UNICREDIT GROUP 2Q08 Results

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Chief Executive Officer

Milan, 1st August 2008

GROUP 2Q08 RESULTS: NET INCOME AT 1,866 MLN, GROWING BY 3.8% Y/Y ON A COMPARABLE PRE-PPA BASIS

PLAN PRIORITIES	2Q08 RESULTS
STRONGER CAPITAL	■ Core Tier I at 5.55% under Basel I, up by 4 bp q/q ■ Tier I at 6.30% under Basel I, +11 bp q/q
ORGANIC GROWTH	■ Strong growth in CEE Region: revenues +24.0% y/y ■ MIB back to positive contribution with ~800 mln revenues in 2Q08
RISK CONTROL	■ Cost of risk under control with loan loss provisions below 1Q08 ■ ABS reduced by 1.1 bn to 11.6 bn
RESTRUCTURING	■ Costs decreasing on a comparable basis: ✓ -1.1% y/y at Group level ✓ -3.7% y/y in Western Europe

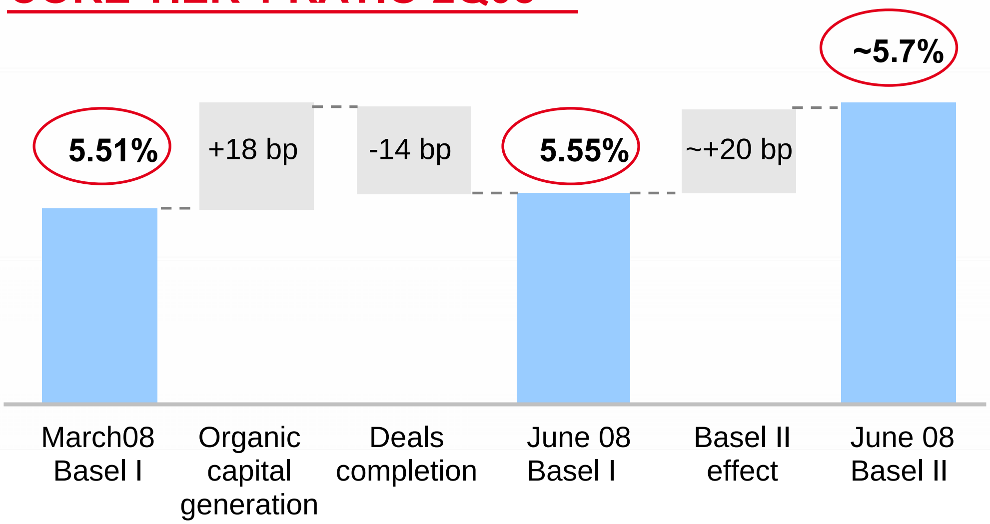
944 MLN GROUP EVA, UP FROM 13 MLN IN 1Q08

AGENDA

- **UniCredit Group 2Q08 Results**
- ANNEX

UCG CAPITAL POSITION IN LINE WITH YEAR-END GOAL

CORE TIER 1 RATIO 2Q08



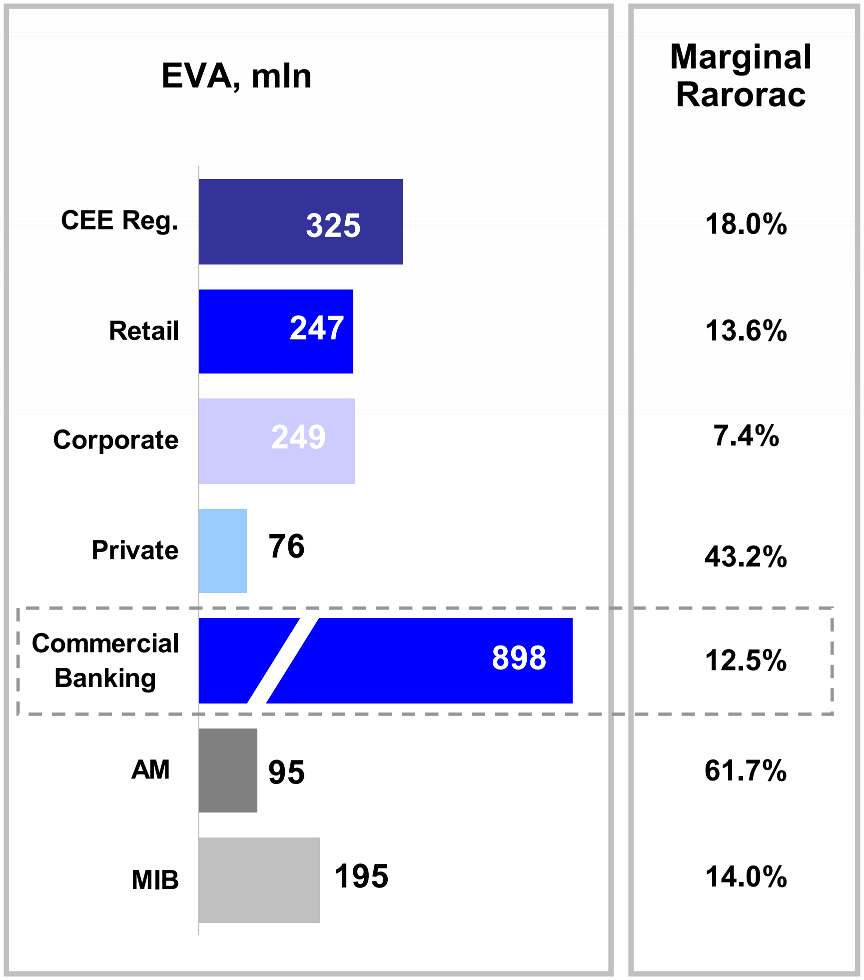
Basel II	Mar08	Jun08
Total RWA (bn)	548	548
Core TIER1 Ratio (%)	5.7%	5.7%
TIER1 Ratio (%)	6.4%	6.5%
Total Capital Ratio (%)	10.3%	10.4%

- **Core Tier I (Basel II) at ~5.7%: organic capital generation more than offsetting other effects, linked to deals completion (mainly BA-CA squeeze-out, ATF and Ukrsotsbank, disposal of Bank BPH)**
- **RWA growth in CEE offset by containment in Western Europe**
- **~+20 bp positive Basel II effect at year-end**
- **6.2% FY08 target confirmed (Basel II)**

NOTE: BASEL II DATA ARE PROVISIONAL

SOLID EVA CREATION: GOOD Y/Y GROWTH OF COMMERCIAL BANKING, MIB RECOVERING FROM 1Q08

2Q08 EVA & MARGINAL RARORAC BY DIVISION



- Commercial Banking EVA up both q/q and y/y to 898 mln with:
  - ✓ Strong growth in CEE
  - ✓ Good development in Corporate, Retail and Private
- MIB EVA recovering from the negative 1Q08

Balance due to GBS & Corporate Center

UniCredit Group

NORMALIZED NET PROFIT STABLE Y/Y DESPITE MUCH DIFFERENT ENVIRONMENT

mln	2Q08	y/y % change	y/y % ch. Normalized[1]	q/q % change	q/q % ch. Normalized[1]
Total Revenues	7,594	-2.8%	-4.0%	17.8%	19.2%
Operating Costs	-4,223	8.4%	-1.1%	2.1%	3.2%
Operating Profit	3,371	-14.0%	-7.4%	45.9%	47.8%
Net Write Downs of Loans	-713	8.2%	3.3%	-5.6%	-5.4%
Other Non Operating Items[2]	36	n.m.	n.m.	-71.7%	-71.8%
Net Income for the Group pre PPA	1,943	-6.4%	3.8%	78.3%	81.2%
Net Income for the Group	1,866	-10.1%	-0.4%	85.3%	88.6%

KPIs	2Q08	y/y delta	y/y delta Normalized[1]	q/q delta	q/q delta Normalized[1]
Revenues/RWA	5.20%	-58 bp	-55 bp	70 bp	74 bp
Cost/Income ratio	55.6%	5.7 pp	1.6 pp	-8.6 pp	-8.6 pp
Cost of risk	53	0 bp	-1 bp	-4 bp	-4 bp
EVA, mln	944	-260	-38	932	941
ROE[3]	14.1%	-6.8 pp		3.9 pp	

- **SOLID 2Q08 RESULTS: 1,866 mln net profit:**
  - ✓ **stable y/y on a normalized basis, up by 3.8% pre PPA**
  - ✓ **rebound from 1Q08, +88% q/q**
- **Good trend of RWA profitability: revenues/RWA +70 bp q/q**
- **Cost/income at 55.6%, up y/y also due to positive one-offs in 2Q07, but down 8.6 p.p. q/q**
- **ROE[3] at 14.1% up 3.9 p.p. vs. 1Q08**
- **EVA at 944 mln in 2Q08, with solid development of commercial banking**

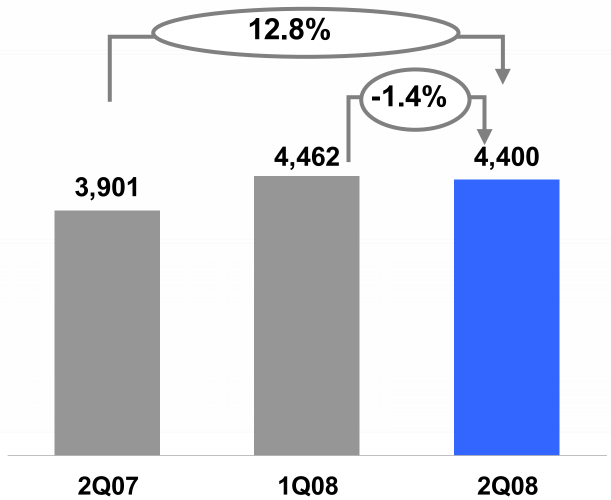
(1) At constant FX and perimeter (ATF, Ukrsotsbank and Bank BPH); 2007 adjusted for 331 mln positive one-offs in the staff expense line (181mln TFR in Italy; 150 mln Pension fund in Austria)

(2) Provisions for risk and charges, goodwill impairment, profit from investments and integration costs

(3) ROE annualized calculated net of goodwill arising from the business combination with Capitalia and HVB

TOTAL REVENUES: STRONG Y/Y GROWTH OF NET INTEREST INCOME (+12.8%)…

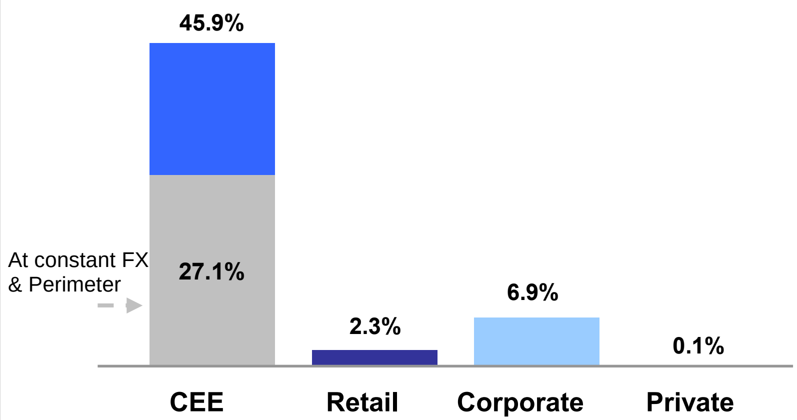
NET INTEREST INCOME(1) mln



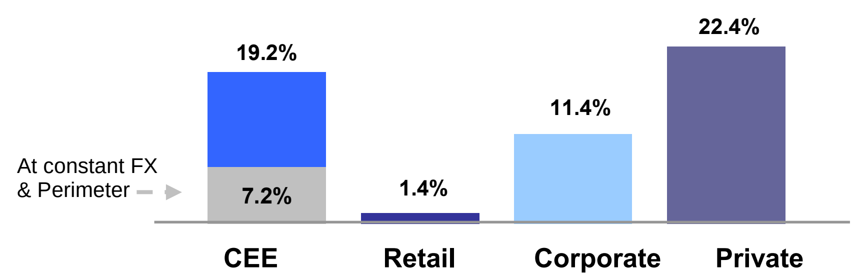
- Good development of net interest income
  - ✓ +12.8% y/y, mainly thanks to volumes growth and rising margin on deposits
  - ✓ Stable (-0.3%) q/q net of BPH Bank disposal
- Loans up by 7.4% y/y, thanks to remarkable expansion of CEE Region (with strong increase in Russia)
- Commercial banking deposits +8.8% y/y, benefiting of the customer shift from indirect to direct funding

COMMERCIAL BANKING(2)

LOANS, y/y growth



DEPOSITS, y/y growth

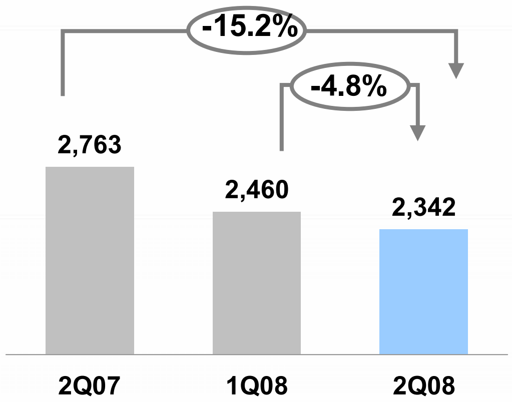


(1) Excluding dividends

(2) CEE Region at current FX and perimeter

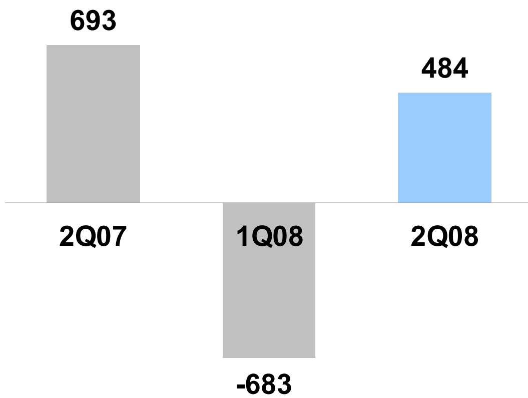
…OFFSETTING LOWER COMMISSIONS; TRADING PROFITS BACK TO POSITIVE

NET COMMISSIONS, mln



- **Net commissions -15.2% y/y, mainly due to:**
  - ✓ **lower fees from investment services**
  - ✓ **other fees impacted by sales of zero-fee current account and lower contribution from corporate derivatives**
- **-3.8% q/q net of BPH Bank sale, mainly driven by Asset Management (-8.8% q/q)**

