

Capital Markets Day

CLOSING REMARKS

Alessandro Profumo, CEO

STRONG TOP MANAGEMENT COMMITMENT TO DELIVER AND TO REPORT PROGRESS OVER TIME

Unleash the full value of the #1 franchise in Europe

(A. Profumo)

- Reinforced Core Tier 1 capital
- More capital allocated to Commercial Banking and CEE
- Stronger risk management capabilities
- Streamlined group governance functions

CIB and PB franchise

(S. Ermotti)

- Corporate focused on EVA and RWA profitability
- MIB focused on group clients and risk mgmt, leveraging on CEE franchise
- Strengthening leadership in on-shore Private Banking
- Leverage on the common client base

Retail and CEE franchise

(R. Nicastro)

- Capitalia cost and revenue turnaround
- In Germany and Austria further substantial EVA creation
- Increase in share of the fast growing CEE pool
- Excellence in customer satisfaction

Asset Management

(D. Frigerio)

- Maintain top EVA production
- Increase 4/5 star performances strategies and unify solutions for UCG channels
- Increase 3rd party weight on total AUM while returning positive in UCG distribution
- New investments financed by further improvement in efficiency

European operating platforms

(P. Fiorentino)

- Effective centralised governance
- Cross Border IT integration
- Near-shoring and global shared services in operations
- Real estate global management