

DealSync by UniCredit

The new approach to M&A for medium-sized companies

DEALSYNC – THE MATCHING PLATFORM FOR M&A TRANSACTIONS

Signal your transaction interest, which we will securely record, analyse, and discuss with you to ensure we meet your strategic needs.

Using our intelligent matching process and the expertise of our M&A Bankers, we will work to provide you with potential counterparties. Once you validate the list we will proceed to engage the selected counterparties.

After mutual interest is identified, we remain available to support you in facilitating an introduction and document exchange.

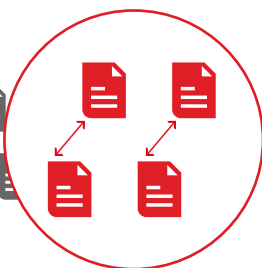
INTELLIGENT MATCHING



Buy Side
Investors



Sell Side
Prospects



Expand your options with DealSync:

- **Scale Business Globally** – Find the right partners nationally or internationally for expansion and investment.
- **Explore Exit / Succession Opportunities** – Facilitate a strategic exit to support a profitable sale or company succession.
- **Equity Partnership** – Secure capital by partnering with financial sponsors to fuel growth.



UC M&A



Seller



Buyers
(Strategic &
Financial)



Introduction

HOW DEALSYNC WORKS

- **Mandate signing** – You choose DealSync and task us with finding a suitable investor or target company.
- **Intelligent matching** – Our platform cross-references your interest with the right buyers, sellers, or investors from our unique international network, creating optimal business opportunities.
- **Direct contact and negotiations** – If interested, UniCredit can facilitate an introduction and discussion with potential partners and begin negotiations.
- **Successful closing** – A success fee for our service is charged only if the transaction is successful.
- **Intro plus Support** – If required, we can provide additional support in preparing marketing material and further services during the transaction process.

WHY CHOOSE DEALSYNC?



NEXT STEPS – HOW YOU CAN START USING DEALSYNC

If you are interested in the DealSync service model please:

- Speak with your local banker regarding the specifications of your transaction interest, or contact us directly dealsync@unicredit.eu.
- Review and sign the engagement letter allowing our team to start work on your behalf – no fee is charged until you successfully close a deal.
- Choose your preferences from the initial list of counterparties made by our intelligent matching service and M&A bankers.
- Proceed into interaction and negotiation with the counterparties where mutual interest is confirmed.



DEALSYNC – AN INNOVATION IN BANKING

UniCredit wins 2025 ABI Innovation Award for DealSync platform