TRADING INCOME, mln

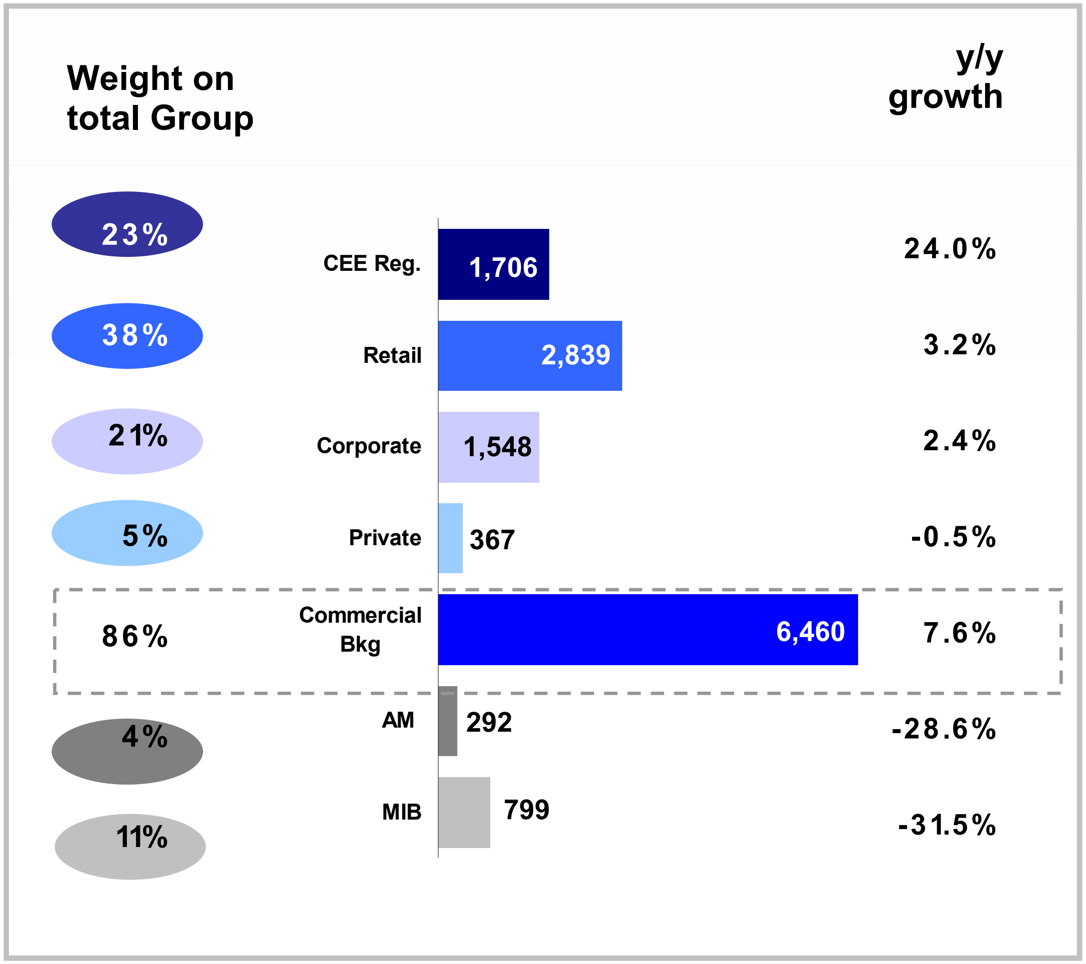


- **Trading income back to positive:**
  - ✓ **MIB up to 220 mln after 865 mln loss in 1Q08**
  - ✓ **Other at 264 mln, mainly due to:**
    - **CEE Region 124 mln, +75% y/y driven by new consolidations and mark to market of security portfolios**
    - **Positive mark to market on Generali option in the Corporate Centre**

UniCredit Group

SOLID COMMERCIAL BANKING PERFORMANCE CONFIRMED WITH STRONG CEE REGION; MIB CONTRIBUTION BACK TO POSITIVE

2Q08 REVENUES, mln



- Commercial banking performance again strong (+7.6% y/y), thanks to:
  - ✓ continuing strong momentum of CEE Region (+24% y/y, ~+10% y/y at constant FX & Perimeter)
  - ✓ Retail and Corporate posting growth despite tougher environment
  - ✓ good profitability also in Retail Germany and Austria: 12% ROE in 1H08
  - ✓ resilient Private Banking
- MIB posting ~800 mln revenues also thanks to recovery of Credit related activities

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CEE REGION KEEPS DELIVERING REMARKABLE REVENUE GROWTH, WELL DIVERSIFIED ACROSS COUNTRIES

TOTAL REVENUES IN 2Q08

Mln - % changes at constant FX and perimeter

% weight on CEE Region total		Mln	y/y % ch.
	CEE Region	1,706	10.4%
34.0	Poland	580	-5.8%
13.9	Turkey (1)	237	24.9%
8.9	Russia	152	40.9%
8.5	Croatia	145	18.9%
5.7	Czech R.	97	7.8%
4.6	Ukraine (2)	79	n.m.
4.5	Bulgaria	77	17.3%
4.3	Romania	73	20.4%
4.2	Kazakh (2)	72	n.m.
4.2	Hungary	71	13.3%
2.4	Slovakia	41	9.3%
4.8	Other (3)	81	16.6%

- Growth widespread across the franchise, with macro outlook remaining supportive
- CEE excl. Poland posting 21.4% y/y growth at constant FX and perimeter, with:
  - ✓ Strong and rising contribution from Russia
  - ✓ No major country experiencing significant slowdown
- Poland q/q growth trend improved
- New countries already contributing close to 9% of the region revenues

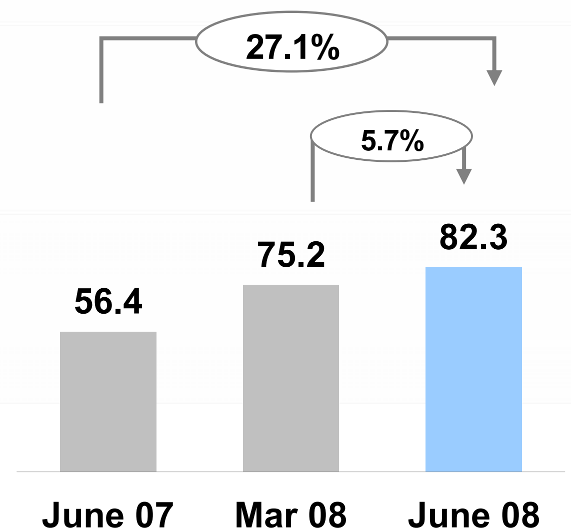
(1) The figures indicate unaudited pro-rata 1H08 IFRS results of KFS, denominated in euros

(2) Countries not included in 2007 perimeter

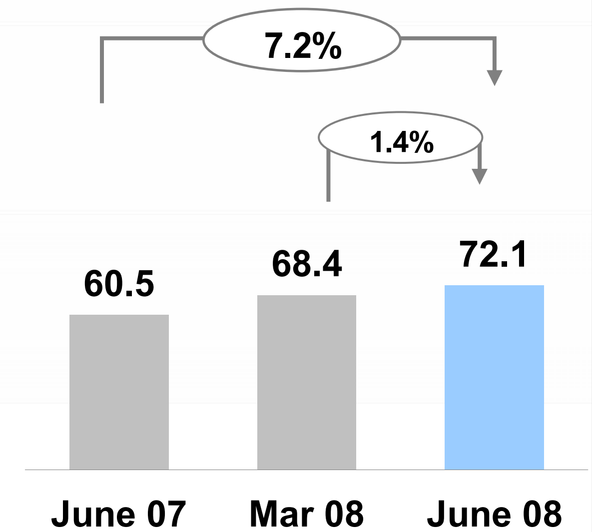
(3) Serbia, Slovenia, Bosnia, Baltic Countries and Profit Center Vienna

STRONG FRANCHISE GROWTH IN CEE: LOANS +27.1% Y/Y, DEPOSITS +7.2% Y/Y, 241 BRANCH OPENINGS YTD

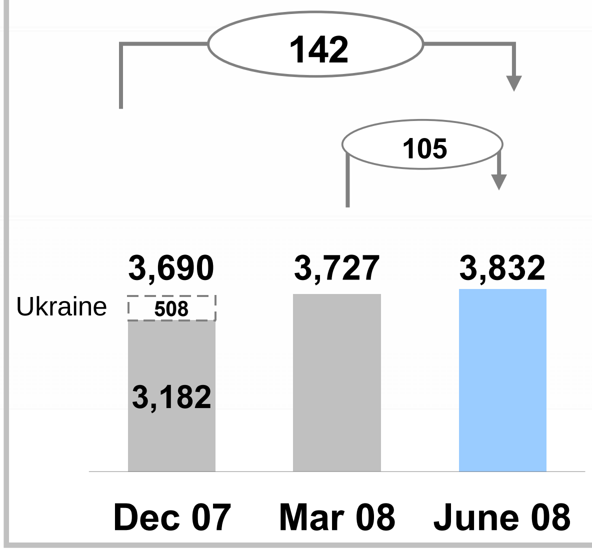
NET CUSTOMER LOANS(1) bn



CUSTOMER DEPOSITS(1) bn



BRANCHES

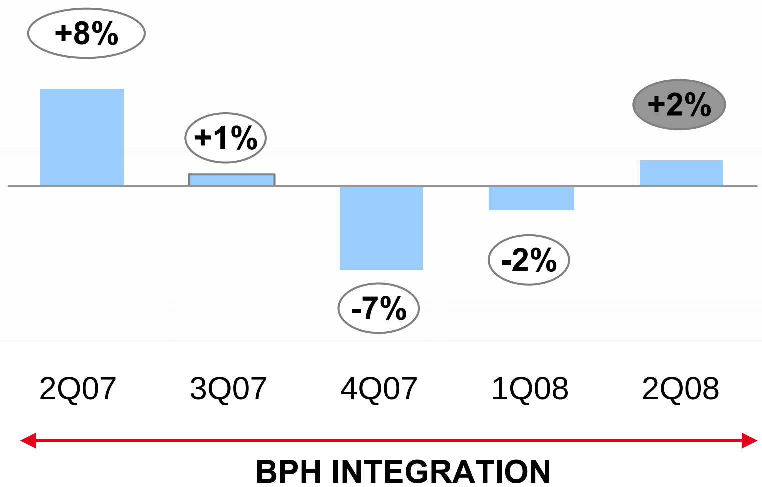


- **Strong growth of both loans and deposits with:**
  - ✓ **Loan growth buoyant in Russia, +79% y/y thanks to strong mid-corporate and retail lending**
  - ✓ **Deposits (Russia +58% y/y, Turkey +16% y/y) showing significant growth in particular in mid-size corporate and small business**
- **Branches: +142 branches in 1H08, with 241 openings, in line with 2008-2010 ~1,300 expansion plan, and 99 closings (mainly small branches in Ukraine) to rationalize the network structure**

(1) Figures at current FX; % ch. at constant FX and perimeter

POLAND'S MARKETS DIVISION: MANAGERIAL FOCUS AND COMPLETED INTEGRATION TO REINFORCE PROFITABILITY

TOTAL REVENUES
% q/q changes at constant FX and perimeter

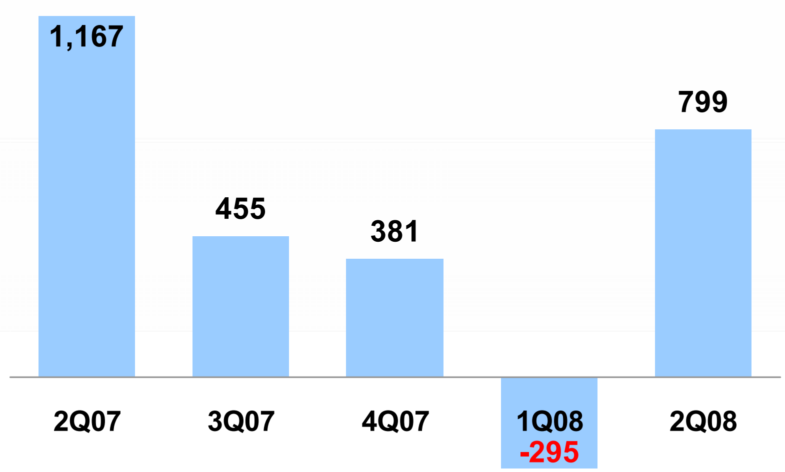


- **2Q08 MARKING THE END OF THE INTEGRATION PHASE:**
  - ✓ **BPH asset migration to Pekao finalised in May 08**
  - ✓ **Over 1.5 mln customers moved in 6 months**
  - ✓ **Sales force productivity accelerating in key products** (consumer and SMEs loans and retail deposits)
- **IMPROVED STRATEGIC POSITION in a tough environment despite integration**

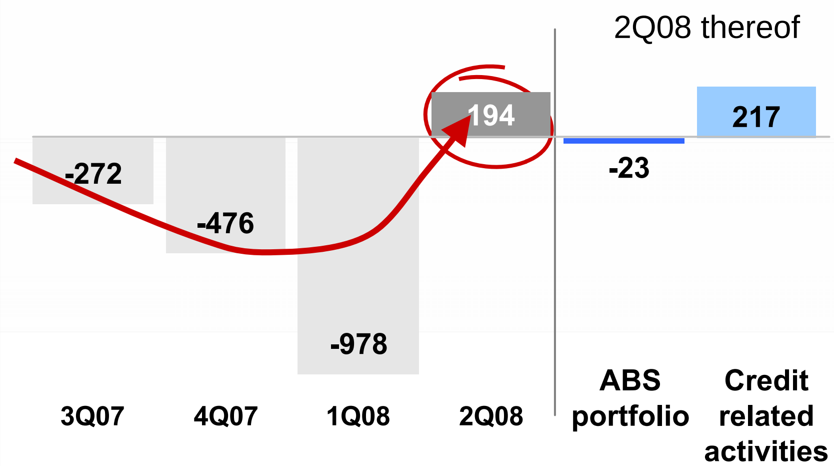
- **FURTHER SUPPORT TO COME FROM THE QUICK REFOCUS DONE DESPITE THE ONGOING INTEGRATION:**
  - ✓ **New offer for SMEs customers** (e.g. new underwriting process, targeted campaign/products)
  - ✓ **Transactional services for corporates: improved model** (e.g. cash processing automatization)
  - ✓ **Retail: improved products in pipeline** (e.g. new deposits, on-line banking, extended offer in cards)

