



Policy

**Organization and Management Model of
UniCredit S.p.A.
pursuant to Italian Legislative Decree 231/2001**

Approving Function Board of Directors

Date: July 2019

Proponent Group Compliance

MASTER RECORD

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Replaced/revised regulations and main changes introduced

Replaced/revised regulation	Replaced/ revised regulation date	Reason /Summary of main changes	Change type
3635/4	09/04/2019	<ul style="list-style-type: none"> Update of the following chapters: 1, 3, 4, 5 and 6. The main changes refer to (i) the revision of the chapter 3 relating to the Corporate Governance of the Group, (ii) the revision of the chapter 4 for the attribution of the functions of the Supervisory Body to the Board of Statutory Auditors and (iii) the revision of chapter 5 with reference to the role of the Supervisory Body in the disciplinary system. 	Revision

Linked Group regulation

Title	Internal regulation number	Brief explanation of the connection
<i>The Decision Protocols and the Informative Notes according to Model 231 of UniCredit S.p.A.</i>	<i>The Decision Protocols and the Informative Notes according to Model 231 are published in norm@NET > Consolidated Texts > Legislative decree no. 231 dated 8th June 2001> Protocolli 231 e Note Informative</i>	<i>The Decision Protocols and the Informative Notes according to Model 231 are integral part of the Organization and Management Model of UniCredit S.p.A.</i>

Browser for Foreign Branch addressees

Sections in the area of responsibility of UniCredit S.p.A.	The entire document
Sections in the area of responsibility of UniCredit S.p.A. International Branches	The entire document

CONTENTS

MASTER RECORD	1
CHAPTER 1: SCOPE AND PURPOSE OF THE ORGANIZATION AND MANAGEMENT MODEL.....	5
1.1 Introduction.....	5
1.2 Addressees	5
1.3 Function and purpose of the Model.....	5
1.4 Adoption of the Model within the Group.....	6
CHAPTER 2: THE REGULATORY FRAMEWORK.....	7
2.1 The legal system of administrative liability of legal entities, companies and associations.....	7
2.2 Crimes and offences that give rise to the administrative liability of entities	8
2.3 Adoption of the Organization and Management Model for the purposes of exemption from administrative liability	9
2.4 Sources of the Model: ABI guidelines for the adoption of Organization and Management Models for administrative liability of banks	10
CHAPTER 3: ITALIAN LEGISLATIVE DECREE 231/01 RISKS PREVENTION MEASURES	11
3.1 Internal controls and risk management system.....	11
3.2 Delegated authority and responsibilities.....	14
3.3 The Integrity Charter, the Code of Conduct and the Code of Ethics pursuant to Italian Legislative Decree 231/01	14
3.4 Decision Protocols and “sensitive” processes pursuant to Italian Legislative Decree 231/01.....	15
CHAPTER 4: SUPERVISORY BODY	16
4.1 Structure and composition of the Supervisory Body.....	16
4.1.1 Requirements.....	16
4.1.2 Revocation of the SB members	16
4.1.3 Revocation of the SB functions.....	17
4.2 Definition of duties and powers of the Supervisory Body.....	17
4.3 Reporting by the Supervisory Body	18
4.4 Information flows to the Supervisory Body.....	19
4.4.1 Information flows	19
4.4.2 Reports of unlawful conduct and breaches of the Model - whistleblowing.....	19
4.5 Information to and from UniCredit S.p.A.’s Supervisory Body and the subsidiaries’ Supervisory Bodies	20
CHAPTER 5: THE DISCIPLINARY SYSTEM	22
5.1 General principles.....	22
5.2 Sanctions	22
5.2.1 Sanctions applicable to the Professional Areas and to the Management.....	22

5.2.2 Sanctions applicable to Directors.....	23
5.2.3 Sanctions applicable for breaches of Whistleblowing related provisions.....	24
5.3 Measures against Corporate Offices.....	24
5.4 Rules applicable to relations with third parties.....	24
5.4.1 Intercompany relations.....	24
5.4.2 Relations with non-Group third parties.....	24
5.5 Procedure for application of sanctions.....	25
CHAPTER 6: INFORMATION AND STAFF TRAINING	26
6.1 Dissemination of the Model.....	26
6.2 Staff training	26
CHAPTER 7: UPDATE OF THE MODEL.....	27
CHAPTER 8: ATTACHMENTS.....	28

CHAPTER 1: SCOPE AND PURPOSE OF THE ORGANIZATION AND MANAGEMENT MODEL

1.1 Introduction

This Organization and Management Model of UniCredit S.p.A. (hereinafter “the Model”), adopted by the Board of Directors is composed of:

- this General Section, which contains
 - the regulatory framework;
 - a description of the control system adopted by UniCredit S.p.A. in order to mitigate the risk of perpetration of the offences envisaged by Italian Legislative Decree 231/01;
 - the identification and appointment of the Supervisory Body of UniCredit S.p.A. (hereinafter also the “SB”) with specification of its powers, duties and relevant information flows;
 - the disciplinary system and its penalties;
 - the information and training plan to be adopted in order to ensure awareness of the Model’s measures and provisions;
 - update policies and adjustment of the Model;
- the Special Section, that is the decision protocols, including the Information Notes.

The Model also includes the following annexes, which form an integral part thereof:

- Annex 1 “List of predicate offences and illegal conducts”;
- Annex 2 “Code of Ethics” pursuant to Italian Legislative Decree 231/01.

1.2 Addressees

The principles and contents of the Model are addressed to the following persons (hereinafter the “Addressees”):

- members of the Corporate bodies;
- all UniCredit S.p.A. staff, including those seconded abroad with Group companies, namely:
 - subordinate employees, including the *top management* and the employees of UniCredit S.p.A. foreign branches (hereinafter “UniCredit” or “the Bank”);
 - employees under fixed-term employment contract (including for example project-based staff and interns);
 - employees of Group companies on secondment with the Bank;
- within the scope of existing relationships, third parties, including without limitation
 - self-employed staff or quasi-employees;
 - professionals;
 - consultants;
 - agents;
 - suppliers;
 - business partnerswho, although they do not belong to UniCredit, take part in carrying out the Bank’s activities, on the basis of contractual relations.

1.3 Function and purpose of the Model

The decision of the Board of Directors of UniCredit S.p.A. (hereinafter also “BoD”) to adopt a Model was taken as part of a broader Bank policy applied throughout the Group. This policy has been implemented through a series of initiatives to encourage the Addressees to espouse the principles of transparency and conscientious management to comply with current legislation, and to embrace fundamental ethical principles in the pursuit of the corporate purpose.

In particular, by adopting the Model, the Board of Directors intends to pursue the following objectives:

- to inform all the Addressees that UniCredit unequivocally condemns any conduct that is contrary to the provisions of the law, supervisory rules, internal regulations and the principles of sound and transparent business activities that guide the Bank;
- to remind the Addressees of the severe administrative sanctions that will be imposed on the Bank if offences are committed;

- to prevent unlawful conduct, including the commission of criminal offences, in the Bank by maintaining constant control over all areas of risk and by training staff in the proper discharge of their assigned duties;
- to integrate and reinforce the system of corporate governance, which presides over the management and Bank's control;
- to inform all those who operate in the name, on behalf of or in any case in the interest of the Bank, that the violation of the provisions contained in the Model will result in the application of sanctions, regardless of the possible commission of facts constituting a crime.

1.4 Adoption of the Model within the Group

For the purpose of this Model, companies being part of the Group shall mean all the Italian companies directly or indirectly controlled by UniCredit S.p.A., as well as the permanent establishments in Italy of foreign companies, directly or indirectly controlled by UniCredit S.p.A..

UniCredit S.p.A., aware of the importance of a correct application of the principles established by Italian Legislative Decree 231/01 within the entire Group, provides the companies belonging to and directly controlled by UniCredit Group, through the most suitable procedures, with the principles and guidelines to be accomplished in order to adopt the Organization and Management Model pursuant to Italian Legislative Decree 231/01". These companies are in turn responsible for sending the above information to their subsidiaries.

The Group member companies appoint their own Supervisory Body and autonomously adopt, by resolution passed by their Boards of Directors and under their own responsibility, their own «Organization and Management Model» pursuant to Italian Legislative Decree 231/01.

