

# Ordinary and Extraordinary Shareholders' Meeting 13<sup>th</sup> May 2015

• Summary report of the votes

#### UNICREDIT S.p.A.

## ORDINARY AND EXTRAORDINARY SHAREHOLDERS' MEETING 13<sup>TH</sup> OF MAY 2015

### Attendance to the meeting: no. 2,110 Shareholders in person or by proxy representing no. 3,104,240,109 ordinary shares corresponding to 52.796404% of the ordinary share capital.

#### SUMMARY REPORT OF THE VOTES ON THE AGENDA OF THE MEETING

Financial statements as at December 31. 2014

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	2.018	3.061.941.192	98,640541%	98,717998%	52,076991%
Against	36	7.868.996	0,253500%	0,253699%	0,133835%
Abstentions	9	3.049.182	0,098230%	0,098307%	0,051860%
Not Voting	19	28.845.733	0,929266%	0,929996%	0,490603%
Total	2.082	3.101.705.103	99,921537%	100,00000%	52,753289%

Allocation of 2014 net profit of the year

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	1.990	2.995.597.664	96,503282%	96,579061%	50,948631%
Against	34	7.797.307	0,251191%	0,251388%	0,132615%
Abstentions	36	62.973.338	2,028688%	2,030281%	1,071040%
Not Voting	22	35.336.794	1,138376%	1,139270%	0,601002%
Total	2.082	3.101.705.103	99,921537%	100,000000%	52,753289%

#### Distribution of dividend in form of scrip dividend

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	1.993	3.001.157.288	96,682385%	96,758305%	51,043188%
Against	32	2.237.689	0,072087%	0,072144%	0,038058%
Abstentions	36	62.973.336	2,028688%	2,030281%	1,071040%
Not Voting	21	35.336.790	1,138376%	1,139270%	0,601002%
Total	2.082	3.101.705.103	99,921537%	100,000000%	52,753289%

#### Set of the number of Board members

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	1.878	2.990.736.170	96,362296%	96,437977%	50,865948%
Against	150	47.635.315	1,534822%	1,536028%	0,810174%
Abstentions	22	27.493.411	0,885845%	0,886541%	0,467603%
Not Voting	25	35.336.794	1,138561%	1,139455%	0,601002%
Total	2.075	3.101.201.690	99,921524%	100,000000%	52,744727%

#### Definition of duration of Board members

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	1.949	3.030.709.491	97,650247%	97,726940%	51,545807%
Against	80	7.479.309	0,240985%	0,241175%	0,127207%
Abstentions	23	27.676.089	0,891731%	0,892431%	0,470710%
Not Voting	22	35.336.791	1,138561%	1,139455%	0,601002%
Total	2.074	3.101.201.680	99,921524%	100,000000%	52,744727%

#### Appointment of Directors

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
LISTA 1	198	1.371.406.336	44,187068%	44,221772%	23,324653%
LISTA 2	1.755	1.694.743.751	54,605084%	54,647970%	28,823922%
Against	89	34.656.594	1,116644%	1,117521%	0,589434%
Abstentions	28	392.306	0,012640%	0,012650%	0,006672%
Not Voting	4	2.693	0,00087%	0,000087%	0,000046%
Total	2.074	3.101.201.680	99,921524%	100,00000%	52,744727%

#### Authorization for competing activities

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	397	1.746.482.837	56,849158%	56,894265%	29,703892%
Against	1.608	1.179.825.764	38,404100%	38,434571%	20,066282%
Abstentions	40	108.048.693	3,517056%	3,519846%	1,837674%
Not Voting	25	35.341.993	1,150405%	1,151318%	0,601091%
Total	2.070	3.069.699.287	99,920719%	100,000000%	52,208939%

#### Determination of the remuneration for Directors

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	1.867	2.885.506.502	92,971769%	93,044787%	49,076219%
Against	145	140.263.929	4,519340%	4,522890%	2,385586%
Abstentions	39	40.094.457	1,291854%	1,292868%	0,681920%
Not Voting	22	35.336.791	1,138561%	1,139455%	0,601002%
Total	2.073	3.101.201.679	99,921524%	100,000000%	52,744727%

#### Integration of Statutory Auditors Board

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
ANGELO ROCCO BONISSONI	1.932	3.009.175.434	96,956414%	97,032561%	51,179560%
PIERLUIGI CAROLLO	6	46.787	0,001507%	0,001509%	0,000796%
Against	56	12.296.932	0,396210%	0,396522%	0,209144%
Abstentions	55	44.345.716	1,428830%	1,429953%	0,754225%
Not Voting	25	35.336.831	1,138562%	1,139456%	0,601003%
Total	2.074	3.101.201.700	99,921524%	100,00000%	52,744727%