MIB CONTRIBUTION TO REVENUES BACK TO POSITIVE

MIB TOTAL REVENUES, mln



STRUCTURED CREDIT BUSINESS, total return revenues, mln

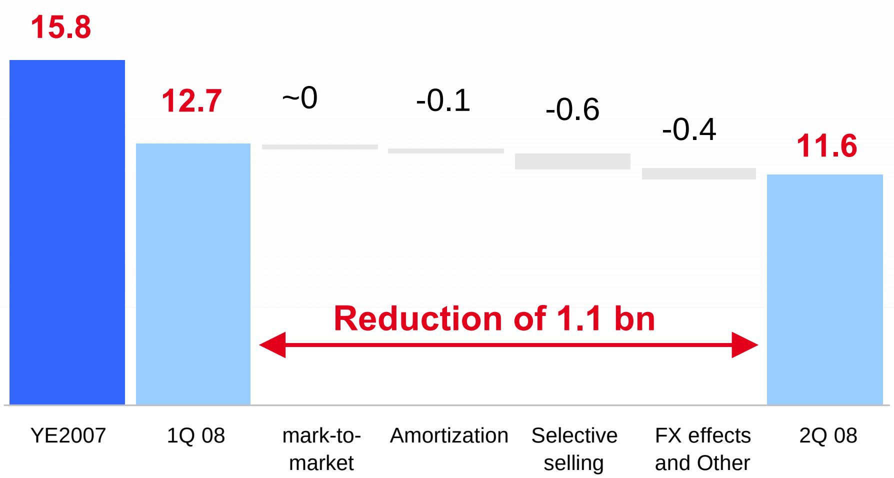


Despite challenging market conditions revenues at 799 mln from -295 mln in 1Q08, mainly driven by:

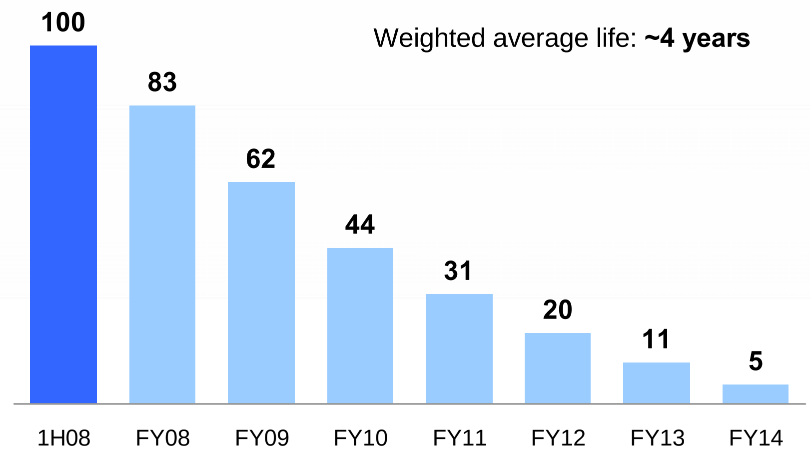
- **Positive contribution from Structured Credit at 194 mln**
  - ✓ **Negligible impact from ABS portfolio (-23 mln)**
  - ✓ **Other credit related activities up to 217 mln**
- **Solid performance of Investment Banking and Principal Investments (total revenues at 302 mln, +14% q/q)**
- **Strong increase in CEE contribution, +19% q/q**

ABS PORTFOLIO: ~4.2 BN REDUCTION OF ABS PORTFOLIO IN 1H08, ~1.1 BN IN 2Q08

ABS PORTFOLIO [(1)]
Market Value, bn



EXPECTED ABS VOLUME GOING FORWARD[(1)]
June 2008 (=100) - 2014



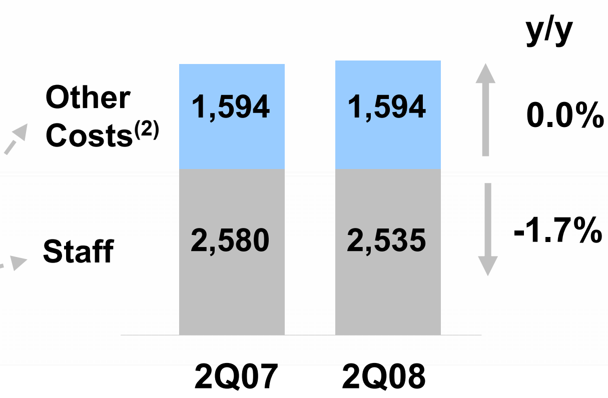
- **~26% reduction** of ABS portfolio **in 1H08, ~8% in 2Q08**
- No significant incurred losses and **continuing good performance of the underlying assets**
- **~0.7 reduction in 2Q08 done via amortization** at par and **sales without losses**
- **Further substantial reduction in 2H08 and 2009** due to expected pay-down schedule

(1) Based on model assumptions

TWO GEARS SPEED FOR COSTS IN WESTERN EUROPE AND CEE REGION

OPERATING EXPENSES 2Q08, y/y % growth

	Western Countries	CEE Region	Group
Actual	+4.9%	25.4%	+8.4%
Normalized(1)	-3.7%	13.1%	-1.1%



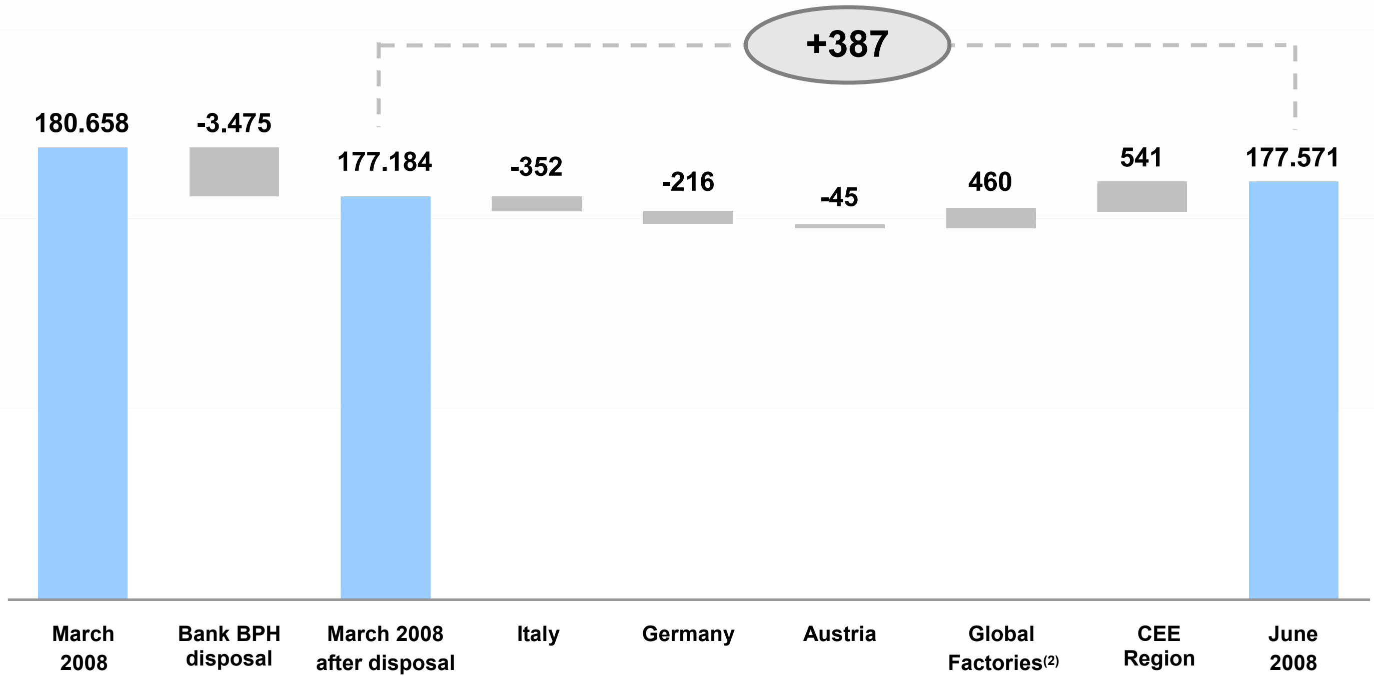
- **Operating expenses -1.1% y/y normalized(1), despite CEE franchise growth**
- **Staff expenses normalized down by 1.7% y/y:**
  - ✓ **-3.8% in Western Europe thanks to FTE reduction (-1,950), net of perimeter changes, more than compensating the contract renewals and…**
  - ✓ **… balancing growth in CEE Region (+12.9% y/y)**
- **Other costs flat y/y normalized; remarkable -3.4% normalized in Western Europe**

(1) At constant FX and perimeter; 2007 adjusted for 331 mln positive one-offs in the staff expense line (TFR in Italy, Pension fund in Austria)

(2) Other admin. expenses, Expenses recovery, Write-downs on tangible and intangible assets

STAFF RIGHTSIZING ONGOING, HIRING FOR BRANCH OPENINGS

GROUP FTE[1]



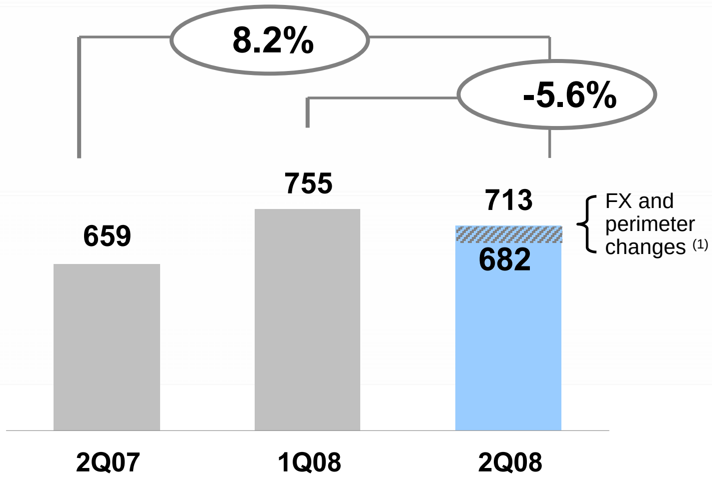
- **Reduction in core Western Europe Countries, with:**
  - ✓ **-352 FTE in Italy, mainly from Capitalia integration**
  - ✓ **Decline in Germany & Austria driven by Retail** (-171 FTE) **and Corporate Centres** (-125 FTE)
- **Global Factories +460 FTE due to expansion in CEE and integration of former Capitalia leasing activities**
- **CEE Region up, investing in branch opening Countries,** particularly Russia, Romania and Turkey

(1) Yapi Group and Infotech Austria at 100%

(2) UniCredit Global Leasing, Capitalia Leasing and Householding Division accounted in Italy

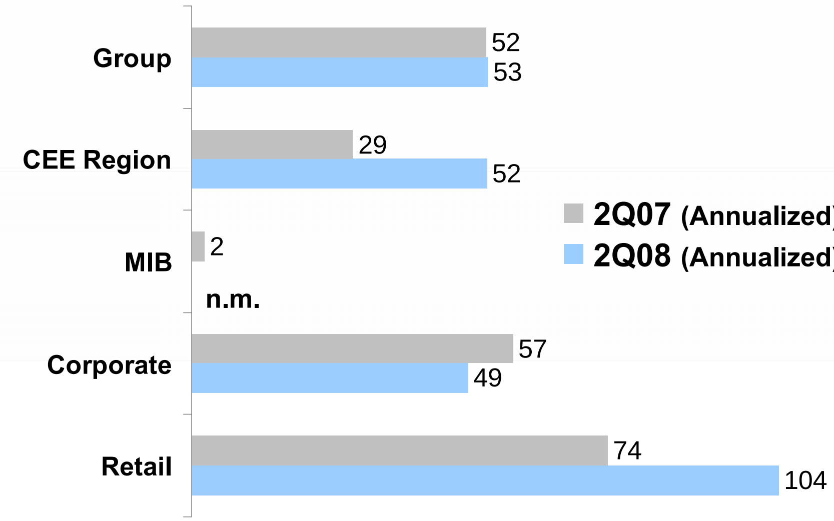
LOAN LOSS PROVISIONS DOWN Q/Q WITH COST OF RISK UNDER CONTROL

NET WRITE DOWNS ON LOANS, mln



COST OF RISK	52	57	53

COST OF RISK[2] bp



- **Net write-down of loans down q/q by 5.6%, positively impacted by good results in Germany; modest 3.3% y/y rise on a comparable basis**
- **MIB positive trend with no major new inflow; Retail increase due to signs of deterioration in Italy**
- **Cost of risk stable y/y, increase in Retail partially offset by positive trend in Corporate and MIB; CEE impacted by changes in perimeter**

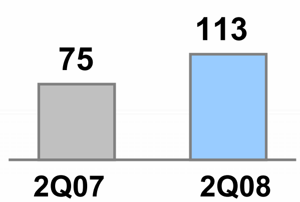
(1) Consolidation of ATF, Ukrsotsbank and Bank BPH

(2) Profit (loss) and net write downs on loans / Total Period Average RWA Basel I for Credit Risks

CAUTIOUS PROVISIONING REFLECTING PRUDENT APPROACH TO RISK

RETAIL LENDING IN WESTERN EUROPE

ITALY, COST OF RISK, bp



COST OF RISK TREND IN LINE WITH PLAN

- ✓ **watchlist coverage in former Capitalia increased**
- ✓ **deterioration in mortgages** (mainly 2006/2007 vintages, distributed by third-party dealers, at variable rate)

ACTIONS TAKEN

- ✓ **risk appetite and delinquency management reviewed**
- ✓ **tighter selection of mortgage dealers**

- **Persisting good trend in Germany and Austria**

LARGE CORPORATES AND MIB

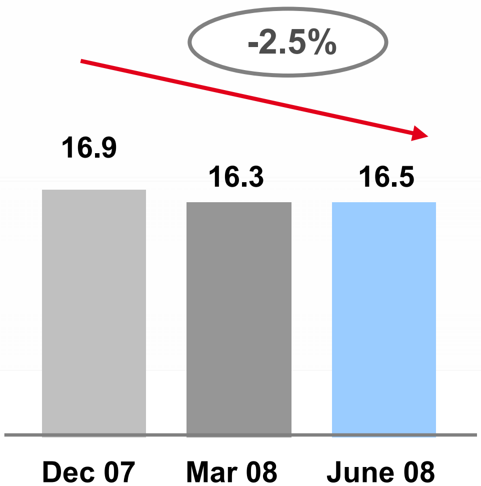
- **Exceptionally low provisions on loans reflecting no impairment on major position**
- **Major LBO positions maintaining a good credit standing**

CEE REGION

- **Limited retail FX lending, closely monitored under the supervision of the Divisional Risk Officer; no new retail FX lending in Pekao and negligible retail FX lending in Turkey**
- **Provisioning trend in 1H08 in line or slightly better than expected**