Each Group member company identifies its own at-risk activities as well as suitable measures to prevent perpetration of the offences, considering the nature and type of the activity performed, as well as the size and structure of its organization.

In drawing up their own Model, the Group member companies follow the principles set forth in the UniCredit S.p.A.'s Model and assimilate its content, unless analysis of their own at-risk activities highlights the need or the advisability of adopting different or further specific measures of prevention over and above those indicated in this Model. The Group member companies submit any problematic aspect that they may encounter in ensuring that their Organization and Management Model complies with this Model to the Supervisory Body of UniCredit S.p.A., by asking a Non-Binding Opinion. The opinion provided by the Holding Company's Supervisory Body will not however limit in any way the autonomy of either the Supervisory Bodies or the Boards of Directors of the individual companies in taking the decisions they deem most appropriate in relation to the concrete reality of their companies.

In its capacity as Holding Company, UniCredit S.p.A. has the power to verify compliance of the Models implemented by the subsidiaries with the criteria above specified. UniCredit S.p.A. uses the Internal Audit organizational structures to carry out this control activity.

CHAPTER 2: THE REGULATORY FRAMEWORK

2.1 The legal system of administrative liability of legal entities, companies and associations

Italian Legislative Decree no. 231/01 was issued in partial implementation of the Delegated Law no. 300 dated September 29, 2000 and regulates, by introducing for the first time into the Italian legislation, the concept of administrative liability of legal entities, companies and associations, including those without legal personality (Entities).

The Delegated Law no. 300/2000 which, inter alia, ratifies and implements the Convention on the Protection of the European Communities' Financial Interests of July 26, 1995, the EU Convention of May 26, 1997 on Prevention of Bribery involving European Community Officers or EU member States and the OECD Convention on Combating Bribery of Foreign Public Officials in International Business Transactions of December 17, 1997, complies with the obligations contained in the foregoing international agreements, and specifically those of the EU, which order the provision of paradigms of corporate liability and a corresponding system of sanctions to punish corporate crime.

Italian Legislative Decree 231/01, which brings Italy into line with international requirements and harmonizes its legislation with that of many other European countries, establishes the concept of liability of a "*societas*", defined as "*an autonomous centre of interests and legal relations, a reference point for duties of various nature, and a matrix of decisions and activities carried out by persons operating in the name, on behalf, or in the interest of the entity*"¹

The establishment of the principle of corporate administrative liability arises from the empirical consideration that illegal activities carried out within a company, far from being the result of an individual's private initiative, are more frequently the result of a pervasive *company policy* and stem from decisions made at the top levels of the company in question.

It concerns an "administrative" liability unique in its characteristics, as although it entails civil sanctions, it ensues from a criminal offence, for which the rules and safeguards of criminal trials apply.

Specifically, in Article 9, Italian Legislative Decree 231/01 foresees a series of sanctions that can be divided into four types:

- pecuniary sanctions
- disqualifying sanctions:
 - disqualification from exercise of activities;
 - suspension/revocation of a license or a concession or an authorization functional to the perpetration of the offence;
 - prohibition on contracting with public administration;
 - exclusion from benefits, contributions, funding and subsidies and possible revocation of those already granted;
 - ban on advertising goods or services;
- confiscation;
- publication of the sentence.

Administrative sanctions against a company may only be imposed by a criminal court judge and only if all the objective and subjective conditions envisaged by the legislator are met, and namely: perpetration of the offence in the interest or to the advantage of the company by corporate officers ("apical" directors or their subordinates).

Corporate liability also extends to offences committed abroad, provided that no action is taken by the State where the offence was committed and provided that the specific conditions envisaged in Italian Legislative Decree 231/01 apply.

Administrative liability arises above all from an offence committed *in the interest of or to the benefit of* an entity. In case of an *exclusive* advantage of the perpetrator (or of a third person other than the entity), the entity will not be held liable insofar as it is absolutely and manifestly uninvolved in the offence.

With regard to the persons involved, Article 5 of Italian Legislative Decree 231/01 specifies that the entity will be held liable if the offence is committed:

¹ Report to the preliminary project of the Criminal Code reform – Grosso Committee

- a) “by persons holding representative, administrative or directional functions in the entity or in a unit of the entity with financial and functional autonomy or by persons who have even de facto responsibility for management and control of the entity” (“apical” subjects);
- b) “by persons under the direction or supervision of one of the persons referred to in point a) above” (“subordinate” subjects).

The entity’s liability is additional to that of the natural person who physically committed the offence, and is not dependent thereon, as it exists even when the perpetrator of the offence has not been identified or cannot be charged or in the event that the offence is extinguished for a cause other than amnesty.

For the purpose of asserting the liability of the entity, further to the above-mentioned criteria that objectively link the offence to the entity, the legislator requires also an inquiry as regards the entity’s culpability. This condition is intended to determine an *organizational liability*, which consists in a breach of the due diligence rules set by the entity itself in order to prevent the specific risk of perpetration of offences.

The legislator has set forth specific provisions for the cases of transformation, merger, reverse merger and sale of business, for which further details can be found in the provisions of Articles 28-33 of Italian Legislative Decree 231/01.

2.2 Crimes and offences that give rise to the administrative liability of entities

Originally prescribed for offences against the Public Administration (hereinafter “P.A.”) or prejudicial to P.A.’s wealth, corporate liability has since been extended by legislative measures subsequent to Italian Legislative Decree 231/01 to include many other crimes and administrative offences. With regard to the latter, it is hereby specified that each time this document refers to “predicate offences” or “offences”, this reference includes all the crimes introduced by the legislator, such as those envisaged by the market abuse regulations (Article 187 *bis* and 187 *ter* of Italian Legislative Decree 58/98²).

Most notably, corporate administrative liability may arise from the offences/crimes foreseen by Italian Legislative Decree 231/01, as hereunder listed:

- 1) Offences against the public administration (Articles 24 and 25);
- 2) IT offences and unlawful data processing (Article 24 *bis*);
- 3) Organized crime (Article 24 *ter*);
- 4) Counterfeiting currency, securities and revenue stamps and distinguishing signs or marks (Article 25 *bis*);
- 5) Crimes against industry and commerce (Article 25 *bis*.1);
- 6) Corporate offences (Article 25 *ter*)³;
- 7) Crimes for the purpose of terrorism or subversion of democratic order (Article 25 *quater*);
- 8) Mutilation of female genital organs (Article 25 *quater*.1);
- 9) Crimes against the person (Article 25 *quinquies*);
- 10) Market abuse (Article 25 *sexies*);
- 11) Unlawful killing or serious/very serious personal injury caused by breach of laws on accident prevention and industrial health and safety (Article 25 *septies*);
- 12) Receipt of stolen goods, money laundering, use of money, goods or benefits of unlawful provenance, and self-laundering (Article 25 *octies*)⁴;
- 13) Crimes involving breach of copyright (Article 25 *novies*);
- 14) Inducement not to provide statements or to provide untruthful statements to the judicial authorities (Article 25 *novies*);
- 15) Environmental offences (Article 25 *undecies*);

² In criminal law, the “offence” is a human act that has been perpetrated or omitted, to which the legal system associates a criminal punishment based on the fact that said conduct has been defined as unlawful as it constitutes an offence to a legal asset or to a series of legal assets (which may be financial or non-financial assets) protected by the legal system through a special criminal law provision. It is therefore included in the wider category of crime.

³ Law 6 November 2012, nr. 190 amended Article 25 *ter* of the Italian Legislative Decree 231/2001, inserting among Corporate offences, the crime “Bribery between private individuals” as per Article 2635 of the Italian Civil Code. The 25 *ter* Article was afterward modified by the Italian Legislative Decree 38/2017 with the introduction of the crime “Incitement to Bribery between private individuals” referring to the article no.2635 *bis* of the Italian civil code. The same Decree has also introduced some updates related to the crime “Bribery between private individuals”.

⁴ Article 25 *octies* of Italian Legislative Decree 231/01 was updated s by Law 15.12.2014 n. 186 with new crime of “self -laundering” added to Italian Penal Code, Article 648-ter.1.

- 16) Employment of illegally staying third country nationals (Article 25 *duodecies*);
- 17) Racism and xenophobia (Article 25 *terdecies*);
- 18) Transnational Crimes (Article 10 Law no.146 of March 16, 2006).