#### 2015 Group Compensation Policy

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	1.865	2.990.095.959	96,342160%	96,417826%	50,855059%
Against	146	35.590.742	1,146749%	1,147649%	0,605321%
Abstentions	33	40.161.768	1,294029%	1,295046%	0,683065%
Not Voting	22	35.337.370	1,138585%	1,139479%	0,601012%
Total	2.066	3.101.185.839	99,921524%	100,000000%	52,744457%

#### 2015 Group Incentive System

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	1.895	2.977.009.235	95,920501%	95,995835%	50,632482%
Against	125	54.957.016	1,770738%	1,772129%	0,934700%
Abstentions	23	33.875.777	1,091492%	1,092349%	0,576154%
Not Voting	23	35.343.811	1,138793%	1,139687%	0,601122%
Total	2.066	3.101.185.839	99,921524%	100,000000%	52,744457%

#### Long Term Incentive plan for Top Management

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	1.878	2.971.733.595	95,750517%	95,825718%	50,542755%
Against	143	60.239.656	1,940947%	1,942472%	1,024546%
Abstentions	24	33.875.798	1,091493%	1,092350%	0,576154%
Not Voting	21	35.336.790	1,138566%	1,139461%	0,601002%
Total	2.066	3.101.185.839	99,921524%	100,000000%	52,744457%

#### **Group Termination Payments Policy**

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	1.749	2.891.923.516	93,179003%	93,252184%	49,185358%
Against	271	140.049.732	4,512462%	4,516006%	2,381943%
Abstentions	24	33.875.780	1,091492%	1,092349%	0,576154%
Not Voting	22	35.336.811	1,138567%	1,139461%	0,601003%
Total	2.066	3.101.185.839	99,921524%	100,000000%	52,744457%

#### Group Employee Share Ownership Plan 2015

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	1.932	2.992.093.205	96,406513%	96,482228%	50,889028%
Against	88	39.880.043	1,284952%	1,285961%	0,678273%
Abstentions	25	33.875.801	1,091493%	1,092350%	0,576154%
Not Voting	21	35.336.790	1,138566%	1,139461%	0,601002%
Total	2.066	3.101.185.839	99,921524%	100,000000%	52,744457%

#### Capital increase art, 2442 CC for Scrip Dividend

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	1.987	3.000.641.262	96,681935%	96,757867%	51,034412%
Against	25	2.237.624	0,072097%	0,072154%	0,038057%
Abstentions	34	62.972.827	2,029011%	2,030605%	1,071031%
Not Voting	20	35.334.126	1,138481%	1,139375%	0,600957%
Total	2.066	3.101.185.839	99,921524%	100,000000%	52,744457%

#### Amendments clauses 6 8 20 23 30 of the Association

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	2.000	3.045.616.068	98,131042%	98,208112%	51,799336%
Against	28	11.233.946	0,361963%	0,362247%	0,191065%
Abstentions	17	8.999.035	0,289953%	0,290180%	0,153054%
Not Voting	21	35.336.790	1,138566%	1,139461%	0,601002%
Total	2.066	3.101.185.839	99,921524%	100,000000%	52,744457%

#### Delegation BoD free cap, increase 2014 Incent Sys,

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	1.125	2.497.493.620	80,470334%	80,533534%	42,476960%
Against	896	534.479.631	17,221167%	17,234692%	9,090341%
Abstentions	24	33.875.798	1,091493%	1,092350%	0,576154%
Not Voting	22	35.335.649	1,138530%	1,139424%	0,600983%
Total	2.067	3.101.184.698	99,921523%	100,000000%	52,744438%

Delegation BoD free cap, increase 2015 Incent Sys,

	NO. OF SHAREHOLDERS (IN PERSON OR BY PROXY)	NO. OF SHARES	% ON ORDINARY SHARES REPRESENTED	% ON SHARES ADMITTED TO VOTE	% ON ORDINARY SHARE CAPITAL
In Favour	1.907	2.997.215.392	96,571587%	96,647433%	50,976145%
Against	114	34.757.859	1,119913%	1,120793%	0,591156%
Abstentions	23	33.875.777	1,091492%	1,092350%	0,576154%
Not Voting	23	35.335.670	1,138531%	1,139425%	0,600983%
Total	2.067	3.101.184.698	99,921523%	100,000000%	52,744438%