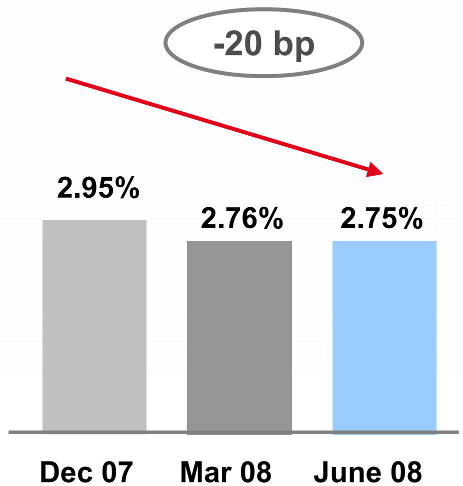
ASSET QUALITY: OVERALL STABLE RATIOS AND IMPAIRED LOAN GROWTH UNDER CONTROL

NET IMPAIRED LOANS[1] bn

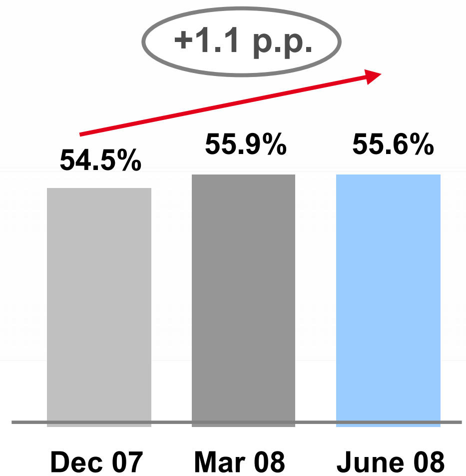


GROSS IMPAIRED LOANS	37.2	36.9	37.1

% ON TOTAL NET LOANS[1]



% COVERAGE RATIO ON IMPAIRED[1]

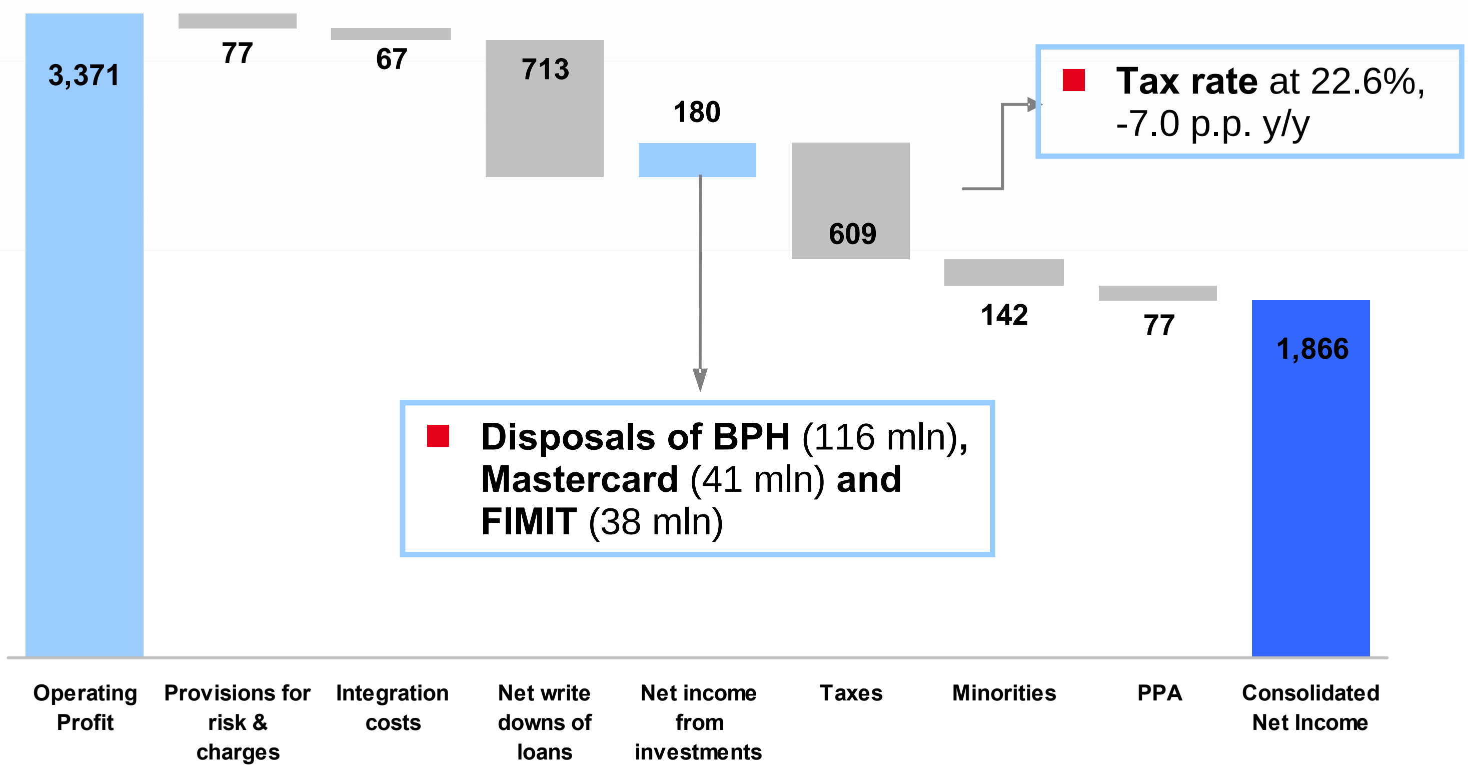


- **Net impaired loans down 2.5% ytd; increase q/q due to signs of deterioration in Italy. CEE Region stable q/q, while Germany shows on-going successful reduction**
- **Net impaired loans on total loans stable q/q, with 20 bp ytd reduction**

(1) Loans to customers

NON OPERATING ITEMS IN 2Q08: POSITIVE NET INCOME FROM INVESTMENTS

mln



SUMMING UP

- Core Tier I at 5.55% in Basel I; ~5.7% in Basel II with 6.2% FY08 target confirmed
- 2Q08 results reflecting franchise strength:
  - ✓ CEE Region remaining a powerful growth engine
  - ✓ Resilient commercial banking in Western Europe
  - ✓ MIB back to positive revenues despite difficult market conditions
- No further charges on MIB credit related activities and solid asset quality confirm good risk profile and risk management, but market conditions remain challenging
- Cost containment in Western Europe offsetting growth investments in CEE

UniCredit Group

DISCLAIMER

- Pursuant to article 154-BIS, paragraph 2, of the "Consolidated Law on Financial Intermediation" of February 24th, 1998, Ranieri de Marchis, in his capacity as Senior Manager in charge of drawing up UniCredit S.p.A.'s company accounts, declares that the accounting information contained in this document are provided in conformity against document results, books and accounts records.

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AGENDA

- UniCredit Group 2Q08 Results
- **ANNEX**

CEE REGION: DELIVERING SIGNIFICANT PROFIT BEFORE TAXES (+22.5% Y/Y), WHILE INVESTING FOR FUTURE GROWTH

mln	2Q07	1Q08	2Q08	%ch. on 2Q07	% ch. on 2Q07 at constant FX & per.
Total Revenues	1,376	1,561	1,706	24.0%	10.4%
Operating Costs	-654	-758	-820	25.4%	13.1%
Operating Profit	722	803	886	22.7%	8.0%
Net Write Downs on Loans	-44	-116	-115	161.4%	79.8%
Profit Before Taxes	657	689	805	22.5%	12.0%
Cost/Income Ratio (%)	47.5%	48.6%	48.1%	54 bp	114 bp

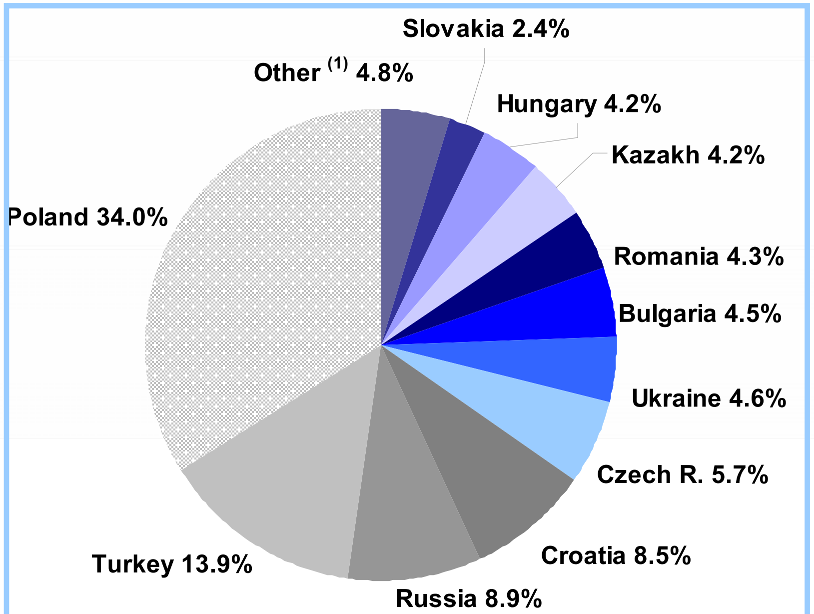
- **Total Revenues +10.4% y/y at constant FX & perimeter,** mainly thanks to **~+18% y/y rise** of **net interest income, sustained by volume growth**
- **Operating costs up 13.1% y/y,** due to branch expansion and high inflation

  C/I ratio level still outstanding: 48.1%
- **Provisioning trend reflecting:**
  - ✓ **double digit volume growth**
  - ✓ **conservative provisioning policy**

BUSINESS PORTFOLIO WELL BALANCED BY COUNTRIES

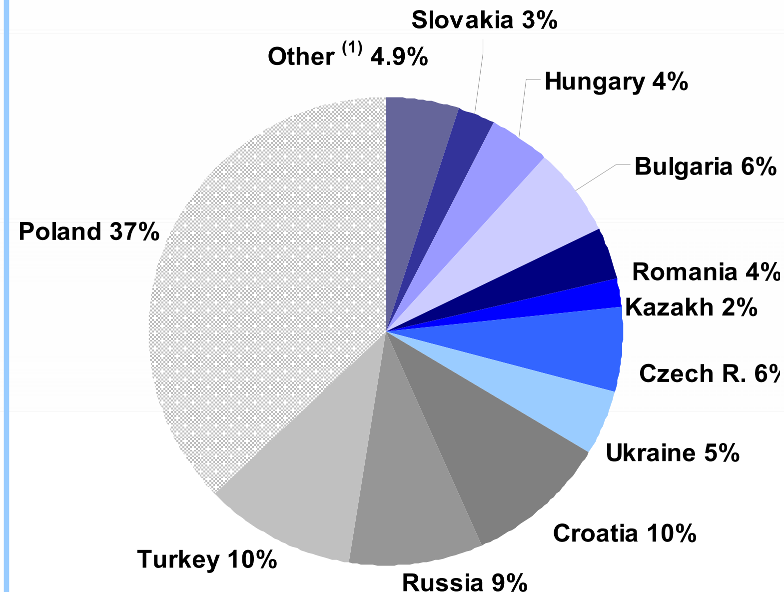
CEE REGION

2Q08 TOTAL REVENUES



	y/y chg	q/q chg
Poland	-6%	2%
Turkey	25%	6%
Croatia	19%	17%
Russia	41%	18%
Czech R.	8%	11%
Ukraine	n.m.	13%
Bulgaria	17%	9%
Romania	20%	12%
Hungary	13%	24%
Kazakh	n.m.	22%
Slovakia	9%	2%

2Q08 PROFIT BEFORE TAXES



	y/y chg	q/q chg
Poland	-5%	6%
Turkey (2)	11%	-37%
Croatia	21%	39%
Russia	18%	26%
Czech R. (3)	14%	-30%
Ukraine	n.m.	> 100%
Bulgaria	49%	26%
Romania	13%	18%
Hungary	21%	58%
Kazakh	n.m.	> 100%
Slovakia	15%	7%

Notes: Composition at current FX, % ch. at constant FX and perimeter. Turkey: the figures indicate unaudited pro-rata 1H08 IFRS results of KFS, denominated in euros

(1) Serbia, Slovenia, Bosnia, Baltic Countries and Profit Center Vienna

(2) Due to a positive one-off in risk provisions higher net profit in 1Q08

(3) Czech Republic: comparison impacted by high investment gains in 1Q08

CEE DIVISION: INCOME STATEMENT

mln	2Q07	1Q08	2Q08	%ch. on 2Q07	% ch. on 2Q07 at constant FX & per.
Total Revenues	822	1,019	1,126	37.0%	21.4%
Operating Costs	-412	-513	-544	32.0%	19.3%
Operating Profit	410	506	582	42.0%	23.4%
Net Write Downs on Loans	-19	-103	-96	405.3%	221.6%
Profit Before Taxes	372	420	506	36.0%	25.2%
Cost/Income Ratio (%)	50.1%	50.3%	48.3%	-181 bp	-84 bp

- **Total Revenues up 21.4% y/y at constant FX & perimeter with rise of all the main lines:**
  - ✓ both net interest income (+24% y/y) and net fees (+14% y/y) benefit from loan growth
  - ✓ trading income +64% y/y thanks to market recovery after turmoil in 1Q08
- **Operating costs up 14% y/y,** net of branch network expansion, reflecting **high inflation and ongoing strengthening of the franchise**

  C/I ratio down by 1.8 p.p. to 48.3%
- **Cautious provisioning** up versus a **2Q07 positively impacted by high recoveries**

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CEE DIVISION: KPIs

CEE REGION

KPIs	2Q07	2Q08	% ch. on 2Q07 at constant FX & per.
EVA (mln)	164	225	19.6%
Total RWA BIS I (bn, eop)	45.5	56.8	48.3%
Revenues/avg. RWA (%)	7.3%	7.0%	-19 bp
Tax Rate (%)	18.3%	17.8%	177 bp

KPIs	FY07	1H08	Δ on FY07 at constant FX & per.
Cost of Risk (%)	0.47%	0.65%	-4 bp
Branches (#, eop)(1)	2,062	2,721	151
FTE (#, eop)(1)	43,647	56,245	2,180

- **225 mln EVA generation, up 19.6% y/y**
- **RWA +48.3% y/y, with Revenues/avg RWA remaining at a solid 7%**
- **FTEs, +2180, in 1H08 due to hiring** to support branch network expansion mainly in **Russia, Turkey, Romania and Kazakhstan**
- **Branches: +151 vs. Dec07 thanks to:**
  - ✓ **219 new branches o/w: Turkey** (+120), **Romania** (+35), **Russia** (+11), and **Kazakhstan** (+16), **Hungary** (+13)
  - ✓ **branches optimization related to network efficiency** (8 Bulgaria, 7 Czech Rep., 4 Bosnia)

(1) KFS included at 100%

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TURKEY AND RUSSIA: INCOME STATEMENT

RUSSIA

mln	2Q07	2Q08	% ch. on 2Q07 at constant FX
Total Revenues	114	152	40.9%
Operating Costs	-41	-56	44.9%
Operating Profit	73	96	38.7%
Net Write Downs on Loans	-6	-24	335.3%
Profit Before Taxes	67	75	18.3%
Cost/Income Ratio, %	35.7%	36.6%	101 bp