For further details on description of the type of offences related to banking activity and example of perpetration of offences, see Annex 1 "List of predicate offences and illegal conducts".

Corporate responsibility may arise both when all the *prima facie* elements of the offense are present (for example fraudulent actions, misleading action, profit and damage in the offense of fraud), and even when the offense has not been fully completed - since the action was not completed or because the event did not occur - therefore remaining at the attempt⁵ stage only (if this is the case, the penalty applied to the natural person and any sanctions for the company will only be reduced where the rules to attribute liability pursuant to paragraph 2.1. exists, pursuant to Article 26 of Italian Legislative Decree 231/01).

In addition, for the commission of an offense by the parties pursuant to Article 5 of Italian Legislative Decree 231/01, they only have to have taken part as accomplices with the perpetrator in accordance with Article 110 of the Italian Criminal Code for which "When more than one person conspires to commit the same offense, they will each be subject to the penalty established for it"⁶, taking part in the decision-making process or implementation leading to commission of the unlawful action.

Finally, with respect to the crimes of association described under Article 24 *ter* (Organized crime offenses), the company may also be held liable if the parties described under 2.1. (management and underlings) have taken part, or in any case supported the conspiracy, in the interest of and/or to the advantage of the Bank, either as internal members or a competitor outside the organization, and regardless of the type of offenses-scope of the conspiracy (which may not be included in the above-mentioned list: for example tax crimes, usury, unlawful bank activities, etc.) and their actual realization

2.3 Adoption of the Organization and Management Model for the purposes of exemption from administrative liability

Pursuant to Article 6 of Italian Legislative Decree 231/01, if the offence was committed by "apical subjects", the entity is not liable if it proves that:

- a) before the offence was committed, the managing body had adopted and effectively implemented appropriate organization and management Models for preventing the offence in question;
- b) the task of monitoring the functioning and compliance of the Model and their update was assigned to a corporate body with independent powers of initiative and control;
- c) the perpetrators committed the offence by fraudulently circumventing the Organization and Management Model;
- d) there was no omission or insufficient control by the body referred to in letter b).

Article 7 of Italian Legislative Decree 231/01 also establishes that if the offence is committed by persons under the direction and supervision of a person in an "apical" position (see paragraph 2.1), the entity's liability exists if perpetration of the offence was made possible due to failure to observe the obligations of direction and supervision. However, the failure to observe said obligations is excluded and likewise the entity's liability if, prior to perpetration of the offence, the entity had adopted and effectively implemented an appropriate Organization and Management Model for preventing offences of the sort that occurred.

It is also specified that, in the circumstance outlined in Article 6, (actions committed by persons holding "apical" positions) the burden of proving the existence of the dispensing circumstance lies with the entity, while in the case outlined in Article 7 (action committed by persons subject to the supervision of others) the burden of proof regarding non-observance, or nonexistence of the Models or their unsuitability, lies with the prosecution.

The mere adoption of the Organization and Management Model by the *managing body* - which is the body holding management powers, namely the Board of Directors - will not be deemed sufficient to exempt the entity from liability insofar as the Organization and Management Model must also be both *efficient* and *effective*.

⁵ The attempted commission of an offence is punishable under Italian criminal law provided that the actions are judged to be *capable and unequivocally aimed* at committing a crime in accordance with the provisions of Article 56 of the Italian Criminal Code.

⁶ This regulation has incriminating power since it allows the punishment to be extended also to those who have made a significant contribution towards realization of the offence with the perpetrator - even though their actions do not fully correspond to those laid out in the *prima facie* elements - where the term significant must refer to a contribution that had a causal effect on the perpetration of the offence (either at a material level by facilitating the execution, or on a moral level, determining or strengthening the criminal intent of the perpetrator of the offence).

As regards the efficiency of the Organization and Management Model, the legislator specifies, in Article 6 paragraph 2 of Italian Legislative Decree 231/01, that it must fulfil the following requirements:

- a) identify activities in the context of which offences may be committed (the so called “mapping” of those activities that are exposed to risk);
- b) envisage specific protocols for the planning and implementation of the entity’s decisions regarding the prevention of offences;
- c) Identify appropriate methods of management of financial resources in order to prevent the commission of offences;
- d) establish information obligations *vis à vis* the body in charge of overseeing the functioning of and compliance with the Organization and Management Model;
- e) introduce a suitable disciplinary system envisaging penalties for lack of compliance with the rules indicated in the Model.

Conversely, the effectiveness of an Organization and Management Model depends on its *efficient implementation* which, pursuant to Article 7 paragraph 4 of Italian Legislative Decree 231/01, entails:

- a) controls on a regular basis and, if necessary, amendment of the Model, if significant breaches of its prescriptions are discovered, or if changes take place in the organizational arrangements, in the company’s business or in regulations (Model update);
- b) a suitable disciplinary system to punish lack of compliance with the rules specified in the Model.

2.4 Sources of the Model: ABI guidelines for the adoption of Organization and Management Models for administrative liability of banks

In Article 6 paragraph 3, Italian Legislative Decree 231/01 expressly states that Organization and Management Models may be based on codes of conduct that have been prepared by industry associations and communicated to the Ministry of Justice.

In implementation of the foregoing legislative measure, ABI (Italian Banking Association) drew up and subsequently updated the “Guidelines for the adoption of Organization and Management Models relating to the administrative liability of banks”.

In drawing up its own Organization and Management Model, the Bank took explicit account of the provisions of Italian Legislative Decree 231/01 and also of the aforementioned ABI guidelines.

CHAPTER 3: ITALIAN LEGISLATIVE DECREE 231/01 RISKS PREVENTION MEASURES

This Model is integrated within the rules, procedures and control systems already in place and applied in UniCredit S.p.A..

The Bank's organizational framework consists of the set of rules, structures and procedures that ensure the proper functioning of the Model; it is a structured comprehensive system which is in itself a tool to oversee the prevention of unlawful conducts in general, including those envisaged by the specific legislation on the administrative liability of entities.

In particular, the Bank has identified the following specific tools to plan the formulation and implementation of business decisions and carry out the relevant checks:

- the internal controls system and risk management;
- the system of authorities and delegation;
- the Integrity Charter and the Code of Conduct.

In addition, within the Model, the Bank

- formalized the following through specific decision protocols:
 - the result of the analysis of “at-risk activities” in relation to which the underlying offences may be committed;
 - the principles of conduct and control rules aimed at preventing the offences;
 - the internal regulations regarding the at-risk processes;
- established additional rules of conduct in the Code of Ethics pursuant to Italian Legislative Decree 231/01 aimed at all employees in order to prevent illegal conducts that fall within the offenses envisaged in the Decree.

3.1 Internal controls and risk management system

The UniCredit Group organization reflects an organizational and business model which maintains a divisional structure for the government of the Corporate Investment Banking business/products and the business in the CEE Countries, as well as a global control over the Chief Operating Office Area functions, while ensuring the autonomy of the Countries/ Banks on specific activities, in order to guarantee increased proximity to the client and more efficient decision processes.

UniCredit is a Company with shares listed on the Milan, Frankfurt and Warsaw regulated markets and as a bank, parent company of the UniCredit banking Group, it carries out, pursuant to the provisions of Section 61 of the TUB, in addition to banking activities, governance and coordination as well as control functions vis-à-vis its subsidiary banking, financial and instrumental companies within the banking Group.

UniCredit has adopted the so-called “traditional” management and control system based on the existence of two corporate bodies appointed by the Shareholders’ Meeting: the Board of Directors, in charge of the strategic supervision and management of the concern, and the Board of Statutory Auditors, responsible for supervising of the management. Legal accounting supervision is entrusted by the Shareholders’ Meeting to an external audit firm, on proposal of the Board of Statutory Auditors, according to current provisions.

UniCredit believes that said governance model has proven capable of managing the business efficiently, while ensuring effective controls. That is, it creates the conditions for the Company to be able to guarantee the sound and prudent management of a complex and global banking group, such as the UniCredit Group.

The internal controls system plays a central role in their organization and can ensure an effective management of risks and of their interrelations, in order to ensure that the activities carried out will be in line with the corporate strategies and policies as well as founded on sound and prudent management principles. An effective and efficient internal controls system is, in fact, a prerequisite for the creation of value in the medium long term, for safeguarding the quality of the activities, for a correct risk perception and for an appropriate allocation of capital.

