, oil<br>and gas, iron and steel, energy, building,<br>automotive, aluminium, aerospace. The approach<br>used is the GHG Protocol Scope 3 GHG (for<br>Category 15). | 50.00%   | Emissions associated with our investment<br>portfolio are considered a proxy of the<br>organization responsibility on emission<br>generated by investees. It is not clear how<br>this will transform into financial risk. These<br>emissions are however not included in our<br>inventory for scope 3 as they are not third<br>party verified. |
| Other (upstream)                             |  |                          |  |  |  |
| Other  |  |                          |  |  |  |



| Sources of<br>Scope 3<br>emissions | Evaluation<br>status | metric<br>tonnes<br>CO2e | Emissions calculation methodology | Percentage<br>of<br>emissions<br>calculated<br>using data<br>obtained<br>from<br>suppliers or<br>value chain<br>partners | Explanation |
|------------------------------------|----------------------|--------------------------|-----------------------------------|--|-------------|
| (downstream)                       |                      |                          |                                   |  |             |

### CC14.2

Please indicate the verification/assurance status that applies to your reported Scope 3 emissions

Third party verification or assurance process in place

## CC14.2a

Please provide further details of the verification/assurance undertaken, and attach the relevant statements

| Verification<br>or<br>assurance<br>cycle in<br>place | Status in<br>the<br>current<br>reporting<br>year | Type of<br>verification<br>or<br>assurance | Attach the statement                            | Page/Section reference     | Relevant<br>standard | Proportion of<br>reported Scope<br>3 emissions<br>verified (%) |
|--|--|--|---|----------------------------|----------------------|--|
| Annual   | Complete   | Limited                                    | https://www.cdp.net/sites/2016/94/19794/Climate | See Deloitte's Independent | ISAE3000             | 100  |



| Verification<br>or<br>assurance<br>cycle in<br>place | Status in<br>the<br>current<br>reporting<br>year | Type of<br>verification<br>or<br>assurance | Attach the statement   | Page/Section reference  | Relevant<br>standard | Proportion of<br>reported Scope<br>3 emissions<br>verified (%) |
|--|--|--|--|---|----------------------|--|
| process  |  | assurance                                  | Change 2016/Shared<br>Documents/Attachments/CC14.2a/UniCredit<br>Integrated_Report and Supplement_2015_eng.pdf | Auditor's statement at p. 96<br>and 97 of the UniCredit 2015<br>Integrated Report attached<br>(the page number of the<br>Auditor statement is not<br>written, but the relevant pages<br>appear immediately after p.<br>95). Also, see p. 2 ('Report<br>Structure') of the UniCredit<br>2015 Integrated Report which<br>contains details regarding<br>GHG reporting to which<br>Deloitte's statement is directly<br>linked. Please refer to<br>document, not screen, page<br>numbers if viewing the<br>document on screen. |                      |  |

### CC14.3

Are you able to compare your Scope 3 emissions for the reporting year with those for the previous year for any sources?

Yes

## CC14.3a

Please identify the reasons for any change in your Scope 3 emissions and for each of them specify how your emissions compare to the previous year



| Sources of<br>Scope 3<br>emissions  | Reason for<br>change                 | Emissions<br>value<br>(percentage) | Direction<br>of<br>change | Comment  |
|-------------------------------------|--------------------------------------|------------------------------------|---------------------------|--|
|                                     |                                      |                                    |                           |  |
| Purchased<br>goods &<br>services    | Emissions<br>reduction<br>activities | 7.38                               | Decrease                  | Paper consumption decreased within our reporting perimeter, mainly due to specific local initiatives aligned with the Group's push on full digitalization of processes. An example is the extention of FirmaMia in Italy, an innovative project to reduce paper in drafting contracts through the use of an advanced graphometric signature system. In 2015, over 1.6 million contracts were signed under FirmaMia, leading to a saving of some 200 tons of paper. A further example are our operations in Russia where we have begun to implement a bank-wide electronic internal and external document flow system which includes a move to electronic bank statements for customers. When complete the system is expected to save 12 million sheets of paper per annum. |
| Business travel                     | Emissions<br>reduction<br>activities | 2.91                               | Decrease                  | Our Scope 3 business travel emissions are related to train and air travel. We recorded a generalized decline in both travel modes, a trend which correlates with the Group's travel policy and progressive investment in recent years to provide employees with remote technology, such as web conferencing, which serve as a viable alternative to all but essential non-customer related business travel.  |
| Waste<br>generated in<br>operations | Emissions<br>reduction<br>activities | 2.93                               | Decrease                  | While we have recorded a generalized decrease in emissions arising from this source, we note that there has been a particular reduction in paper waste in relation to decreased paper consumption levels following the Group's progressive move towards the full digitalization of processes. Employee awareness raising campaigns continue to contribute to our waste reduction efforts.  |