- **Total Revenues**
  - ✓ **up 41% y/y** driven by pick-up of net interest income and fees (mainly on loans) reflecting substantial business volume growth
  - ✓ **trend vs. 1Q08 positive**, +25 mln also reflecting a slightly improved financial markets environment
- **Operating costs +44.9% y/y,** mainly due hiring to support business growth and branch openings (network size significantly expanded to 84 branches: +22 y/y o/w +11 in 1H08)
- **Net write downs on loans rise by 20 mln** y/y due to high loan growth and strict provisioning methodology (reflected in good overall portfolio quality); Cost of risk at 97 bp
- **Net customer loans,** at constant fx, +78.9% y/y, +14.4% q/q to +9.2 bn

TURKEY[1]

mln	2Q07	2Q08	% ch. on 2Q07 at constant FX
Total Revenues	208	237	24.9%
Operating Costs	-107	-113	14.8%
Operating Profit	100	125	35.8%
Net Write Downs on Loans	-9	-32	245.5%
Profit Before Taxes	84	83	10.8%
Net Income for the Group	72	61	-4.7%
Cost/Income Ratio, %	51.7%	47.5%	-420 bp

- **Total Revenues +24.9%** driven by:
  - ✓ **improved commercial performance** positively affecting net interest income and fees
  - ✓ **strong volume growth both in customer loans (**+37.1% y/y, +7.3% q/q to 8.0 bn) **and deposits (**+16.4% y/y)
- **Operating costs +14.8%** driven by +71 net branch increase in 2Q08
- **Net write downs on loans** up y/y due to higher loan volumes and comparison with a low 2Q07

(1) the figures indicate unaudited pro-rata 1H08 IFRS results of KFS, denominated in euros

POLAND'S MARKETS: HEALTHY LENDING GROWTH; MARKET SLOWDOWN IMPACTING NET COMMISSIONS

mln	2Q07	1Q08	2Q08	%ch. on 2Q07	% ch. on 2Q07 at constant FX & per.
Total Revenues	554	542	580	4.7%	-5.8%
Operating Costs	-242	-245	-276	14.0%	2.5%
Operating Profit	312	297	304	-2.6%	-12.3%
Net Write Downs on Loans	-25	-13	-19	-24.0%	-28.0%
Profit Before Taxes	285	269	299	4.9%	-5.3%
Cost/Income Ratio (%)	43.7%	45.2%	47.6%	390 bp	385 bp

- **Total Revenues down 5.8% y/y:**
  - ✓ **net interest income +6.0% y/y**, mainly driven by **lending growth** (+14.7% y/y, at constant FX)
  - ✓ **net commissions -28% y/y** impacted by mutual funds market slowdown
- **Operating costs up 2.5% y/y reflecting good cost control** (inflation in Poland currently at 5.5%-6%)

  C/I ratio at 47.6%
- **Lower net write downs on loans** benefiting from good asset quality and decreasing volume growth, with cost of risk decreasing to 25 bp

Note: all figures without Bank BPH

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POLAND'S MARKETS: KPIs

KPIs	2Q07	2Q08	% ch. on 2Q07 at constant FX & per.
EVA (mln)	105	101	-15.4%
Total RWA BIS I (bn, eop)	20.8	27.1	15.9%
Revenues/avg. RWA (%)	11.5%	8.7%	-275 bp
Tax Rate (%)	20.7%	18.7%	-222 bp

KPIs	FY07	1H08	∆ on FY07 at constant FX & per.
Cost of Risk (%)	0.38%	0.25%	-22 bp
Branches (#, eop)	1,120	1,111	-9
FTE (#, eop)	22,249	22,184	-65

- EVA 101 mln, down from 105 mln in 2Q07
- RWA at 27.1 bn, +15.9% y/y
- 8.7% Revenues/ avg. RWA
- Branches at 1,111 by June 2008, with ongoing fine-tuning on the network (-9 branches on Dec07)
- FTEs, -65 thanks to natural attrition

Note: all figures without Bank BPH

RETAIL DIVISION: STRONG GROWTH IN NORMALIZED PROFIT BEFORE TAXES (+5.3%), THANKS TO OPERATING LEVERAGE

mln	2Q07	1Q08	2Q08	% ch. on 2Q07	% ch. 2Q07/2Q08, normalized
Total Revenues	2,750	2,842	2,839	3.2%	3.2%
Operating Costs	-1,779	-1,834	-1,860	4.6%	-2.3%
Operating Profit	971	1,008	979	0.8%	15.7%
Net write-downs on loans	-209	-284	-315	50.7%	50.7%
Profit before taxes	752	724	611	-18.8%	5.3%

KPIs	FY07	1H08	Δ on normalized figures
Revenues / Avg. RWA, %	9.5%	9.3%	-0.1 pp
Cost/Income Ratio, %	67.3%	65.0%	-3.4 pp
Cost of risk, bp (RWAs BIS I)	84 bp	99 bp	16 bp
EVA[(1)], mln	428	532	104
RARORAC[(1)]	12.8%	14.8%	2.0 pp

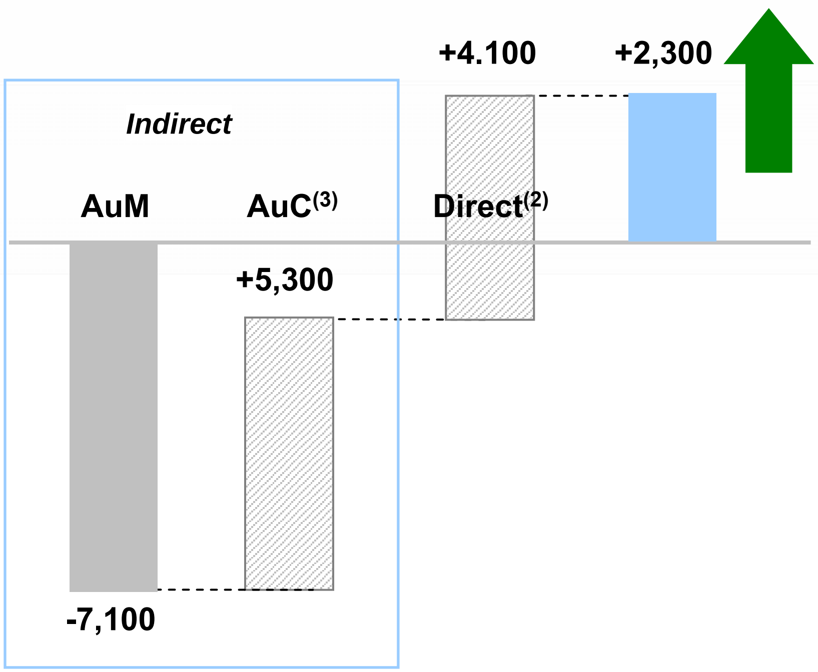
- **Despite very unfavorable market conditions, revenues up 3.2% y/y with Italy +6.4%, Germany & Austria -5.0%:**
  - ✓ **Net interest margin (+6.1%)**: excellent performance mainly driven by volumes growth
  - ✓ **Fees and commissions**: **still growing in Italy (+3.7%)**; weak in Germany and in Austria due to low sales of investments products
- **Operating Costs**: **-2.3% normalized**, with effective cost control across all cost lines
- **Operating Profit +15.7% y/y** normalized, confirming **strong operating leverage**
- **Net write-downs on loans +50.7% y/y**, affected by alignment of provisioning in former Capitalia (~+30 mln) and NPLs inflow

Normalized figures are adjusted TFR release (125 mln) in 2Q07 and integration costs (49 mln) in 2Q08

(1) Referred to 1H07, not to FY07

SIGNIFICANT INCREASE OF CUSTOMERS' TFA IN ITALY, WITH SHIFT TO DIRECT FUNDING SUPPORTING NET INTEREST INCOME GROWTH

TFA - 2008 ytd net flows[1], mln



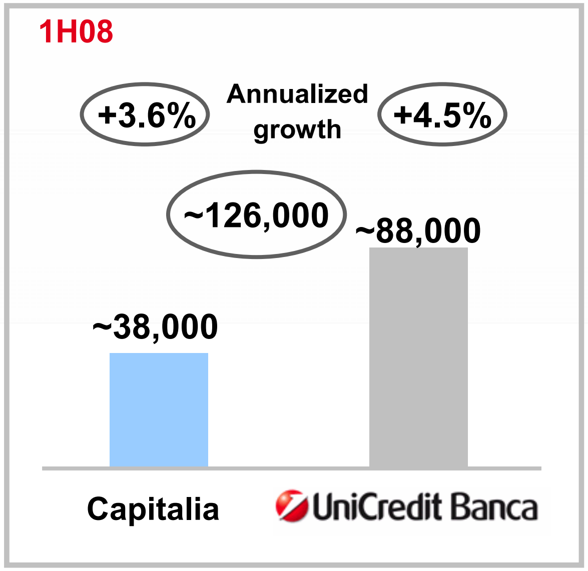
- **2.3 bn net TFA net flows, with AuM outflows channeled into direct deposits and AuC**
- **AuM -7.3%, 2 p.p. better than system thanks to quality of sales[4]**
- **Focus on sustainability: 50% of sales of investment products in 1H08 with Management Fee content, vs 42% in 1H07**

STRONG RETENTION OF CUSTOMER ASSETS

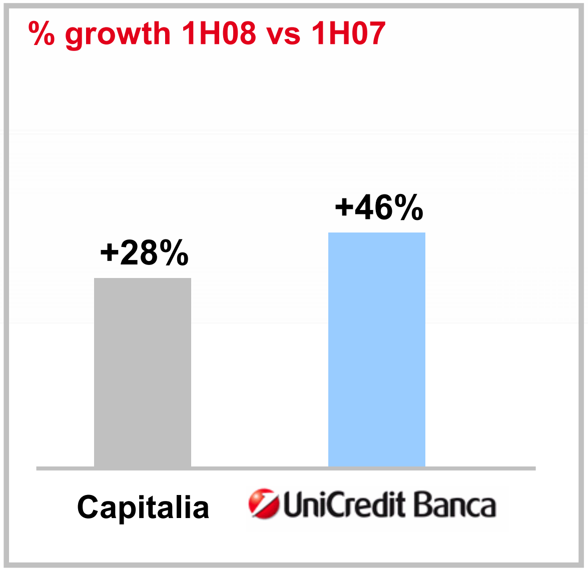
[1] Excluding market effect
[2] Deposits including Repos, average volumes excluding institutional clients
[3] Mainly Government Bonds and other Bonds
[4] As of May 08

COMMERCIAL INDICATORS CONFIRM GOOD PACE OF THE INTEGRATION OF CAPITALIA

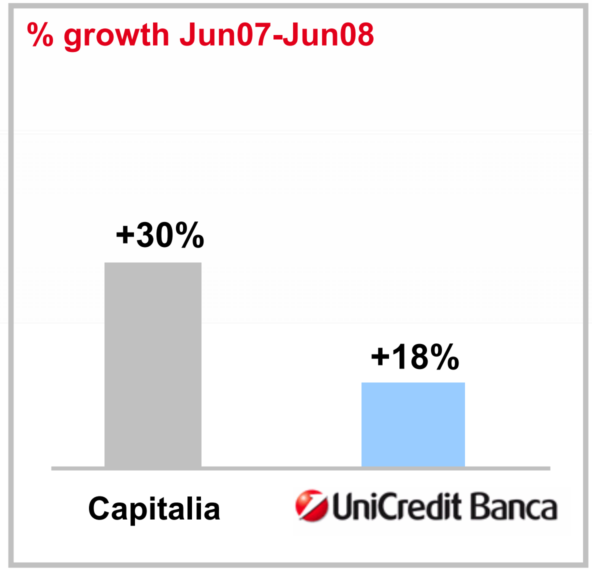
NET NEW CURRENT ACCOUNTS



GROSS MARGIN FROM SALE OF INVESTMENT PRODUCTS



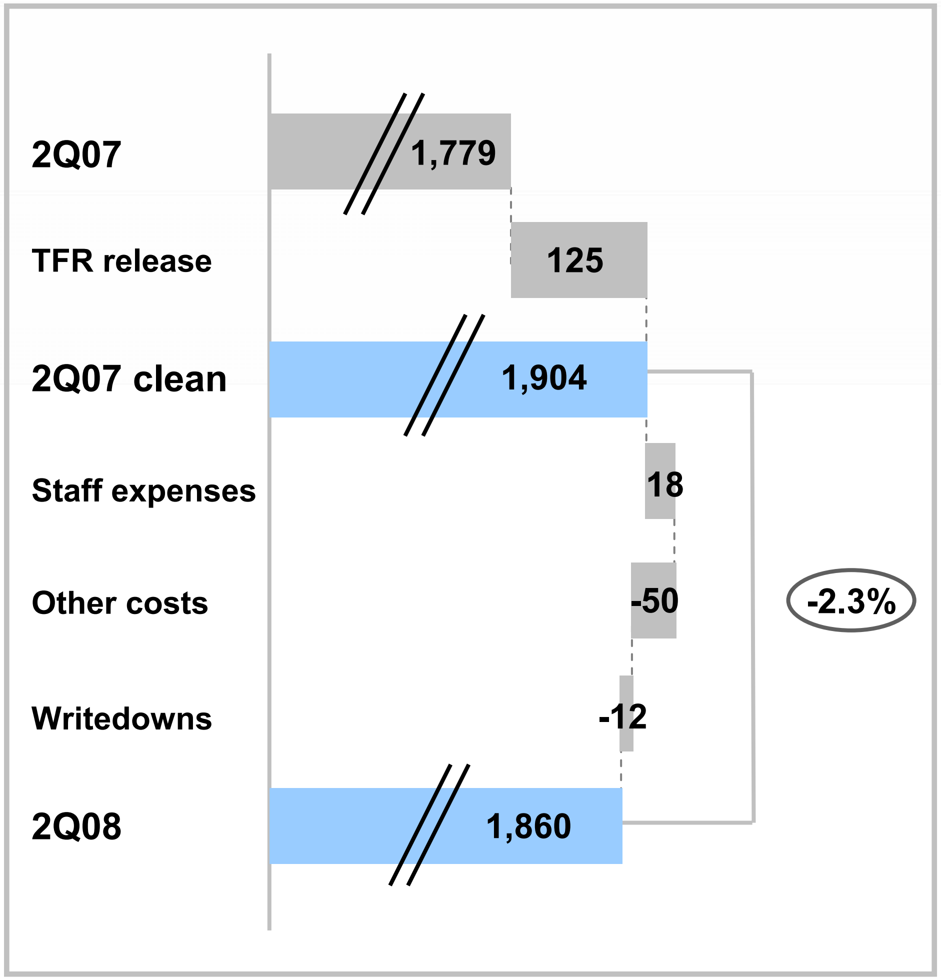
SMALL BUSINESS S/T LOANS STOCK



- **Quick shift of Capitalia towards UniCredit Banca best practice**
- **UniCredit Banca keeps delivering solid growth**

