

# Country by Country Reporting

art. 89 CRD IV

as at December 31, 2017

Information/Country Unicredit Group Financial Institutions, Insurance Institutions, Banks, Other Non Financial Institutions	ITALY	GERMANY	AUSTRIA	POLAND	ABU DHABI	AUSTRALIA	BERMUDA	BOSNIA AND HERCEGOVINA	BRAZIL	BULGARIA	CAYMAN ISLANDS
b) Turnover (€/000)	8,509,300	3,836,299	1,751,038	3,219	-	-	(84)	159,020	97	484,962	(1,311)
c) Number of employees on a full time equivalent basis	43,379	11,027	6,433	33	-	-	-	1,715	6	4,784	-
d) Profit or loss before tax (€/000)	1,693,086	1,501,535	711,696	226,023	934	(344)	(296)	71,128	(1,521)	240,549	(3,771)
e) Tax on profit or loss (1) (€/000)	(187,012)	(99,527)	(46,611)	(71,242)	-	-	-	(7,547)	(123)	(23,832)	-
f) Public subsidies received (2) (€/000)	-	-	4,796,845	-	-	-	-	-	-	-	-

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Information/Country Unicredit Group Financial Institutions, Insurance Institutions, Banks, Other Non Financial Institutions	CHINA	CROATIA	CZECH REPUBLIC	FRANCE	HUNGARY	INDIA	IRELAND	ISRAEL	JERSEY	LATVIA	LUXEMBOURG
b) Turnover (€/000)	(612)	562,384	645,930	(10,914)	382,741	-	124,383	-	1,270	21,597	144,814
c) Number of employees on a full time equivalent basis	-	4,137	3,304	-	1,949	-	29	-	-	113	134
d) Profit or loss before tax (€/000)	(670)	164,485	391,386	(21,395)	204,546	571	134,292	(82)	1,271	11,227	205,257
e) Tax on profit or loss (1) (€/000)	-	(32,902)	(64,190)	-	(18,470)	(10)	12,130	-	-	(3,257)	(25,621)
f) Public subsidies received (2) (€/000)	-	-	-	-	159	-	-	-	-	-	-

follow:											
Information/Country Unicredit Group Financial Institutions, Insurance Institutions, Banks, Other Non Financial	MALTA	NETHERLANDS	ROMANIA	RUSSIA	SERBIA	SLOVAKIA	SLOVENIA	SPAIN	SWITZERLAND	TAIWAN	TURKEY
b) Turnover (€/000)	-	-	400,019	773,731	145,336	26,800	76,389	(4,372)	-	-	-
c) Number of employees on a full time equivalent basis	-	-	3,694	4,695	1,280	230	516	-	-	-	-
d) Profit or loss before tax (€/000)	1,199	9,795	135,007	335,894	66,642	17,352	53,326	(9,095)	517	(1,274)	285,118
e) Tax on profit or loss (1) (€/000)	_	(2)	(17,208)	(70,622)	(4,309)	(1,116)	(7,563)	-	(40)	(36)	-
f) Public subsidies received (2) (€/000)	-	-	-	-	72,672	-	194	-	-	-	-

TOHOW:				
Information/Country  Unicredit Group Financial Institutions, Insurance Institutions, Banks, Other Non Financial Institutions	U.S.A.	UKRAINE	UNITED KINGDOM	TOTALE
b) Turnover (€/000)	6,657	56	107,279	18,146,028
c) Number of employees on a full time equivalent basis	7	-	-	87,465
d) Profit or loss before tax (€/000)	48,374	(47)	20,132	6,492,847
e) Tax on profit or loss (1) (€/000)	(19,979)	-	(18,182)	(707,271)
f) Public subsidies received (2) (€/000)	_	-	-	4,869,870

- "With regard to the criteria adopted for such reporting we would like to underline that data presented for each country:

   refer to UniCredit consolidated financial statements as of 31 December 2017, which have been audited by Deloitte & Touche S.p.A., thus no further review has been specifically requested to the above mentioned auditing firm with regard to this report;

   derive from the package delivered by each legal entity for UniCredit consolidation purposes as of 31 December 2017 (thus might not necessarily be aligned with local ones);

   have been aggregated by the main economic sectors in which the Group is active, due to the large number of consolidated legal entities (> 650);

   are net of intercompany relationships and of relevant consolidation entries, where directly and clearly attributable or related to each relevant country;

   have been aggregated by country of residence of the relevant legal Head Office (ie: Foreign Branches are generally presented within the relevant parent company or to a conventional country).