The UniCredit Group internal controls system is based on:

- control bodies and functions, involving, in particular, each one within its respective competence, the Board of Directors, the Internal Controls & Risks Committee, the Chief Executive Officer as Director in charge of the internal controls and risks management system, the Board of Statutory Auditors, as well as the corporate functions with specific tasks to that regard;
- information flows and coordination procedures among the parties involved in the internal controls and risks management system;
- Group Governance mechanisms.

Bodies and functions

The Board of Directors and the Internal Controls & Risks Committee

The guidelines of the internal controls and risks management system are defined by the Board of Directors verifying its consistency with the strategic orientation and risk appetite established by the same. In that way, the Board can guarantee that the main risks are properly identified, as well as measured, managed and monitored in the appropriate manner, taking into account how they evolve and interact, and, furthermore, establishing criteria for the compatibility of such risks with a sound and prudent management.

In that context, on a yearly basis the Board of Directors defines and approves the Group Risk Appetite Framework, consistently with the timeline of the Budget process and the definition of the financial plan, in order to guarantee that the business develops within the desired risk profile and in accordance with national and international regulations.

The Board of Directors is supported by the Internal Controls & Risks Committee in its assessment and decision making activities relating to the internal controls and risks management system.

The UniCredit Board of Directors, within its jurisdiction, approves the establishment of the corporate control functions, defining the relevant roles and responsibilities, forms of coordination and collaboration, and the information flows between them and the corporate bodies. Additionally, through the support of the Internal Controls & Risks Committee, it draws up the coordination documents envisaged on the subject by Circular no. 285 issued by Banca d'Italia, and has given mandate to the CEO to execute the directions of the same Board through the design, management and monitoring of the internal controls and risks management system. Within that scope, the Board of Directors makes sure that the corporate control functions are stable and independent, and that they have access to all Bank and Group companies' activities and any data relevant to performing their respective duties.

At least once in a year, based on the opinion of the Board of Statutory Auditors, the Board of Directors assesses the adequacy of the organizational structure and the number and skills of the staff operating in the compliance function (Group Compliance) and in the risk management function (Group Risk Management). Furthermore, the Board resolves on any possible adjustments necessary in the organization and staffing of the internal audit function (Internal Audit).

Board of Statutory Auditors

The UniCredit Board of Statutory Auditors is responsible for overseeing the completeness, adequacy, working and reliability of the internal controls system and the RAF as well as the risks management and control process. With regard to the variety of corporate functions and structures having, within the Company, control roles and responsibilities, the Board of Statutory Auditors shall verify the efficacy of all structures and functions involved in the controls system, the proper performance of the duties and the proper coordination of the same, promoting the corrective actions aimed at remedy any shortcoming and irregularities detected.

The Board of Statutory Auditors, making use of the contribution of the corporate control functions, supervises – within the more general review activity of the risks management process – the abidance with the provisions concerning the ICAAP process as well as the completeness, adequacy, working and reliability of the advanced internal risks measurement systems for the determination of the capital requirements as well as their consistency with the requirements envisaged by the provisions on the subject.

The Board of Statutory Auditors supervises the financial disclosure process and the compliance with the provisions on the disclosure of non-financial information, the external auditing of the annual individual and consolidated accounts, the independence of the external audit firm, in particular as far as regards the carrying out of non-auditing activities, periodically meeting the external audit firm for the reciprocal exchange of information.

The Board of Statutory Auditors takes care of the establishment of appropriate functional links with the Internal Controls & Risks Committee for the conduct of joint activities of the two bodies, in accordance with their specific skills. The Board of Statutory Auditors also exchanges information in view of an integrated governance with the Members of the Related-Parties Committee.

Control functions

The types of controls in UniCredit - in compliance with current law and drawing inspiration from the international best practices - are structured on three levels:

- line controls (so-called first-level controls), in charge of the corporate functions responsible for business /operational activities, as well as by a dedicated structure (Internal Controls Italy), which supports the Co-Heads Italy as head of the first level operational controls system, including those under "special laws" regime, with regard to the related structures / activities;
- risk and compliance controls (so-called second-level controls), in charge of the Group Compliance and Group Risk Management functions, each one for matters of their respective competence;
- internal audit (so-called third-level controls), in charge of the Internal Audit function.

The Compliance, Risk Management and Internal Audit functions are separated and hierarchically independent from the corporate functions that carry out the activities subject to their controls.

Coordination procedures among the parties involved in the Internal Controls and Risks Management System

According to the Banca d'Italia provisions, the "Document of corporate bodies and control functions" of UniCredit S.p.A. has been drafted and it defines in detail the tasks and responsibilities of the control bodies and functions, the information flows among different functions/bodies and between the latter and the corporate bodies, and their coordination and cooperation procedures when the sectors to be controlled have potentially overlapping areas or allow the development of synergies.

In UniCredit there are means of cooperation and coordination among control functions, through both the mutual information flow exchange – properly governed in the internal regulations - and the participation in managerial committees dedicated to control-related topics.

In addition, the interactions between 2nd and 3rd level corporate control functions are part of the overall steady and active cooperation framework, mostly formalized in specific internal regulations and are performed through the functions:

- participation in the definition and/or update of the internal regulations on risk and control matters;
- mutual exchange of information flows, documents or data, e.g. relating to the planning of controls and the monitoring of the results thereof, and the control functions access to any internal resource or corporate information in line with their specific control needs;
- participation to Board and Management Committees (systematically or on demand);
- participation on an ad-hoc basis to Working Groups set up on risk and control topics.

The improvement of the interactions among control functions and their constant update to the governing bodies about the activities carried out have the ultimate goal of building over time a corporate governance able to guarantee the safe and sound corporate management also through a more efficient supervision of the risks at all Company's levels.

Group Governance Mechanisms

An effective internal controls system is also based on appropriate governance mechanisms through which UniCredit, as Holding Company, carries out the management and the coordination of the Group Companies, in accordance with law and the regulations in force.

In particular, UniCredit acts through:

- the indication of "trusted persons" in the corporate bodies (the Board of Directors members of companies with traditional system or the Supervisory Boards members) and in the key management positions of the Group Companies;
- a management / functional system (the "Group Managerial Golden Rules", so-called "GMGR") that defines the mechanisms for the coordination of the Group management, assigning to the heads of the UniCredit functions specific responsibilities for the corresponding functions of the Group Companies as described below;
- the definition, the enactment and the monitoring of the Group rules adoption (the "Global Rules") by the Companies;
- the spreading of best practices, methodologies, procedures and the development of IT systems in order to standardize the operating procedures within the Group and reach the most effective risk management plus a wider operational efficiency.

On the basis of the abovementioned managerial and functional system, the heads of the Competence Lines (as well as the heads of the business/service functions for the respective areas of expertise) have specific powers in relation to budget issues, definition of policies as well as guidelines / competence models definition, ensuring the monitoring of the Global Rules adoption by the Group Companies.

More specifically, the Global Rules are issued by UniCredit - in accordance with the guidelines established by the GMGR – in order to regulate, inter alia, relevant activities for the compliance with law and / or for the risk management, in respect of the Group stability and in order to ensure a unique approach to the corporate plan and the overall efficiency.

3.2 Delegated authority and responsibilities

In order to ensure the proper and orderly management of the Bank, the Board of Directors has put in place a structured system of delegations of authority and responsibilities to the Chief Executive Officer.

In particular, the Board of Directors has delegated the powers and responsibilities relating to execution of all the operations the Bank may perform pursuant to art. 4, paragraph 1 of the Articles of Association.

Where expressly provided, the Chief Executive Officer may sub-delegate its powers and responsibilities, pursuant to art. 27, paragraph 3 of the Articles of Association. In this case disclosure of the sub-delegation to the Board is mandatory.

The delegated authority is exercised pursuant to and in accordance with the Group's governance as applicable to the specific delegated matters.

In general, in compliance with applicable laws and/or regulations, the delegated bodies have to inform the Board on the activities carried out in the exercise of their delegated powers.

The Bank has also defined an expenditure authorization and management process in order to ensure compliance with the principles of transparency, verifiability, relevance with respect to the bank business and consistency between the power to authorize expenses and organizational and managerial responsibilities.