COST CUTTING WELL ON TRACK THANKS TO CAPITALIA AND HVB/BACA RESTRUCTURING

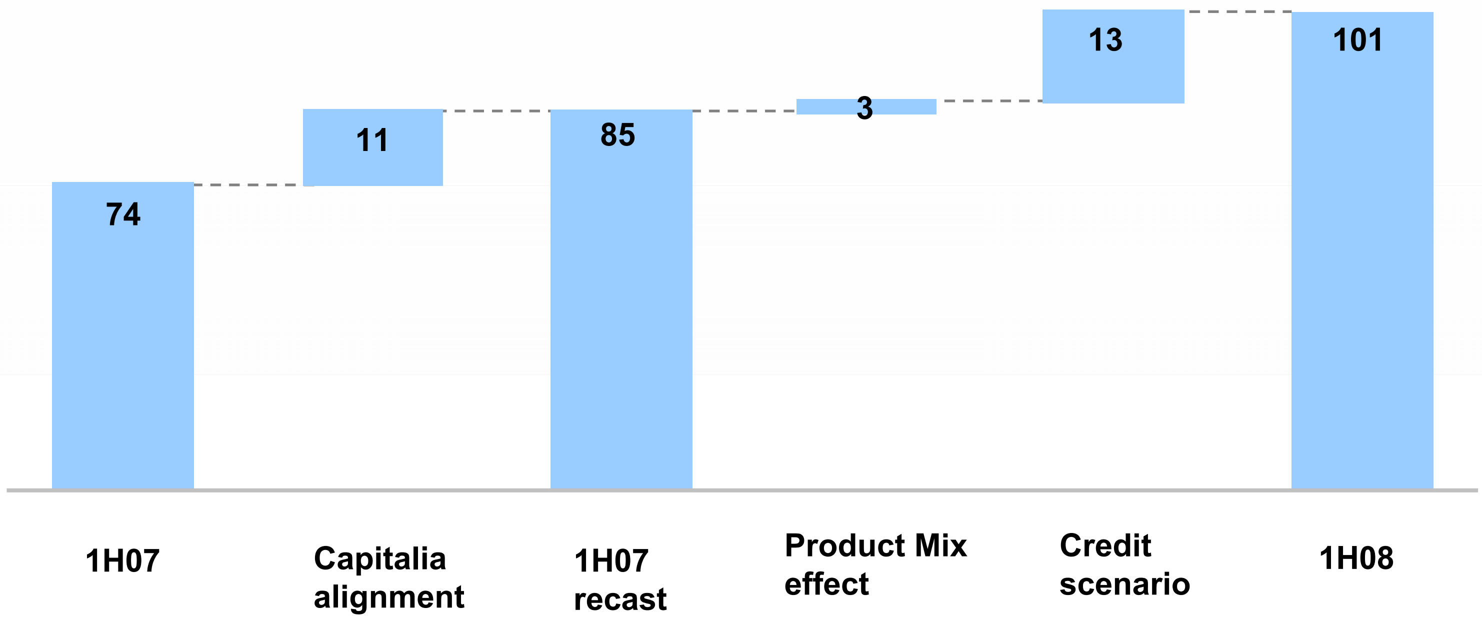
RETAIL DIVISION - OPERATING EXPENSES



- Operating expenses -2.3% y/y, normalizing for TFR effect in 2Q07 and integration costs in 2Q08
- Almost flat staff expenses as FTEs reduction (~-500 from Dec08) offsets contractual increases
- Other costs -5.5% y/y thanks to:
  - ✓ Strong cost cutting in Germany & Austria, -6.9% y/y
  - ✓ -5.2% y/y in Italy, thanks to synergies from Capitalia restructuring

PROVISIONS: RISE DUE TO CAPITALIA ALIGNMENT AND WORSENING OF SCENARIO

RETAIL ITALY PROVISIONS, bp[1]



- Increase in provisions only partly related to worsening scenario
- Volume growth, alignment of Capitalia in terms of watchlist coverage and stricter scenario assumptions drive the increase

(1) Calculated on RWAs

CORPORATE DIVISION: SOLID OPERATIONAL GEAR (+7.8% NET OF ONE OFF) AND DOUBLE DIGIT EVA GROWTH

mln	2Q07	1Q08	2Q08	% ch. on 2Q07
Total Revenues	1,511	1,518	1,548	2.4%
Operating Costs	-480	-491	-510	6.3%
Operating Profit	1,031	1,027	1,038	0.7%
Net write-downs on loans	-268	-276	-257	-4.1%
Profit before taxes	750	768	766	2.1%
RWA (BIS I - eop), bn	200	214	214	6.9%

KPIs	FY07	1H08	Δ on FY07
Revenues/Avg. RWA, % [(1)]	2.95%	2.88%	-6 bp
Cost/Income Ratio, %	32.8%	32.6%	-10 bp
Cost of Risk, bp	46 bp	51 bp	5 bp
EVA, (mln)[(2)]	432	490	13%
RARORAC, %	5.4%	7.3%	188 bp

- **Capitalia integration successfully achieved as shown by Rarorac strong recovery, supporting EVA creation**
- **Revenues up +2.4% y/y, +5.2% y/y net of derivatives shortfall and change in dividend policy:**
  - ✓ **net interest +11.2% y/y,** thanks to higher volumes, ongoing re-pricing sustains lending spread
  - ✓ **shortfall in derivatives sales** (-38 mln y/y) **and lower dividends** (changes in dividend seasonality in Austria) negatively impact revenues growth
- **Operating costs +6.3% y/y, -0.2% net of TFR and other non recurring staff related expenses:**
  - ✓ y/y comparison affected by 2Q07 TFR release (26 mln) and by Capitalia variable payments alignment (5 mln in June 2008)
  - ✓ net of extraordinary items cost decrease shows efficiency of cost reduction efforts allowing self funding of growth (Global Leasing and Germany)
- **Op. Profit and PBT increased respectively by 0.7% and 2.1% y/y, up 7.8% and 11.9% y/y** net of lower contribution of derivatives, staff relating expenses and change in dividend policy

(1) Figure in 1H08 is annualized

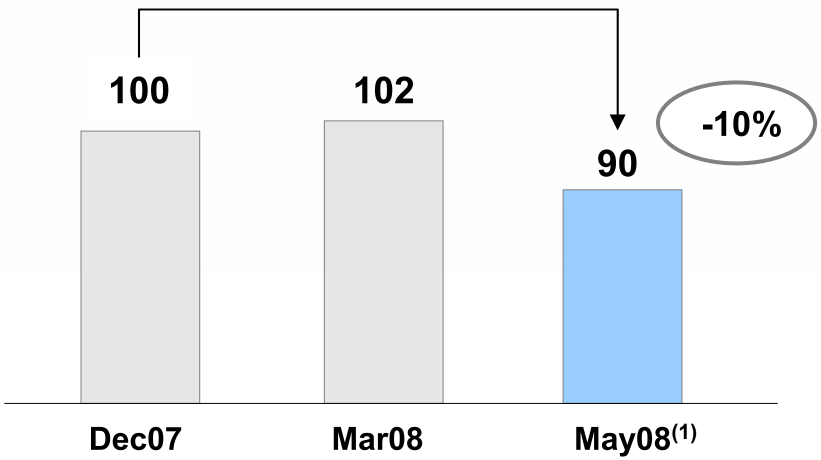
(2) EVA refers to 1H07, not to FY07

TACKLING OF EVA-NEGATIVE RELATIONSHIPS ALREADY SHOWING SIGNIFICANT RESULTS

CORPORATE DIVISION

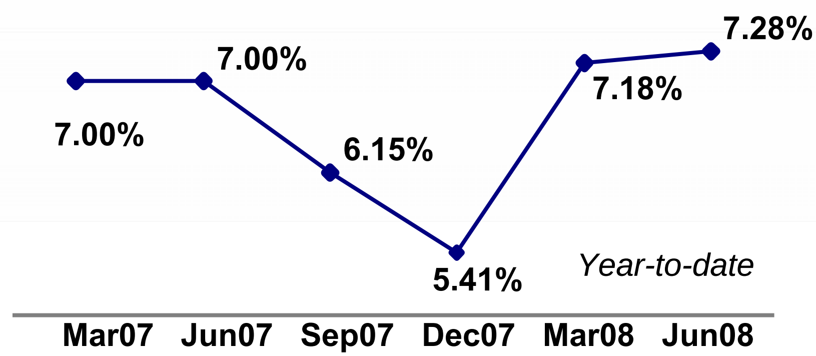
PROACTIVELY TACKLING AND REDUCING EVA NEGATIVE GROUPS' RWAs

(Index number referred to Corporate Networks in ITA+DE+AUT, Basel II)



- Significant progress made through implementation of structured processes
- Manage EVA-negative relationships by:
  - ✓ Re-pricing
  - ✓ Exit strategy
- Broader roll-out just started and expected to show further improvements by year-end

RARORAC BACK ON TRACK… REBOUNDING AFTER CAPITALIA INTEGRATION



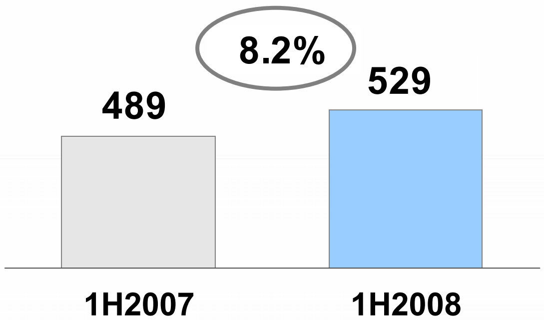
- **Italy: quick and effective integration of Capitalia**
- **Germany: successful completion of CREF turnaround**
- **Austria: keeping excellent returns** (over 15% RARORAC)

(1) Jun08 will be available at the end of August08

GLOBAL BUSINESS LINES WELL ON TRACK: LEASING AND GTB MAIN CONTRIBUTORS TO 1H08 REVENUE GROWTH

Global Transaction Banking - Revenues

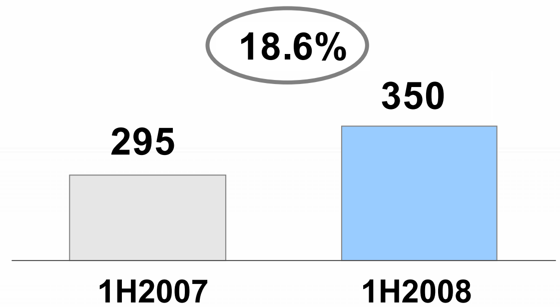
(Euro mln; y/y % ch)



- **Cash Management & Electronic Banking + 7%:**
  - ✓ **domestic payments & collection services (+7%):** raise in interest rates and initiatives on dormant customers drive performance
  - ✓ **launch of new platform** (Invoicecom) in Italy
- **Trade Finance + 8%:**
  - ✓ **higher fees on foreign guarantees** in core markets

Global Leasing - Revenues

(Euro mln; y/y % ch)

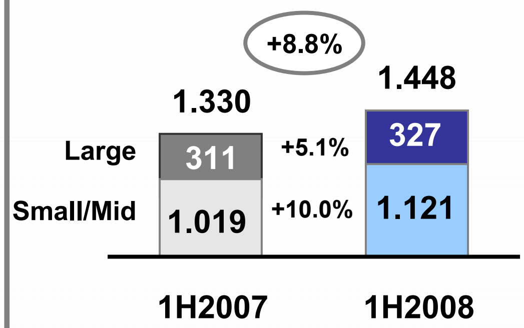


- **Good results in core markets …**
  - ✓ **higher spread on new business** (+14 b.p. 1H ‘08 vs. 1H ’07)
- **…and in CEE**
  - ✓ sustained **growth of new business** volumes (+10%, 1H ‘08 vs. 1H ‘07)
  - ✓ **higher spreads** (+27 b.p., 1H ‘08 vs. 1H ’07)
  - ✓ **increase of risk-free revenues** (i.e. insurance)

FOCUS ON MAIN SEGMENTS (LARGE, SMALL & MID): STRONG PUSH ON DEPOSITS (+11% Y/Y) COUPLED WITH SELECTIVE LENDING GROWTH (+10% Y/Y)

NET INTEREST[1]

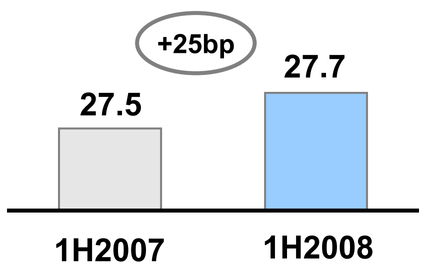
(Euro mln; y/y %.)



- **Net Interest sustained by volumes growth**
  - ✓ **deposit avg volume up +11% y/y** benefiting of a strong commercial push
  - ✓ **+10% y/y avg. loans growth**
- **Prices driven by different strategies for loans and deposits**
  - ✓ **stable spread on loans to offset increase in cost of funding:** re-pricing of small/mid clients balances pressure on large corporate
  - ✓ **lower spread on deposits reflecting aggressive volume growth**

DEPOSIT TO LOAN RATIO

(%: y/y delta b.p.)