# CC14.4

Do you engage with any of the elements of your value chain on GHG emissions and climate change strategies? (Tick all that apply)

Yes, other partners in the value chain



#### CC14.4a

#### Please give details of methods of engagement, your strategy for prioritizing engagement and measures of success

Strategy for prioritization: Engaged colleagues are fundamental to our viability. They make our enterprise more successful and improve overall and individual wellbeing across the Group. We constantly monitor the sentiment of our employees (e.g. our People Survey) and dialogue with them, holding thematic workshops and recurrently communicate our responses to their expectations thus maintaining strong ties. In this regard we regularly communicate on climate change on our company intranet: 3 intranet communications were released in December 2015 during the COP21 period, plus a video and other types of communication were made in May 2015 following the approval of our environmental results by the Board.

We regard employees as part of our value chain on GHG emissions and climate change strategies in terms of their commuting choices, not least considering the potential impact we represent as a large, multinational company. As part of our space optimization initiative, City Plans, which has the objective of reducing the space we occupy by some 700,000 square meters by 2018 and which is integrated into our strategy alongside other efforts to reduce direct impacts arising from our operations, we have chosen to maximise the potential deriving from rethinking the workspace. City Plans in fact incorporates complementary measures, namely 'Smart Working', which connects more efficient use of space, our emissions abatement efforts, and fostering the possibility for our employees to become active players in reducing their individual carbon footprint through their commuting choices.

The innovative solutions foreseen by Smart Working, a workspace model addressing different activities and needs of employees, supported by technology, includes the possibility for employees to work one day a week 'remotely', either directly from home or from one of our 'City Hubs', thereby allowing them to cut transport time and distance, partially or all together, versus travelling to their regular workplace. Furthermore, working from a City Hub often also permits for a change in commuting means to more environmentally sound solutions, such as from a single occupancy car journey to a public transport tram journey. This voluntary option encourages employees to make more conscientious choices about individual commuting needs in terms of resource consumption and related environmental impact.

Method of engagement: Employees falling within the remit of the Smart Working initiative receive a number of introductory information sets prior to attending a dynamic in-person presentation conveying the conceptual, technical and logistical aspects and benefits of the initiative, as too the sustainability potential employees stand to represent through their choices within the context of the initiative. The introduction of a a software app is currently under review, with the aim of providing employees not only with a means to book workspaces, but also with a tool to track their carbon footprint arising from their workplace and commuting choices.

Measure of success: The initiative is currently in expansion, with monitoring underway covering the number of participants, days worked in 'remote mode', and the savings on average commuting distances and means. Feedback is also being collected from participants. According to our calculations, once fully operational in 2018, in the city of Milan alone, the initiative could bring a reduction in commuter travel of 2.5 million km a year and some 500 fewer cars in circulation. Considering the reach of our operating perimeter, we believe the potential evolution of the initiative stands to yield significant results in engaging employees on their contribution to the issue of climate change.



To give a sense of scale of this engagement, please give the number of suppliers with whom you are engaging and the proportion of your total spend that they represent

| Number of suppliers | % of total spend (direct and indirect) | Comment |
|---------------------|--|---------|
|---------------------|--|---------|

### CC14.4c

If you have data on your suppliers' GHG emissions and climate change strategies, please explain how you make use of that data

| How you make use of the data | Please give details |
|------------------------------|---------------------|
|------------------------------|---------------------|

### CC14.4d

Please explain why you do not engage with any elements of your value chain on GHG emissions and climate change strategies, and any plans you have to develop an engagement strategy in the future

### **Further Information**

## Module: Sign Off

## Page: CC15. Sign Off

### CC15.1

Please provide the following information for the person that has signed off (approved) your CDP climate change response

Name Job title Corresponding job category



| Name          | Job title | Corresponding job category |
|---------------|-----------|----------------------------|
| Giuseppe Vita | Chairman  | Board chairman             |

**Further Information** 

CDP 2016 Climate Change 2016 Information Request