3.3 The Integrity Charter, the Code of Conduct and the Code of Ethics pursuant to Italian Legislative Decree 231/01

The Bank and the Group acknowledge and promote the highest standards of conduct; as a consequence, in the following documents they have set the principles with which all employees must comply in the performance of their work:

- Integrity Charter: this states the ethical and deontological principles that the Group recognizes as its own and expects to be observed by all those who work to achieve the objectives of the Bank and of the Group;
- Code of Conduct: this Code defines the principles of general conduct and applies to the whole Group. This set of rules of conduct for key aspects of moral integrity strives to promote a Compliance culture and to guide actions directed at promoting the Bank's ethical commitment;
- Code of Ethics pursuant to Italian Legislative Decree 231/01: it contains the rules with which all employees have to comply in order to ensure that their conduct is always guided by criteria of fairness, collaboration, loyalty, transparency and mutual respect, as well as to avoid conducts that could constitute the offences and crimes set forth in Italian Legislative Decree 231/01.

3.4 Decision Protocols and “sensitive” processes pursuant to Italian Legislative Decree 231/01

Taking also into account ABI guidelines and on the basis of the analysis of the company’s activity, the “sensitive” processes pursuant to Italian Legislative Decree 231/01 have been identified, as well as the risks of offence potentially associated with each at-risk activity and possible illegal conducts.

On the basis of the whole body of internal rules and regulations, that lays groundwork for the internal control system, and through employee interviews, principles of conduct and control are set forth aimed at preventing the commission of predicate offences previously identified.

The Decision Protocols, Special Section of the Model, are the result of the above mentioned analysis, bearing in mind the specific characteristics of each sector of activity of the Bank and include the following “sensitive” areas:

- business relationships with Public Entities
- subsidized loans and soft loans
- public guarantees and funding from Public Entities
- education and training
- business relations with private entities
- strategic planning and proprietary portfolio
- external communications and relations
- cash management
- contributions to the mandatory financial reporting
- preparation of the mandatory financial reporting and tax management
- capital management, shareholding and extraordinary corporate transactions
- relations with Regulatory Authorities
- relations with the Board of Statutory Auditors
- purchases of goods and services
- real estate management
- management of cultural heritage
- gifts and entertainment
- human resources recruitment and management
- advertising and promotional activities, brands and trademark
- sponsorships and donations
- litigation management
- IT
- credit management
- corporate affairs
- health and safety
- event management

CHAPTER 4: SUPERVISORY BODY

4.1 Structure and composition of the Supervisory Body

Italian Legislative Decree 231/01 prescribes the establishment of an internal Supervisory Body (hereinafter also SB) with independent powers of initiative and control whose duty is to supervise the functioning of and compliance with the Organization and Management Model and to ensure its updating.

The existence of such a SB is one of the required elements for the suitability of the Model itself.

The Board of Directors has attributed the functions of the SB in UniCredit S.p.A. to the Board of Statutory Auditors, pursuant to art. 6 paragraph 4-bis of the Decree.

The Board of Directors, at this meeting and, subsequently, on a regular basis, verifies the existence and maintenance of the requirements of independence, autonomy, integrity and professionalism of the members of the SB as per the following paragraph. 4.1.1.

The term of office of the members of the SB coincides with that of the members of the Board of Statutory Auditors.

4.1.1 Requirements

With regard to the subjective eligibility requirements, the requirements of professionalism and independence, the causes of suspension and temporary impediment, please refer to the provisions of the external and internal regulations in force for the Board of Statutory Auditors.

Autonomy and independence

The SB's autonomy and independence is guaranteed by:

- its position of independence from any corporate function and the Board of Directors, the Board of Statutory Auditors in the UniCredit corporate governance structure;
- compliance of the Board of Statutory Auditors's members with the independence, integrity and professionalism requirements, according to the internal regulation;
- the reporting towards the company's senior management attributed to the SB;
- the indisputability of the activities implemented by the SB by any other corporate body or organizational entity;
- its autonomy in establishing its rules for functioning through adoption of its own Regulations.

The SB has autonomous expenditure powers based on an annual budget approved by the Board of Directors, upon the SB's proposal. In any case, the SB may request integration of the assigned budget, if it proves insufficient to the effective performance of its duties, and may extend its expenditure autonomy on its own initiative if so required by exceptional or urgent circumstances, which will then be reported to the Board of Directors.

During controls and inspections, the SB and the organizational structures employed for such purpose are granted the widest powers to enable them to effectively perform their assigned duties.

In exercising their functions the members of the SB must not find themselves in situations of even potential conflict of interest with UniCredit S.p.A. and with its subsidiaries arising from whatsoever reason (for example personal or family-related).

In such circumstances they are obliged to immediately inform the other SB members and must abstain from participating in the related decisions.

If necessary, with regard to execution of the technical operations required for performance of the control function, the SB may avail of external consultants. In this case, the consultants must always report the outcome of their activities to the SB.

Continuity of action

The SB must be able to guarantee the necessary continuity in exercise of its functions, by programming its activities and controls, drawing up minutes of its meetings and regulating information flows from the corporate organizational structures.

4.1.2 Revocation of the SB members

The revocation of the SB members is permitted only for just cause, in the circumstances and in the form prescribed for the members of the Board of Statutory Auditors.

4.1.3 Revocation of the SB functions

In order to guarantee stability in the attribution of the SB functions to the Board of Statutory Auditors, the Board of Directors may assess the assignment of such functions to a person other than that of the Board of Statutory Auditors only on the occasion of the ordinary three-yearly renewal of the Board, except in the case of revocation of the functions for just cause.

In this regard, it constitutes "just cause" for the revocation of the SB functions assigned to the Board of Statutory Auditors:

- serious negligence in performance of the duties associated with the assignment;
- "omitted or insufficient supervision" by the SB – in accordance with the provisions of Article 6, paragraph 1 letter d) of Italian Legislative Decree 231/01 – resulting from a conviction, even if not legally enforceable, issued against UniCredit S.p.A., pursuant to Italian Legislative Decree 231/01 or from a sentence of application of the penalty upon request (the so-called plea bargaining).

4.2 Definition of duties and powers of the Supervisory Body

The control and inspection activity performed by the SB is strictly functional to the objectives of effective implementation of the Model and does not replace or substitute the institutional control functions of the Bank.

The SB's duties are expressly defined by Italian Legislative Decree 231/01 in Article 6, paragraph 1 b) as follows:

- supervise the functioning and the compliance of the Model;
- provide for its update.

In order to fulfil these duties, the SB is entrusted with the following activities:

- supervise the functioning of the Model with regard to prevention of commission of the offences envisaged by Italian Legislative Decree 231/01;
- verify compliance with the Model and the decision protocols and report any anomalous behaviour that may emerge from the analysis of the information flows and from the reports that the addressees of the Model are obliged to provide;
- carry out inspection and control activities on a regular basis and each time it is held necessary, in consideration of the various sectors of intervention or the nature of the activities performed and their critical points, in order to verify the Model's effectiveness and efficiency.

In performing this activity, the SB may:

- freely access any UniCredit S.p.A. organizational structures including through the specifically appointed organizational structures – without the need for prior consent – to request and obtain information, documentation and data which are deemed necessary to perform its duties. In case it receives a motivated refusal to access to documents with which it does not agree, the SB will draw up a report to transmit to the BoD;
- request relevant information or exhibition of documents, including IT documents, pertaining to the at-risk activities, from the directors, control bodies, external auditors, collaborators, consultants and in general all those who operate on behalf of UniCredit S.p.A.;
- develop and promote constant update of the Model, including identification, mapping and classification of the at-risk activities submitting, where necessary, to the BoD proposals for any updates and adjustments that may be considered necessary as a result of
 - significant breaches of the provisions of the Model;
 - significant amendments to the internal structure of UniCredit S.p.A. and/or the procedures for carrying on business;
 - legislative amendments to Italian Legislative Decree 231/01, such as the introduction of the new offences that may have a potential impact on the Bank's Model;
- define and follow the information flow that allows the SB to receive periodic update from structures' representatives in order to identify possible weakness in the functioning of the Model and/or possible breaches thereof;
- set up an efficient information flow that allows the SB to report to the competent corporate offices on the effectiveness of and compliance with the Model;
- verify that an efficient internal communication system has been set up to allow transmission of relevant information under Italian Legislative Decree 231/01, guaranteeing the protection and confidentiality of the

reporting party and promoting the awareness of the conducts that must be reported and the procedures for submitting reports;

- request and obtain information from the SBs of the subsidiaries, as provided by paragraph 4.5 below;
- promote initiatives to spread knowledge and understanding of the Model, the contents of Italian Legislative Decree 231/01, the impacts of legislation on the company's activity, as well as initiatives to train personnel and raise their awareness of compliance with the Model;
- promote and coordinate initiatives directed at facilitating knowledge and understanding of the Model by all those who operate on behalf of UniCredit S.p.A.;
- provide opinions on the meaning and application of the provisions contained in the Model, on correct application of the protocols and related procedures for implementation;
- draw up and submit to approval of the management body the estimate of expenditure required for correct performance of the assigned duties, with full independence;

In addition, the SB must:

- examine and evaluate all the reports received in relation to the effectiveness of and the respect for the Model, the Protocols and/or the Code of Ethics;
- guarantee that, following of the investigation activities in relation to any reports concerning the respect of the Model, the Protocols and/or the Code of Ethics, the consequent disciplinary proceedings are initiated - by the competent structures - against the subjects held responsible for the violations;
- verify the suitability of the disciplinary system pursuant to and for the purposes of Italian Legislative Decree 231/01.