- **Deposit to Loan ratio improved by 25 bp thanks to:**
  - ✓ **strong growth in deposits driven by Germany and Austria**, respectively +21.4% y/y and +31.6% y/y
  - ✓ **selective loan growth** driven by Austria and Germany in Large Caps and by all countries in Small and Mid Corporate

[1] Managerial data

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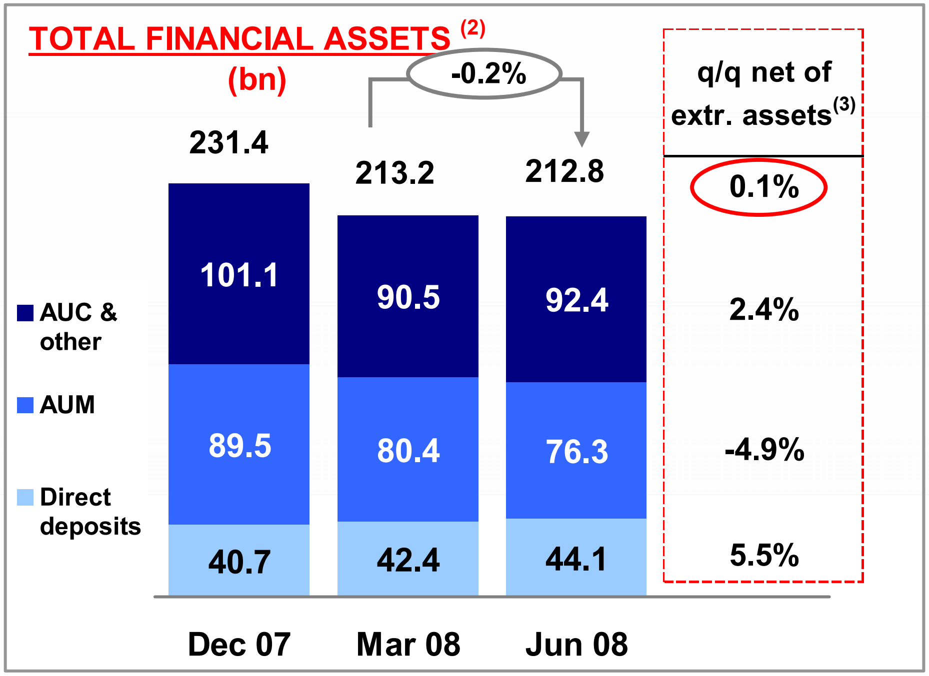
PRIVATE BANKING DIVISION: GOOD RESILIENCE THROUGH THE BEARISH UNCERTAINTY OF FINANCIAL MARKETS

mln	2Q07	1Q08	2Q08	% ch. on 2Q07 [1]
Total Revenues	369	376	367	-1.8%
Operating Costs	-213	-224	-224	-1.2%
Operating Profit	156	152	143	-2.7%
Profit before taxes	151	165	147	3.7%

KPIs	FY07	1H08	Δ on FY07
Revenues/Avg. TFA[2,4], bp	82	84	2 bp
Operating costs/Avg. TFA[2,4], bp	48	51	2 bp
Cost/Income Ratio, %[1]	60.8%	60.3%	-50 bp
EVA[5]	134	138	2.8%



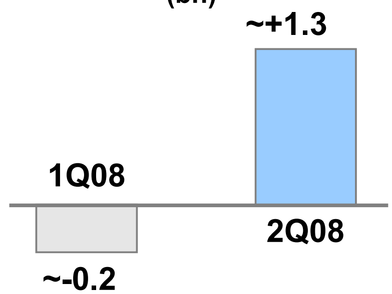
- **~2.4bn net sales[3] leading to substantial stability of Total Financial Assets vs March, despite negative performance effect** due to persisting bear market conditions
- **Overall margins in line with FY07**
- Ongoing clients' propensity to cash **driving good growth in net interest income (+32% y/y)[1]**, partially offsetting the **decline in commissions (-15% y/y)[1]** due to lower average AuM, Mifid impact and lower fees from transactions and sales
- **Effective cost control** (operating costs -1% y/y)[1], both on staff costs and other administrative expenses

(1) Pro-forma data taking into consideration the first time consolidation of Wealth Capital, excluding the Fineco Captive Brokerage activity (not executed in '08) and TFR release in '07
(2) TFA recasted in Dec 2007 for Wealth Capital and Montecarlo branch disposal
(3) TFA net of extraordinary assets (transaction which, due to their temporary nature, large size and low profitability, are not considered ordinary operations)
(4) KPIs calculated on TFA net of extraordinary assets (see above) ; 1H08 annualized
(5) EVA data referred to 1H07

NET SALES TURNING POSITIVE IN PRIVATE BANKING; INCREASING EFFICIENCY IN ASSET GATHERING

PRIVATE BANKING

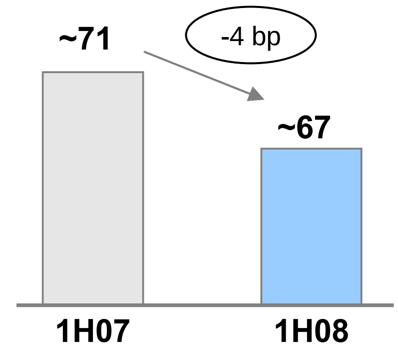
NET SALES PB[1]
(bn)



- **ITALY: strong net sales development** (+1.1bn vs 1Q basically zero)
- **GERMANY: turnaround of total net sales** (+0.4bn from -0.9bn in 1Q), **driven by securities in custody**
- **OFFSHORE:** successful completion of legal merge and IT migration of 2 of the 3 Luxembourg units

ASSET GATHERING

FINECO/XELION
Costs on TFA (bp)



- **Fineco/Xelion:**
  - ✓ legal merge and IT migration successful completed
  - ✓ Efficiency program well on track: ~200 FTE reduction since Nov/07
  - ✓ #2 in Italy for F.A. Net Sales (+1.0bn)[2]
  - ✓ ~22,000 net new accounts in 1H08 (<10,000 in 2H07)
- **DAB: +26% GOP y/y (1H)**, thanks to strict cost control

(1) Figures net of extraordinary assets (transaction which, due to their temporary nature, large size and low profitability, are not considered ordinary operations)

(2) Source: Assoreti, Jan-June '08

ASSET MANAGEMENT DIVISION: P&L IMPACTED BY MARKET DOWNTURN, PARTIALLY OFF-SET BY COST CONTROL INITIATIVES

mln	2Q07	1Q08	2Q08	% ch. on 2Q07
Total Revenues	409	317	292	-28.6%
Operating Costs	-170	-118	-142	-16.5%
Operating Profit	239	199	150	-37.2%
Profit before taxes	245	225	148	-39.6%

KPIs	FY07	1H08	Δ on FY07
Revenues/Avg. AUM (1), bp	57	53	-4 bp
Operating costs/Avg. AUM (1), bp	23	22	-1 bp
Cost/Income Ratio, %	41.3%	42.7%	1.4 pp
EVA (2)	331	228	-31.0%

- **Revenues** heavily reflecting **market crisis**:
  - ✓ Client **risk aversion and cash preference**
  - ✓ Credit and equity **bear markets**
  - ✓ **Unfavorable exchange rate trend**
- **Commissions** impacted by lower performance fees and decreasing management fees driven by AUM decline (Avg AUM - 64 bln y/y)
- **Operating costs down** 16.5% y/y, driven by cost reduction initiatives and staff expenses savings
- **Profit before taxes reducing y/y,** negatively affected by commissions trend; revenue gap partially compensated by cost management and control

(1) 1H08 annualized

(2) EVA refers to 1H07, not to FY07

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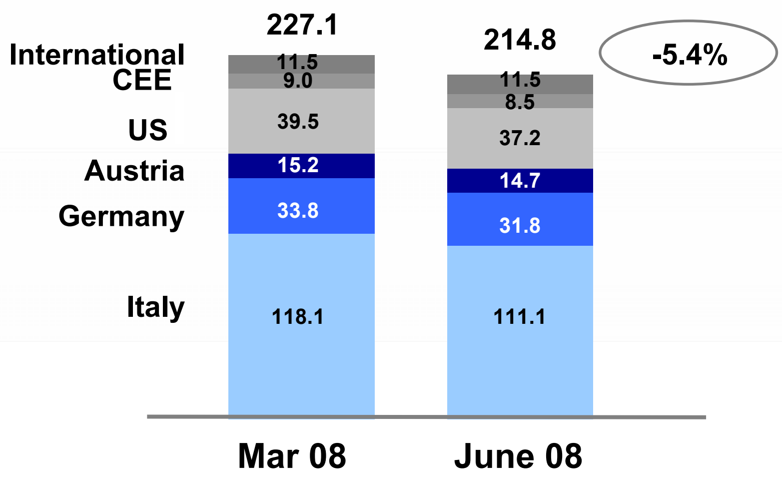
ASSET MANAGEMENT: AUM REDUCTION AFFECTED BY MARKET TURMOIL

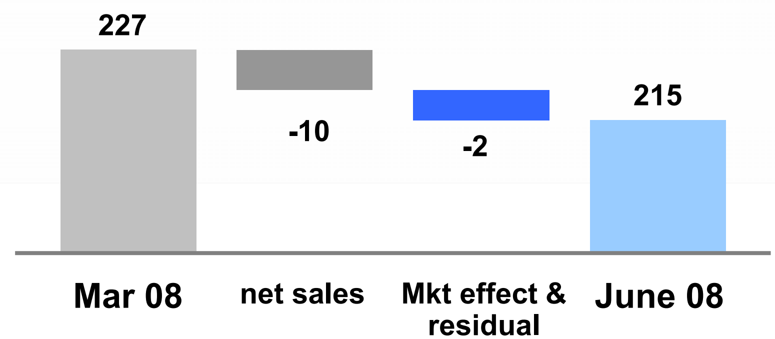
ASSETS UNDER MANAGEMENT

Eur bn



AUM EVOLUTION

Eur bn



- **AuM q/q reflecting adverse industry trend as well as market effect and Vanderbilt NY divestiture; positive sales momentum in higher margin alternative products and Institutional channel in International**
- **Italy**: AuM drop in 2Q almost entirely attributable to negative net sales, also due to MIFID impacts
- **Germany and Austria**: decreasing AuM on low-margin institutional channel under active restructuring
- **CEE**: AUM shortfall mainly due to negative contribution of Poland (-530 mln in the quarter) for both industry outflows and adverse market effect
- **US**: decrease in AuM mainly due to Vanderbilt NY divestiture, offsetting exchange rate and market effect
- **International**: flat AuM trend reflecting quarter positive net sales (mainly UK) offset by market effect

MIB DIVISION: A POSITIVE EUR 1.1 BN SWING IN PRE-TAX PROFIT COMPARED WITH THE PREVIOUS QUARTER

MIB MAIN KPIs

mln	2Q07	1Q08	2Q08	% ch. on 2Q07
Total Revenues	1,167	-295	799	-31.5%
Operating Costs	-467	-378	-353	-24.4%
Profit before taxes	722	-695	402	n.m
RWA (BIS I - eop), bn	89.4	89.4	84.5	-5.5%

KPIs	FY07	1H08	Δ on FY07
Revenues/Avg. RWA, %	3.9%	1.1%	-2.7 bp
Cost/Income Ratio, %	40.0%	n.s.	n.s.
Cost of Risk, bp [(1)]	-4 bp	10 bp	n.s.
VaR, 1-day 99% (mln)	32.3	56	74.6%
EVA (mln) [(2)]	708	-431	-1,139
RARORAC, % [(2)]	27%	-16%	-43 pp

- **799 mln total revenues**, exceeding by ~50% the cumulated revenues of the last three quarters (3Q07 - 1Q08)
- **Costs -24% y/y**, due to cost savings related to staff and non-staff expenses and lower accruals for variable compensation
- **Profit before tax** from -695 mln in 1Q08 **to 402 mln in 2Q08**

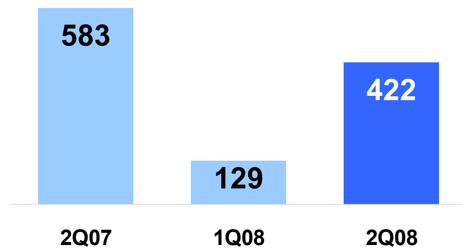
[(1)] Calculated on RWAs BIS 1

[(2)] Referred to 1H07, not to FY07

MIB MARKETS EXCL. ABS PORTFOLIO: SUBSTANTIAL IMPROVEMENT VS 1Q08

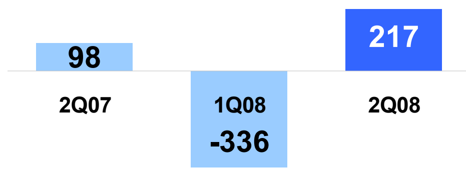
TOTAL RETURN REVENUES, mln

MARKETS
ex ring fenced ABS portfolio



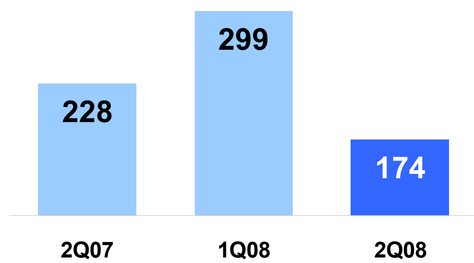
- Overall good quarterly results, after the severely impacted 1Q08

o/w
STRUCTURED CREDIT
ex ring fenced ABS portfolio



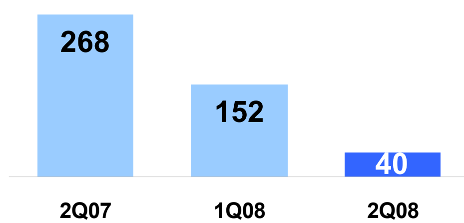
- Rebound in credit related activities with positive contribution across all business lines
- Reduced default risk premium on credit spreads and the tightening of the negative basis on bonds/CDS supported Structured Credits performance in 2Q

o/w
FICC (CASH & DERIVATIVES)



- FICC in line with expectations, although extremely difficult trading markets in Rates
- Successful cash and derivatives interest rate management and trading activities in EEMEA markets

o/w
EQUITIES (CASH & DERIVATIVES)

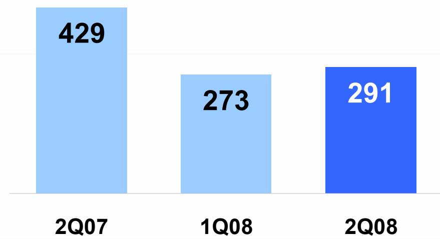


- Positive Cash Equity trading result in 2Q, after difficult 1Q despite volatile market environment
- Significantly reduced demand for Structured Equity products as investors suffered from poor underlying market performance and high volatility.