  Please also note that the attached data have not been / are not being presented with the same criteria within UniCredit's officially approved and published financials and do not reflect

  Management view for business purposes."

  (1) Item o) includes P&L Item 290 plus taxes referred to Item 310.

  C) The public visualishing received front include ITEO. The amount presented in "Austria" represents mainly quarantees given by the fits of Vienna in favor of UniCredit Bank Austria An for selected.
- (2) The public valuabilies received don't include LTRO. The amount presented in "Austria" represents mainly guarantees given by the City of Vienna in favor of UniCredit Bank Austria Ag for selected items (the main ones being "employees post retirement benefits" and "subordinated bonds issued")

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	ITALY	GERMANY	AUSTRIA	POLAND	ABU DHABI	BOSNIA AND HERCEGOVINA	BRAZIL	BULGARIA	CHINA	CROATIA	CZECH REPUBLIC
Banks											
b) Turnover											
(€/000)	7,903,709	3,698,220	1,546,096	(368)	-	157,243	97	382,006	(607)	540,320	594,245
c) Number of employees on a full time											
equivalent basis	42,263	10,501	5,698	-	-	1,714	6	4,067	-	3,952	2,997
d) Profit or loss before tax											
(€/000)	977,260	1,295,539	440,545	190,283	934	70,496	(1,521)	147,431	(657)	142,626	345,028
e) Tax on profit or loss											
(€/000)	(193,762)	(93,804)	8,390	(64,382)	-	(7,514)	(123)	(17,080)	-	(29,896)	(55,933)
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f) Public subsidies received									,		
(€/000)	-	-	4,796,845	-	-	-	-	-	-	-	-

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Information/Country											
	FRANCE	HUNGARY	IRELAND	LATVIA	LUXEMBOURG	ROMANIA	RUSSIA	SERBIA	SLOVAKIA	SLOVENIA	SPAIN
Banks											
b) Turnover											
(€/000)	(10,971)	369,131	77,827	(1)	221,113	293,531	733,487	141,973	-	70,842	(4,372)
<ul> <li>c) Number of employees on a full time equivalent basis</li> </ul>	-	1,818	29	1	125	3,270	4,513	1,247	-	500	-
<ul> <li>d) Profit or loss before tax</li> <li>(€/000)</li> </ul>	(21,451)	192,352	65,065	(241)	168,843	81,199	303,534	64,397	(234)	53,538	(9,095)
e) Tax on profit or loss (€/000)	-	(17,691)	(3,208)	-	(18,762)	(11,694)	(67,752)	(3,826)	9	(8,345)	-
<ul><li>f) Public subsidies received</li><li>(€/000)</li></ul>		-	_	_	_	-	_	72.672	_	194	

Information/Country				
Banks	U.S.A.	UKRAINE	UNITED	Totale
b) Turnover (€/000)	(3,322)	1	42,330	16,752,530
c) Number of employees on a full time equivalent basis	-	-	-	82,701
d) Profit or loss before tax (€/000)	7,554	(1)	(43,771)	4,469,653
e) Tax on profit or loss (€/000)	(5)	-	(1,005)	(586,383
f) Public subsidies received (€/000)				4,869,711

Information/Country							BOSNIA AND		CAYMAN		
	ITALY	GERMANY	AUSTRIA	POLAND	AUSTRALIA	BERMUDA	HERCEGOVINA	BULGARIA	ISLANDS	CHINA	CROATIA
Financial Institutions											
b) Turnover											
(€/000)	591,620	136,119	197,994	3,431	-	(84)	1,777	102,956	(1,311)	(5)	21,626
c) Number of employees on a full time											
equivalent basis	1,024	519	568	33	-	-	1	717	-	-	173
d) Profit or loss before tax											
(€/000)	682,030	198,847	124,256	35,924	(344)	(296)	632	91,333	(3,771)	(13)	18,065
e) Tax on profit or loss											
(€/000)	1,154	(7,458)	(22,915)	(6,847)	-	-	(33)	(6,752)	-	-	(3,006)
f) Public subsidies received											
(€/000)	-	-	-	-	-	-	-	-	-	-	-

follow:

Information/Country	CZECH										
	REPUBLIC	FRANCE	HUNGARY	INDIA	IRELAND	ISRAEL	JERSEY	LATVIA	LUXEMBOURG	NETHERLANDS	ROM ANIA
Financial Institutions											
b) Turnover											
(€/000)	51,685	57	13,495	-	37,824	-	1,270	21,598	(76,299)	-	106,488
c) Number of employees on a full time											
equivalent basis	307	-	127	-	-	-	-	112	9	-	424
d) Profit or loss before tax											
(€/000)	46,358	56	12,801	571	58,857	(82)	1,271	11,468	36,414	10,511	53,808
e) Tax on profit or loss											
(€/000)	(8,257)	-	(658)	(10)	16,437	-	-	(3,257)	(6,859)	-	(5,514)
f) Public subsidies received											
(€/000)	-	-	159	-	-	-	-	-	-	-	-

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Information/Country											
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Financial Institutions											
b) Turnover											
(€/000)	40,245	2,543	26,800	5,547	-	-	-	9,979	55	66,441	1,361,85
<ul> <li>c) Number of employees on a full time equivalent basis</li> </ul>	126	32	230	16	_		_	7	_	_	4,42!
											,,
d) Profit or loss before tax											
(€/000)	32,746	2,386	17,586	(298)	517	(1,274)	285,118	40,820	(46)	65,495	1,821,746
e) Tax on profit or loss											
(€/000)	(2,870)	(402)	(1,125)	798	(40)	(36)	-	(19,974)	-	(17,177)	(94,801
f) Public subsidies received											
(€/000)	-	-	-	-	-	-	-	-	-	-	15

Information/Country		
	ITALY	Totale
Insurance Institutions		
b) Turnover		
(€/000)	-	-
c) Number of employees on a full time		
equivalent basis	-	-
d) Profit or loss before tax		
(€/000)	79,959	79,959
e) Tax on profit or loss		
(€/000)	-	-
f) Public subsidies received		
(€/000)	-	_

Information/Country											
	ITALY	GERMANY	AUSTRIA	POLAND	BULGARIA	CROATIA	HUNGARY	IRELAND	MALTA	NETHERLANDS	RUSSIA
Non Financial Institutions											
b) Turnover											
(€/000)	13,971	1,960	6,948	156	-	438	115	8,732	-	-	(1)
c) Number of employees on a full time											
equivalent basis	92	7	167	-	-	12	4	-	-	-	56
d) Profit or loss before tax											
(€/000)	(46,163)	7,149	146,895	(184)	1,785	3,794	(607)	10,370	1,199	(716)	(386)
e) Tax on profit or loss											
(€/000)	5,596	1,735	(32,086)	(13)	-	-	(121)	(1,099)	-	(2)	-
f) Public subsidies received											
(€/000)	-	-	-		-	-	-	-	-	-	-

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Information/Country			UNITED	Totale	
Non Financial Institutions	SERBIA	SLOVENIA	KINGDOM		
b) Turnover (€/000)	820	-	(1,492)	31,647	
c) Number of employees on a full time equivalent basis	1	-	-	339	
d) Profit or loss before tax (€/000)	(141)	86	(1,592)	121,489	
e) Tax on profit or loss (€/000)	(81)	(16)		(26,087)	
f) Public subsidies received (€/000)	-	-	-	_	

## Declaration by the Manager charged with preparing the financial reports

The undersigned, Stefano Porro, in his capacity as the Manager charged with preparing UniCredit S.p.A.'s financial reports

### **DECLARES**

that, pursuant to article 154-bis, paragraph 2, of the "Consolidated Law on Financial Intermediation", the information disclosed in this document corresponds to the accounting documents, and/or to the books and records.

April 10, 2018

Stefano Porro

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