The SB carries out its activities through a dedicated organizational structure, located within the control structures, as defined in the internal rules and may use any other relevant organizational structure within the Bank for the activities and/or areas in question.

On assignment by the BoD, the SB makes sure that the corporate organizational structures are provided with adequate disclosure on the Model and the SB's duties and powers.

The SB members, as well as the persons of which the SB avails for any account, are bound to observe the confidentiality obligation with regard to all the information that they come to acquire in the performance of their functions. This obligation does not however exist towards the BoD.

The members of the SB ensure confidentiality of the information that they come to acquire, especially if it refers to reports that they may receive concerning alleged breaches of the Organization Model. The members of the SB abstain from receiving and using confidential information for purposes other than those included in this paragraph and, in any case, for purposes that do not comply with its functions of Supervisory Body, without prejudice to the case of express and conscious authorization.

All information held by the members of the SB must in any case be handled in compliance with the provisions of the applicable legislation in force and in particular in compliance with Italian Legislative Decree 196/2003 ("Personal Data Protection Code"), as subsequently amended.

All information, reports, accounts, statements prescribed in the Model are retained by the SB in a special archive (IT and/or paper).

4.3 Reporting by the Supervisory Body

In order to guarantee full autonomy and independence in the performance of its functions, the SB reports directly to the Bank's BoD.

The SB reports to the BoD at least annually with regard to:

- outcome of the supervisory activity performed in the reference period with indication of any problem or critical areas found during the supervisory activity;
- suggestions for the revision and updating of the Model
- the reports received and the consequent inspections performed;
- disciplinary measures and sanctions that may have been applied by UniCredit S.p.A., with regard to breaches of the provisions of the Model and the protocols;
- account of expenses incurred;
- activities scheduled but not performed due to justified time and resource related reasons;
- inspections scheduled for the following year.

The SB may request a hearing with the BoD at any time if facts of particular importance are ascertained or if it deems appropriate for the Board to examine or act upon issues pertaining to the functioning and effective implementation of the Model.

In order to guarantee a proper and effective information flow, the SB may seek clarification or information directly from the CEO for the purposes of full and proper exercise of its powers.

The SB may in turn be convened at any time by the BoD to report on particular events or situations relating to the functioning of and compliance with the Model.

4.4 Information flows to the Supervisory Body

4.4.1 Information flows

The Legislative Decree no. 231/2001 provides for the duty to establish specific information flows to the SB, concerning the execution of sensitive activities. The information flows regard all information and documents that must be brought to the attention of the SB, in order to allow to increase its level of knowledge of the Bank, to acquire information suitable to evaluate the risk of certain "sensitive" processes, as well as to conduct its controls on the effectiveness and the observance of the Model.

The Decision protocols - which are an integral part of the Model - provide for disclosure obligations relating to sensitive processes and activities that generally affect the recipients of the Model, both periodically and "per event".

Below the different types of information flows are shown:

- standard information flows relating to sensitive processes and activities that generally affect the recipients of the Model. These flows are requested every six months;
- specific information flows consisting of informations, of a technical and/or managerial nature, requested from the structures identified as a point of connection of relevant activities/data with respect to the object of each individual flow. These flows are requested on an annual basis;
- specific information flows per event consisting of particularly relevant and significant informations with respect to the Organization and Management Model and therefore, by their very nature, must be reported promptly to the Supervisory Board. These flows are indicated in the Decision Protocols;
- information flows from the control functions and other functions of the Bank which, by virtue of their powers, carry out relevant for the purposes of Legislative Decree no. 231/01 (e.g. Internal Audit, Compliance). These flows are requested annually.

The flows are sent regularly to the SB, which may otherwise regulate their content where it deems it appropriate.

In the normal course of its duties, the Bank's Supervisory Body reserves the right and on the basis of risk-based considerations, to require any information needed to perform its activities.

4.4.2 Reports of unlawful conduct and breaches of the Model - whistleblowing⁷

In addition to the information requirements described above the following events, of which the all addressees of the Model become directly or indirectly aware, must also be promptly reported to the SB:

- the commission, the alleged commission or the reasonable risk of commission of the crimes or offences provided for by Italian Legislative Decree no. 231/01;
- the breach or alleged breach of the Model or of the decision protocols and the serious irregularities in the functioning of the Models;
- any critical fact/behaviour/situation which might expose UniCredit S.p.A. to the penalties referred to in Italian Legislative Decree no. 231/01.

Reports of unlawful conduct or breaches of the Model must be substantiated and based on precise and consistent facts.

The obligation to inform of any conduct that is contrary to the provisions contained in the Model and the decision protocols falls within the wider duty of diligence and obligation of loyalty to be met by the worker. Proper fulfilment of the obligation to provide information on the part of the worker cannot give rise to application of disciplinary sanctions, except in the case in which the whistleblower carries out reports that prove to be unfounded with fraud or gross negligence.

The above mentioned reports may be submitted to the SB using one of the following methods settled by the Bank:

⁷ Law 179/2017, art. 2 - "Protection of the employee or collaborator who reports unlawful conduct in the private sector", has introduced new provisions for the protection of those who report crimes or irregularities of which they have come to know in the context of a private employment relationship (Whistleblowing), modifying the art. 6 of Legislative Decree 231/01.

E-mail at the following confidential address: **UniCredit - Organismo di Vigilanza** (uiodv@unicredit.eu)

Paper mail at the following address:

UniCredit S.p.A. - Organismo di Vigilanza 231/01

To the attention of the Board of Statutory Auditors Secretariat with the role of Supervisory Body 231/01
Piazza Gae Aulenti 3 – Tower A/26th Floor - 20154 Milano

Alternatively, the report may be submitted to a superior who will then properly transmit it to the SB in accordance with the procedures mentioned above.

The SB will have its own Regulations to govern the handling of the reports received through the above-listed communication channels, defining specific criteria for assessment based on the nature of said reports. Anonymous reports can be taken into consideration only and exclusively if they contain specific references to the facts/conduct to which they refer, or if they prove to be described in sufficient detail and verifiable.

The SB assesses the received reports and, if it deems appropriate, may call the alleged perpetrator of the breach and also carry out all the inquiries and investigations that it deems necessary to verify the reported facts. The SB's decisions on the outcome of its inquiries must be motivated in writing.

The reporting parties are guaranteed against any form of retaliation, discrimination and penalization and in any case the confidentiality of their identity is ensured, without prejudice to any legal obligations.

Article. 6 of Legislative Decree 231/01 establishes the prohibition of acts of retaliation or discriminatory, direct or indirect, against the reporting agent for reasons connected directly or indirectly to the report. The adoption of discriminatory measures against the persons making the above mentioned reports can be reported to the National Labor Inspectorate (Ispettorato nazionale del lavoro), for the measures within its competence, by the reporting agent as well as by the trade union organization indicated by the same. The law also establishes the invalidity of the retaliation or discriminatory dismissal of the reporting party and of the change of duties pursuant to Article 2103 of the Civil Code, as well as any other retaliation or discriminatory measure taken against the reporting party. Finally, sanctions are laid down against those who violate the whistleblower's protection measures (see Chapter 5 - Disciplinary System - Section 5.2.3.).