MIB INVESTMENT BANKING: SOLID CONTRIBUTION FROM ORIGINATION & ADVISORY BUSINESS

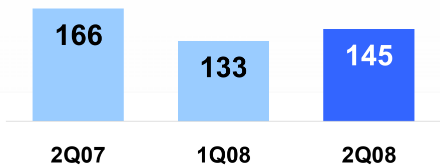
TOTAL RETURN REVENUES, mln

INVESTMENT BANKING



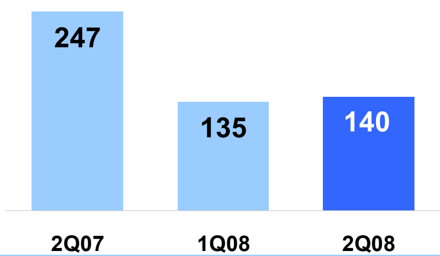
- Less affected by the credit crisis but still suffered partially from general market conditions
- Origination & Advisory as well as Financing with solid results, both with ~6% increase versus previous quarter

o/w
CAPITAL MARKETS & ADVISORY



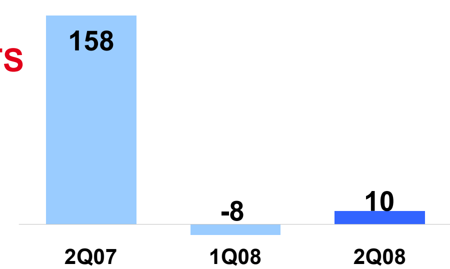
- DCM business closed a significant number of financial and corporate benchmark transactions
- M&A business with a solid deal flow in the core markets, but facing a difficult environment in Eastern Europe
- Securitization market still characterized by a fundamental supply/demand dislocation

o/w
FINANCING



- LBO business strongly focused on midcaps with deal flow stabilized at lower level.
- Strong flow in Project and Commodity Finance with positive deal opportunities going forward

PRINCIPAL INVESTMENTS

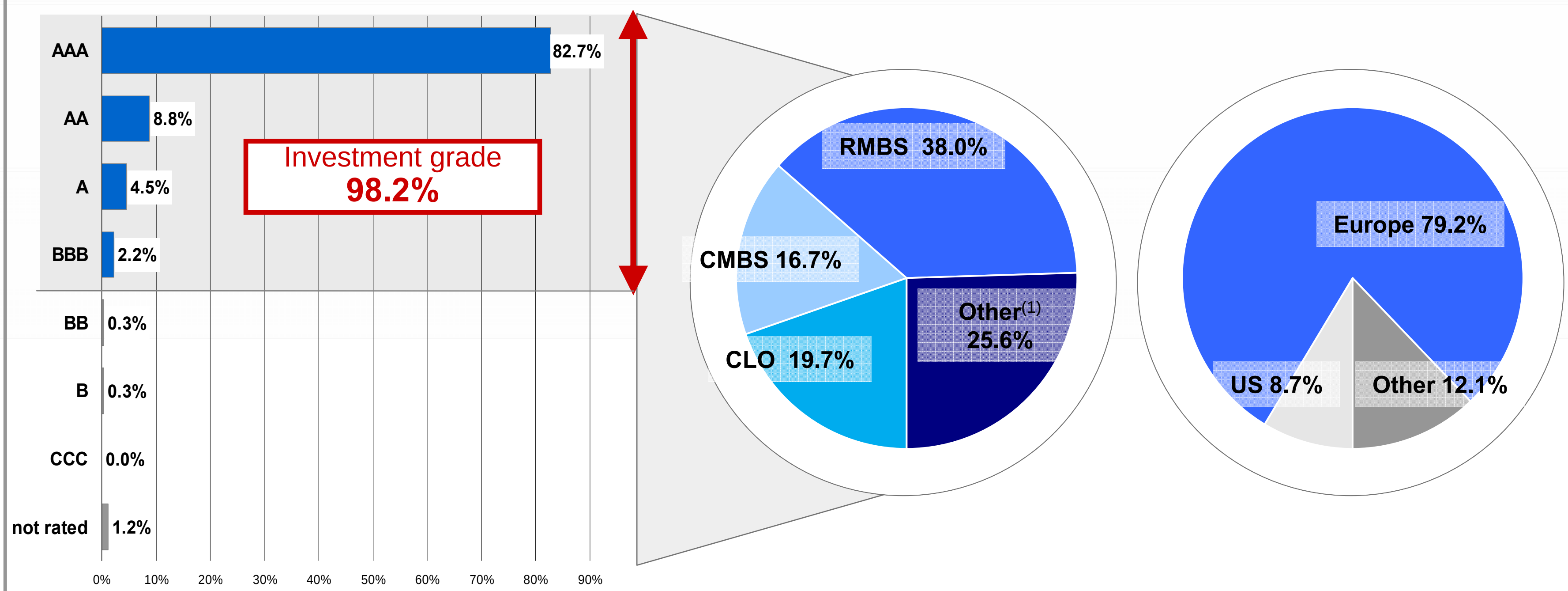


- Private Equity Funds are the main revenue contributor in 2Q
- Portfolio in good fundamental shape
- Hedge Funds still suffered from some MTM losses driven by general market environment in 2Q

ABS PORTFOLIO: HIGH QUALITY, WELL DIVERSIFIED

EUR 11.6 bn ABS Portfolio:
Market values, as of 30 June 2008

PORTFOLIO BREAKDOWN



- High quality ABS portfolio:
  - ✓ EUR 11.6 bn total market value, -4.2 bn ytd
  - ✓ 80% in Europe; only 9% in the US, of which just 67 mln US Sub-prime
  - ✓ No hedging risk
  - ✓ Sensitivity to spread low and decreasing

(1) Mainly Auto, Consumer Loans, Credit Cards, CDO, Lease, NPL, SIV, State-related and Student Loans; Others

CONDUITS, SIVs AND SUB-PRIME

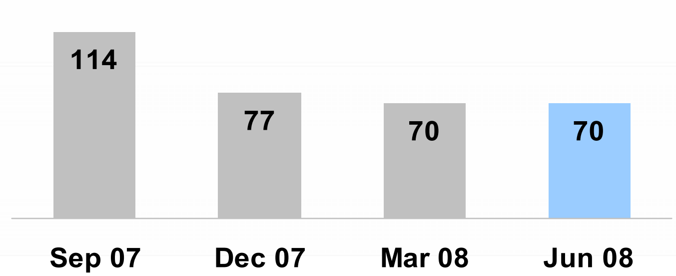
MIB DIVISION

HVB sponsored conduits, fully consolidated

Drawn and funded amounts, bn

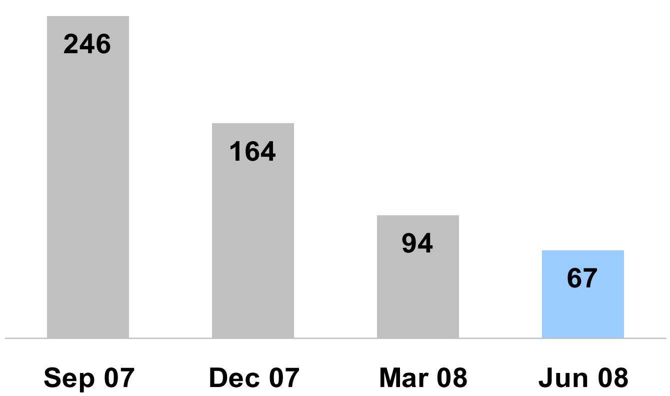
Investments in 3rd Parties SIVs

Investments, no sponsorship, mln



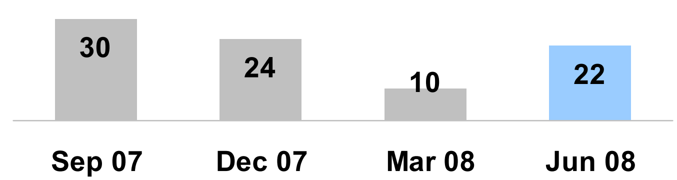
US Sub-prime

Net exposure, mln



Monoliners

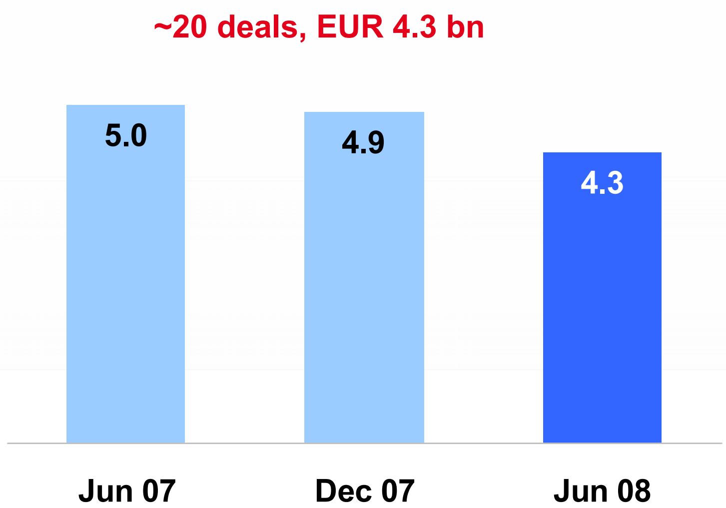
Direct risk exposure, mln(1)



(1) Amount weighted for the relevant LGD factor

HIGH QUALITY LEVERAGED BUY-OUT BUSINESS

UNDERWRITING PORTFOLIO, bn



Valued on a cost basis, no recognition of fees

- **All strong credit stories, including two jumbo deals**
- LBO business more stabilized with deal volumes in the ballpark of 200/400 mln
- New transactions underwritten with lower leverage, higher equity contribution and higher pricing than in 2007
- Continued emphasis on European core markets, building upon UniCredit Group's market-leading position and corporate relationships

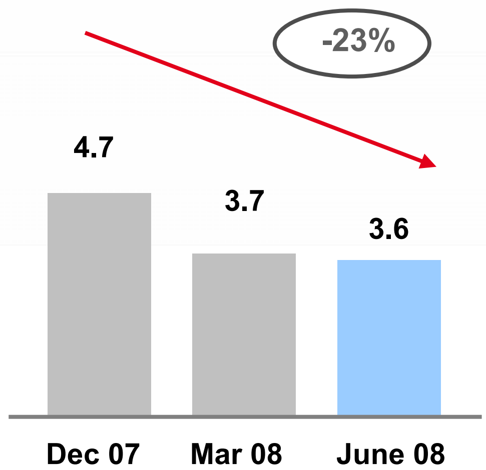
HOLD PORTFOLIO

- **EUR 4.85 bn in 148 deals (-0.23 bn vs 1Q08);** 75% in Western Europe
- Close monitoring of watch-list transactions ensured. UniCredit LBO exposure remains high quality and well diversified by region, industry and granularity; all risk indicators developed as anticipated
- Hold portfolio almost exclusively **senior** secured debt **(>95%)**

NB: Data refer to UMIB LBO Commitments and excludes any LBO exposure of Capitalia and any UniCredit corporate bank (e.g. UBI, Pekao, etc)

HVB: CONTINUED SUCCESSFUL REDUCTION OF NET IMPAIRED LOANS AND NON STRATEGIC ASSETS

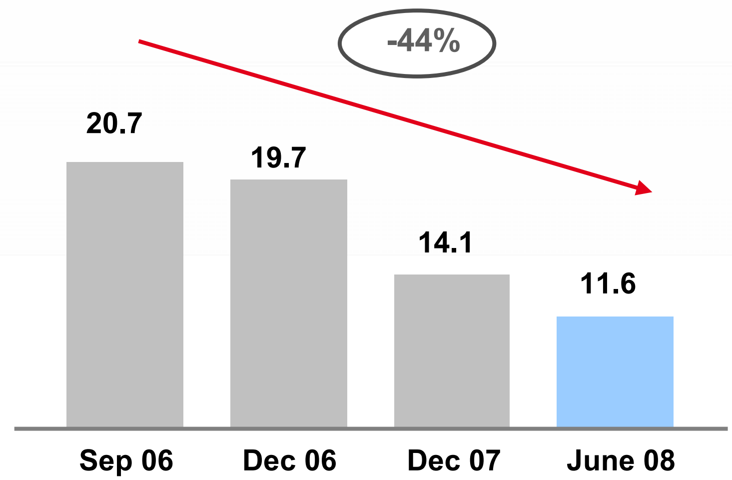
NET IMPAIRED LOANS, bn



COVERAGE RATIO	49.0%	54.9%	54.8%

- Constant decrease in both gross and net impaired loans

SCP, gross volumes, bn

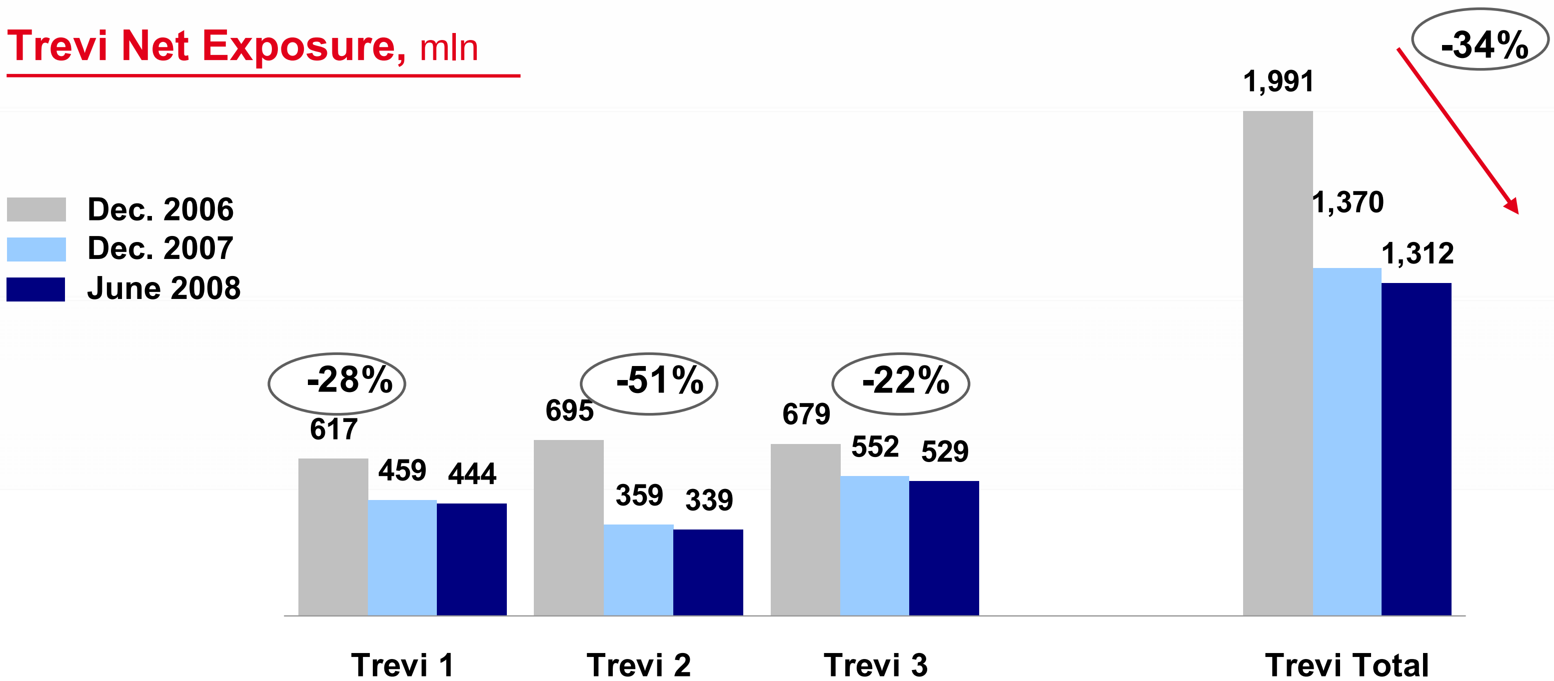


- Ongoing successful reduction since creation end of September ’06 by 44%, achieved through day-by-day operations
- Continuing decrease by ~18% in 6M/08 despite challenging market environment

UniCredit Group

TREVI: STRONG DECREASE DUE TO ALIGNMENT TO UNICREDIT VALUATION STANDARDS

Trevi Net Exposure, mln



	Trevi 1	Trevi 2	Trevi 3	Trevi Total
Coverage %	74%	76%	72%	74%
Collaterized Exposure %	20%	71%	17%	32%

~+11% p.p. from Dec.06

- **Trevi collection: positive qoq trend, recovery since Trevi portfolio under direct control of UCMB (Unicredit Credit Management Bank -S&P best rating for an European servicer-)**