The UniCredit Group, in promoting a corporate culture characterized by correct behavior and a good corporate governance system, also provides its staff with additional channels of communication for the reception, analysis and treatment of reports of unlawful conduct (Whistleblowing Policy), which also allow the possibility of reporting anonymously.

e-mail at the following confidential address:

UniCredit – Italia – Whistleblowing (UIWHISTBLO-Italia@unicredit.eu)

paper mail at the following address::

UniCredit S.p.A. - Head of Anti Bribery & Corruption and Whistleblowing

Piazza Gae Aulenti 1 – Tower B/5th Floor - 20154 Milano

Access to the SpeakUp tool which also allows the possibility of reporting anonymously.

- through phone line, leaving a message on the voicemail
- through a web site, leaving e text message and attaching files

If the reports received through these last channels concern unlawful conduct and breaches of the Model, the SB will be promptly informed.

4.5 Information to and from UniCredit S.p.A.'s Supervisory Body and the subsidiaries' Supervisory Bodies

Each subsidiary, provided with an Organization and Management Model pursuant to Italian Legislative Decree 231/01, sets up its own autonomous and independent SB.

The Bank's SB may request informations from the subsidiaries' SBs, if it is required for the purposes of performance of the Holding Company's control activities.

The subsidiaries' SBs are obliged to comply with the requests formulated by the Bank's SB.

The subsidiaries' SBs promptly notify each fact and / or event that is the responsibility of the Supervisory Body of UniCredit SpA for profiles relating to Legislative Decree 231/01, as well as the need to modify the

Policy: Organization and Management Model of UniCredit S.p.A. pursuant to Italian legislative decree 231/01
Local Internal Regulation 3635

Model with respect to the criteria communicated by the Holding Company, without prejudicing the complete autonomy of the subsidiaries in deciding on changes to their Models.

The Supervisory Boards of the Bank and its subsidiaries hold regular meetings to share issues and items of common importance.

Any corrective measures made to the subsidiaries' organization models will be the exclusive responsibility of said subsidiaries.

CHAPTER 5: THE DISCIPLINARY SYSTEM

5.1 General principles

Article 6 paragraph 2 e) of Italian Legislative Decree 231/01 specifies that, in order for the Model to be considered efficient and adequate, the entity has to “*introduce a disciplinary system that punishes failure to comply with the measures laid down in the Model*”.

Application of the disciplinary system and related sanctions is not dependent on the development and outcome of criminal proceedings that the judicial authorities may have commenced if the conduct to be censured has also constituted an offence that is relevant for the purposes of Italian Legislative Decree 231/01.

The concept of a disciplinary system shows that the Bank must graduate the applicable sanctions, in relation to the differing degree of danger the conduct may lead with reference to the perpetration of the offences.

Accordingly, the company has created a disciplinary system that firstly punishes all breaches of the Model, from the least to the most serious, using a system of *graded* sanctions and, secondly, follows a principle of *proportionality* between the breach found and the sanction imposed.

Regardless of the nature of the disciplinary system required by Italian Legislative Decree 231/01, its underlying principle remains the disciplinary power held by the employer, pursuant to Article 2106 of the Italian Civil Code, with regard to all categories of workers and exercised independently of the provisions of collective agreements.

The functioning and effectiveness of the system of sanctions is object to periodic monitoring by the Supervisory Board, while with regard to verification of breaches, the disciplinary procedures and imposition of sanctions are the responsibility of Human Resources applicable to the Professional Areas and to the Management and Directors.

UniCredit S.p.A. is still entitled to lay claim for any damage and/or liability that it may incur as a result of employees' conduct in breach of the Model.

5.2 Sanctions

Failure to observe and conduct implemented by employees in breach of the rules set forth in this Model will lead to the imposition of disciplinary sanctions which are applied according to the proportionality criterion provided by Article 2106 of the Italian Civil Code, taking into account, in each case, the seriousness of the circumstance constituting the breach, the degree of fault, possible repetition of the same conduct, as well as the intentional nature of the conduct.

The disciplinary system identifies the breaches of the principles, conduct and specific elements of control contained in the Model and, in accordance with the provisions of the law and/or National Labour Agreement (CCNL - *Contratto Collettivo Nazionale di Lavoro*), identifies the sanctions provided for subordinate employees as set forth below.

With specific reference to the personnel employed by the Bank's foreign branches and employed with an employment contract that is governed by the law of the relevant foreign country, the system of sanctions is established by the laws and the contractual provisions regulating the specific employment contract shall apply.

The disciplinary system is binding for all employees and, pursuant to Article 7, paragraph 1, of Italian Law 300/1970, must be made available “through posting in a place accessible to all”.

5.2.1 Sanctions applicable to the Professional Areas and to the Management

Failure to comply with the Model will lead to imposition of the following sanctions:

a) Verbal reprimand:

- minor non-compliance with the internal procedures set forth in the Model or negligent conduct that is not compliant with provisions of the Model;
- tolerance of or failure to report, on the part of those in charge, minor irregularities committed by other members of staff.

b) Written reprimand:

- misdemeanours which, though punishable by verbal reprimand, assume greater importance due to specific consequences or because they have been repeated (repeated breaches of the internal

procedures defined by the Model or repetition of conduct that does not conform to the provisions of the Model);

- failure to report or tolerance of, on the part of those in charge, non-serious irregularities committed by other members of staff;
- repeated failure to report or tolerance of, on the part of those in charge, minor irregularities committed by other members of staff.

c) Suspension from service and pay for a period not exceeding ten days:

- non-compliance with the internal procedures set forth in the Model or negligence regarding the provisions of the Model;
- failure to report or tolerance of serious irregularities committed by other members of staff such as to expose the company to danger or to give rise to negative consequences for the company.

d) Dismissal on justified grounds:

- breach of the provisions of the Model through conduct that constitutes a potential criminal offence punishable under the terms of Italian Legislative Decree 231/01.

e) Dismissal for just cause:

- conduct in patent breach of the provisions of the Model, rendering UniCredit S.p.A. liable to application of the sanctions set forth in Italian Legislative Decree 231/01, and referring to misdemeanours of such gravity as to undermine the trust on which a working relationship is based and to exclude all possibility of continuing the working relationship, even on a temporary basis.

5.2.2 Sanctions applicable to Directors

Failure to comply with the provisions of the Model will lead to imposition of the following sanctions, in proportion to the seriousness of the breach:

a) Verbal reprimand:

- minor non-compliance with the internal procedures set forth in the Model or negligent conduct that is not compliant with the provisions of the Model;
- tolerance of or failure to report minor irregularities committed by other members of staff.

b) Written reprimand:

- misdemeanours which, though punishable by verbal reprimand, assume greater importance due to specific consequences or because they have been repeated (repeated breaches of the internal procedures defined by the Model or repetition of conduct that does not conform to the provisions of the Model);
- failure to report or tolerance, on the part of those in charge, of irregularities committed by other members of staff;
- repeated failure to report or tolerance of, on the part of those in charge, minor irregularities committed by other members of staff.

c) Dismissal pursuant to Article 2118 of the Italian Civil Code:

- non-compliance with the internal procedures set forth in the Model or negligence regarding the provisions of the Model;
- failure to report or tolerance of serious irregularities committed by other members of staff;
- breach of the provisions of the Model through conduct that constitutes a potential criminal offence punishable under the terms of Italian Legislative Decree 231/01, of such gravity as to expose the company to danger or to give rise to negative consequences for the company, thus representing considerable default of the obligations by which a worker is bound in execution of the employment relationship.

d) Dismissal for just cause:

- adoption of a conduct in patent breach of the provisions of the Model, rendering UniCredit S.p.A. liable to possible actual application of the sanctions set forth in Italian Legislative Decree 231/01, and referring to misdemeanours of such gravity as to undermine the trust on which a working relationship is based and to exclude all possibility of continuing the working relationship, even on a temporary basis.

5.2.3 Sanctions applicable for breaches of Whistleblowing related provisions

In compliance with the provisions of Article. 6, paragraph 2 bis, letter d) of Legislative Decree 231/01, the sanctions indicated in the previous par. 5.2.1. and 5.2.2. will be applied, in proportion to seriousness of the breach for breaches of the whistleblower's protection measures, as well as against those who carry out, with malice or gross negligence, reports that prove to be groundless.

5.3 Measures against Corporate Offices

In the event of breach of the Model by one or more Directors and/or Statutory Auditors of UniCredit S.p.A., the SB informs the Board of Directors and the Internal Controls and Risk Committee, which, in accordance with their respective authorities, will proceed to take the initiatives that prove most appropriate and suited to the seriousness of the breach and in compliance with the powers provided by the law and/or by the corporate by-laws, such as:

- declarations in the minutes of meetings;
- formal warning;
- curtailment of emoluments or fees;
- revocation of office;
- request for convening or convening of the shareholders' meeting, placing on the agenda suitable measures against the persons responsible for the breach.

5.4 Rules applicable to relations with third parties

5.4.1 Intercompany relations

The provision of services, performed by UniCredit S.p.A. in favour of Group companies, and the provision of services, performed by Group companies in favour of UniCredit S.p.A., that may feature risks of perpetration of offences that are relevant for the purposes of corporate liability pursuant to Italian Legislative Decree 231/01, must be governed by a previously signed contract.

Specifically, the service provision contract referred to above, must provide:

- roles, responsibilities and possible timeframes, concerning the activity in question;
- obligation for the company benefiting from the service to certify the veracity and completeness of the documentation or of the information disclosed to the company providing the service;
- obligation for the company providing the service to set up measures suitable to prevent the risk of perpetration of offences that are relevant for the purposes of corporate liability pursuant to Italian Legislative Decree 231/01 that could be attributed to the Bank;
- sanctions (e.g. letter of objection, reduction of remuneration up to termination of the contract) in the event of failure to comply with the obligations assumed in the contract or in the case of reports concerning breaches of Italian Legislative Decree 231/01 as well as, more in general, conduct contrary to the principles set forth in the Model;
- criteria on the basis of which, by way of refund, the direct and indirect costs and the charges incurred for performance of the services are attributed.

Each breach of the provisions set forth above must be communicated, through concise written report sent to the SB of the company benefitting from the service by the person discovering the breach (for example, the Head of the Structure of the contracting company to which the contract or the relationship refers, the Audit, etc.).

5.4.2 Relations with non-Group third parties

UniCredit S.p.A. also receives services from non-Group third parties, which enter into contractually regulated collaboration relationships with UniCredit S.p.A. (e.g. consultants, various types of collaborators, suppliers). Disclosure of the Model and the Code of Ethics pursuant to Italian Legislative Decree 231/01 of UniCredit S.p.A. must also be made to third parties who operate in areas of activity which are deemed sensitive pursuant to Italian Legislative Decree 231/01.

The organizational structure drawing up the contract (Legal), assisted, if necessary, by Compliance, will be responsible for identifying the types of contract within which to include clauses related to the corporate liability pursuant to Italian Legislative Decree 231/01.

Commercial partners, consultants and external collaborators, however they may be named, or other parties having contractual relations with UniCredit, whose contracts provide for the above mentioned clauses, must comply with the provisions provided by the Model and the Code of Ethics. Breach of those rules, likewise any perpetration, within the scope of relations with UniCredit S.p.A., of the offences envisaged by Italian

Legislative Decree 231/01 will entitle the latter to withdraw from the contract, for just cause or to consider it terminated, suspending its execution, without prejudice to the third party's duty to compensate damages, as provided in the specific contractual clauses.

Each breach of the aforesaid provisions must be communicated, through concise written report, to the SB of UniCredit, by the person who discovered the breach.

5.5 Procedure for application of sanctions

The procedure for imposition of sanctions following breach of the Model and the control protocols differ with regard to each category of addressees as well as to the phase of:

- charge of the breach to the party concerned;
- determination and subsequent imposition of the sanction.

The following structures are competent, in relation to disciplinary proceedings and the imposition of sanctions, and they proceed after having heard the SB, keeping it constantly updated:

- the Head of Human Resources, in the case of disciplinary procedure against directors and employees;
- the Head of the organizational structure which manages the contractual relationship in order to allow the measures provided by the contractual clauses indicated in paragraphs 5.4.1 and 5.4.2 to be taken;
- the Board of Directors and the Internal Controls and Risk Committee, in the case of disciplinary procedure against members of the corporate offices.

These subject shall report regularly the closed proceedings and the penalties imposed.

CHAPTER 6: INFORMATION AND STAFF TRAINING

6.1 Dissemination of the Model

The Model must be communicated in a way that maximizes exposure so that the addressees of the communication campaign are aware of the procedures that must be followed to ensure proper fulfilment of their duties.

As the ABI guidelines state, information must be complete, promptly delivered, accurate, accessible and continuous.

It is UniCredit S.p.A.'s intention to communicate the contents and principles of the Model also to persons who, although they do not hold a formal position as employee, operate, even on an occasional basis, in pursuit of the objectives of UniCredit, pursuant to contractual relationships.

For this purpose direct access has been established from the company intranet to a specially dedicated section in which all the reference documentation concerning Italian Legislative Decree 231/01 is available and constantly updated.

The communication and training activity is supervised by the SB, through the competent organizational structures, which are assigned the task of promoting initiatives for spreading awareness and understanding of the Model, the contents of Italian Legislative Decree 231/01, the impacts of regulations on UniCredit activity as well as training personnel and raising their awareness of compliance with the principles contained in the Model and promoting and coordinating the initiatives aimed at facilitating knowledge and understanding of the Model on the part of all those who operate on behalf of UniCredit S.p.A..

6.2 Staff training

The personnel training activity is directed at promoting knowledge of the regulations contained in Italian Legislative Decree 231/01. This knowledge means providing a thorough view of the regulations, of the practical implications involved, as well as of the contents and principles underpinning the Model and the Code of Ethics pursuant to Italian Legislative Decree 231/01.

All employees are therefore obliged to know, observe and comply with said contents and principles and to contribute to their implementation.

To guarantee effective knowledge of the Model and of the procedures that have to be followed to ensure correct performance of personal duties, specific mandatory training activities have been designed, directed at the personnel of UniCredit S.p.A., and to be delivered through different procedures:

- an on-line course mandatory addressed to all the personnel, including the final test, which is periodically updated;
- additional training (classroom or online) on the basis of specific training needs that may arise: the objectives, target recipients within the company and mode of delivery of these courses are defined by the SB from time to time in collaboration with the relevant corporate functions and may include, by way of example and without limitation, training aimed at individuals responsible for specific at-risk activities regulated by internal decision protocols, in-depth courses on certain types of 231 predicate offences, etc..

The function HR and other competent organizational structures will ensure the execution of the scheduled initiatives, in the classroom and on-line, subsequent monitoring and any follow-up actions.

As further support to the training activity, it is recommended that staff consult the aforesaid specific section dedicated to Italian Legislative Decree 231/01, accessible through the company intranet, containing all the reference documentation.

If further clarification or details should prove necessary, staff should apply to the Head of the Organizational structure to which they belong and, if necessary, to the corporate functions that are competent on the matter.

CHAPTER 7: UPDATE OF THE MODEL

The law expressly attributes responsibility for the adoption and efficient implementation of the Model to the Board of Directors. The Model adequacy is ensured by its ongoing updating (intended as both additions and/or amendments) of its constituting parts.

For example, updating of the Model may be necessary in the following circumstances:

- updating or modification of the list of predicate offences;
- changes in laws and regulations and in case law
- changes in the organizational structure and business areas.

Authority for updating the Model rests with:

- the Board of Directors, for substantial changes, such as updating or amendment of sensitive areas due to regulatory developments, (e.g., new predicate offences introduced in the decree) or Business changes (e.g., introduction of new business areas), the approval and modification of the Code of Ethics and the Decision Protocols drawn up pursuant to Italian Legislative Decree 231/01, the forecasts on the appointment/removal of the Supervisory Body.
- The CEO, delegated for the purpose by the Board of Directors, or his/her sub-delegates, for non-substantial amendments to the Model and Protocols, namely those due to amendments or update of the internal regulation, reorganizations and subsequent reassignment of activities at risk of offense to new organizational structures or changes of a formal nature (renaming of activities/ organizational structures).

CHAPTER 8: ATTACHMENTS

1 "List of predicate offences and illegal conducts"

2 "Code of Ethics pursuant to Italian Legislative Decree no. 231/01"